



**TARGA**

**Targa Resources  
USCA Corporate Access Day**

**January 24, 2017**

# Table of Contents

Two Separate Sets of Material Follow:

- 1) **Targa Resources Corp. Expands Premier Permian Footprint with Acquisition of Delaware and Midland Basin Assets**
- 2) **Targa Resources Investor Presentation**



**TARGA**

**Targa Resources Corp.  
Expands Premier Permian Footprint  
with Acquisition of Delaware and  
Midland Basin Assets**

**Originally Published January 23, 2017**

# Forward Looking Statements

**Certain statements in this presentation are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in this presentation that address activities, events or developments that Targa Resources Corp. (NYSE: TRGP; "Targa", "TRC" or the "Company") expects, believes or anticipates will or may occur in the future are forward-looking statements. These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of uncertainties, factors and risks, many of which are outside the Company's control, which could cause results to differ materially from those expected by management of Targa Resources Corp. Such risks and uncertainties include, but are not limited to, weather, political, economic and market conditions, including declines in the production of natural gas or in the price and market demand for natural gas and natural gas liquids, the timing and success of business development efforts, the credit risk of customers and other uncertainties. These and other applicable uncertainties, factors and risks are described more fully in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 and other reports filed with the Securities and Exchange Commission. The Company undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.**

# Transaction Overview

- ◆ **Targa Resources Corp. (NYSE: TRGP) (“Targa” or the “Company”) has executed definitive agreements for its subsidiary, Targa Resources Partners LP, to acquire 100% of the membership interests of Outrigger Delaware Operating, LLC, Outrigger Southern Delaware Operating, LLC (together “Outrigger Delaware”) and Outrigger Midland Operating, LLC (“Outrigger Midland” and together with “Outrigger Delaware”, “Outrigger Permian”)**
  - ◆ \$565 million initial cash consideration represents ~9x 2017E EBITDA multiple
  - ◆ Outrigger Permian sellers may receive additional consideration linked to existing contract performance via earn-out payments<sup>(1)</sup>
- ◆ **Targa’s acquisition of the Outrigger Permian assets provides numerous strategic benefits to Targa, including:**
  - ◆ Expands premier Permian footprint deeper into the Delaware and Midland basins
    - ❖ Additional 250,000+ acres dedicated under long-term contracts from a strong mix of active operators
    - ❖ Increases Targa’s gross processing capacity to ~2 Bcf/d across the Permian Basin by year-end 2017
    - ❖ Expect to connect Outrigger Permian assets to existing Targa systems, and acquisition may facilitate eventual connection of Targa Sand Hills and Versado systems in the Delaware
  - ◆ Adds attractive fee-based natural gas gathering and processing and crude gathering assets in the Permian Basin backed by long-term contracts
  - ◆ Accretive to distributable cash flow in 2017 and beyond
- ◆ **Closing expected in Q1 2017, subject to customary regulatory approvals and other closing conditions**

# Strategic Rationale – Assets, Operations and Contracts

## Highly Complementary to Existing Targa Footprint and Assets

- ◆ **Connected systems allow for operational and capital efficiencies**
  - ◆ Expect to immediately connect Outrigger Delaware assets to Sand Hills and Outrigger Midland assets to WestTX
- ◆ **Expected to provide additional volumes for Targa's downstream assets over time**

## Addition of 250,000+ Dedicated Acres in Prolific Delaware and Midland Basins

- ◆ **Significant organic growth potential from continued producer development**
  - ◆ Decades of inventory of highly economic drilling locations
  - ◆ Will benefit from continued improvements in drilling results

## Contracts are with High Quality, Active Producers

- ◆ **Several quality pure-play producers moving to development in 2017+**
- ◆ **Strong mix of public and private operators with impressive track records of growth**
- ◆ **Expands Targa's already strong and diverse customer relationships**

## Attractive Long-Term Fee Based Contracts

- ◆ **Almost entirely fixed-fee contracts**
- ◆ **Long-term contracts**
  - ◆ Weighted average life of more than 13 years

## Introduces Targa to Crude Gathering in the Permian

- ◆ **Opportunity to expand crude gathering operations into the Permian**
- ◆ **Expect new opportunities to leverage system to grow crude gathering footprints**

# Strategic Rationale – Structure and Financial Impact

## Initial Consideration

- ◆ \$565 million of initial consideration represents an ~9x 2017E EBITDA multiple
- ◆ Expect to fund through capital markets activities and borrowings from the TRP credit facility

## Attractive Transaction Structure

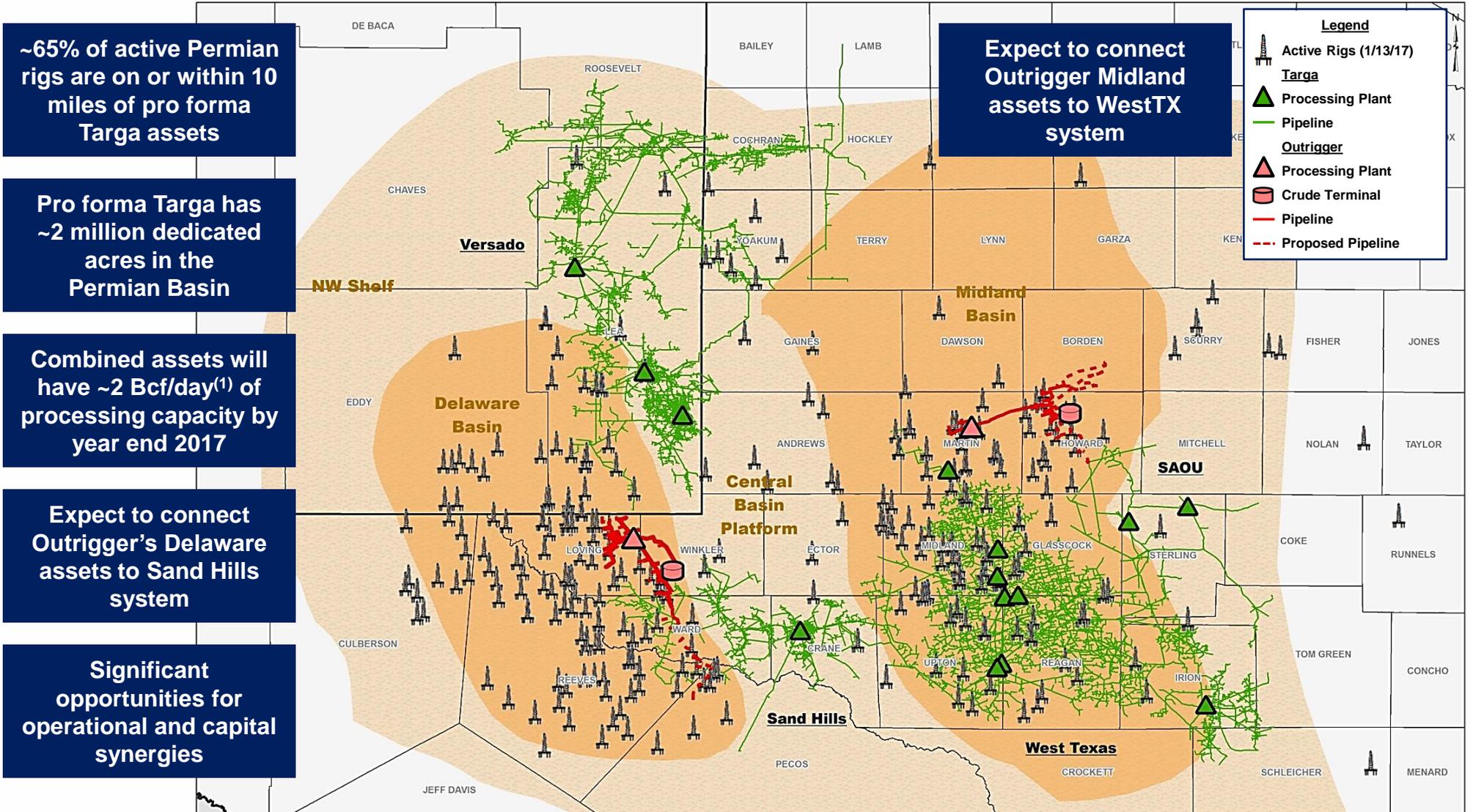
- ◆ **Earn-out payments based on realized gross margin on existing contracts**
  - ◆ First earn-out payment based on attractive multiples of realized gross margin from existing contracts from March 1, 2017 through February 28, 2018
  - ◆ Second earn-out payment based on attractive multiples of realized gross margin from existing contracts from March 1, 2018 through February 28, 2019
- ◆ **Earn-out structure de-risks transaction**
  - ◆ As compared to a single significant upfront payment, Targa is paying for performance on existing contracts through earn-out payments over time, and performance drives total consideration
- ◆ **Upside from additional contracts accrues solely to Targa's benefit**

## Accretive Transaction to Financial Metrics

- ◆ Transaction expected to be accretive to Distributable Cash Flow in 2017 and beyond
- ◆ Successful asset performance will increase realized gross margin, resulting in larger potential earn-out payments, and importantly, additional accretion for Targa

*The merits of the acquisition of the Outrigger Permian assets are strong on an operational and strategic basis, further heightened by a transactional structure that aligns total consideration with existing contract performance*

# Further Expansion of Targa's Premier Permian Position



~65% of active Permian rigs are on or within 10 miles of pro forma Targa assets

Pro forma Targa has ~2 million dedicated acres in the Permian Basin

Combined assets will have ~2 Bcf/day<sup>(1)</sup> of processing capacity by year end 2017

Expect to connect Outrigger's Delaware assets to Sand Hills system

Significant opportunities for operational and capital synergies

Expect to connect Outrigger Midland assets to WestTX system

**Bolting on the Outrigger Permian assets to Targa's existing footprint increases and strengthens our exposure to active development in the Delaware Basin and the northern Midland Basin**

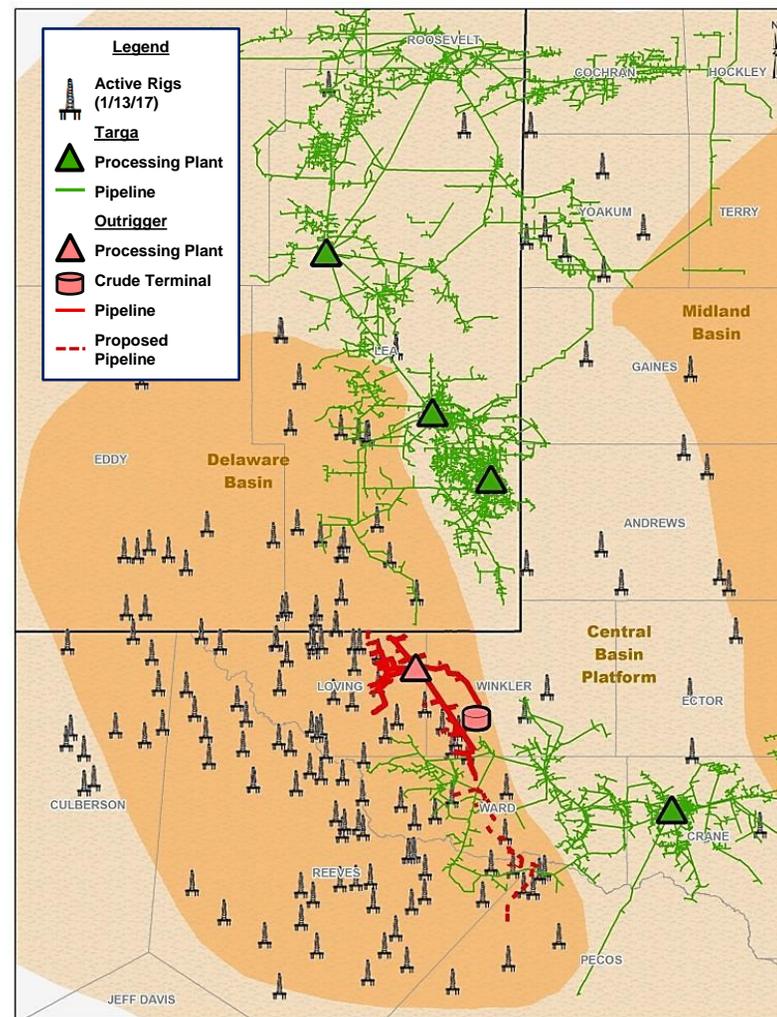
# Pro Forma Targa Delaware Basin Assets

## Highlights

- ◆ Over 5,000 miles of pipeline across 3 systems (Outrigger Delaware, Sand Hills and Versado)
- ◆ Expect to connect Outrigger Delaware assets to Sand Hills system
  - ◆ Outrigger Delaware, Sand Hills, SAOU and WestTX will be connected
  - ◆ Eventually may connect Versado, creating a fully-connected Permian system
- ◆ ~475 MMcf/d of processing capacity across the Outrigger Delaware, Sand Hills and Versado systems
  - ◆ 70 MMcf/d of additional processing capacity from Outrigger Delaware's Loving Plant
  - ◆ Evaluating adding processing capacity to accommodate expected growth
- ◆ High-quality pure-play producers added to system with very limited crossover of existing upstream customers

## Outrigger Delaware's Existing Assets

- ◆ Weighted average system contract length of 14 years
- ◆ Loving Plant
  - ◆ 70 MMcf/d cryogenic processing plant capacity
- ◆ Gas Gathering System
  - ◆ ~60 miles of low pressure gathering lines and ~30 miles of high pressure rich gas lines
- ◆ Crude Gathering System
  - ◆ ~50 miles of pipeline with initial capacity of 40,000 Bbls/d
  - ◆ 10,000 Bbl internal floating roof tank



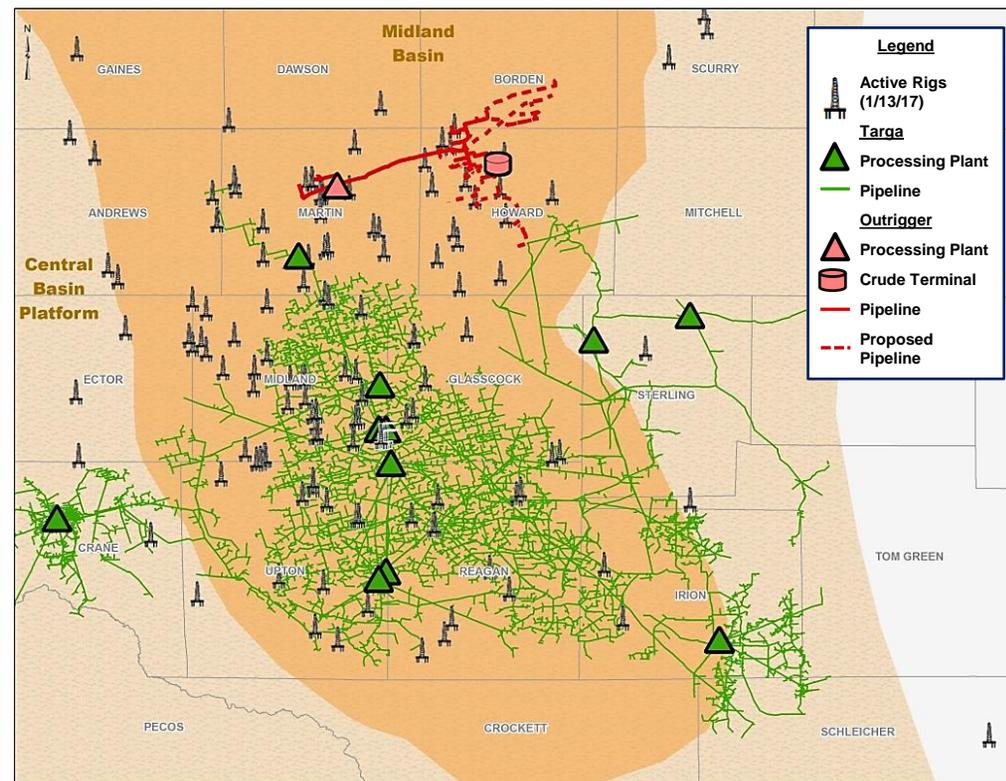
# Pro Forma Targa Midland Basin Assets

## Highlights

- ◆ Over 5,500 miles of pipeline across 3 systems (Outrigger Midland, WestTX and SAOU)
- ◆ Expect to connect Outrigger Midland assets to existing WestTX system
  - ◆ Outrigger Delaware, Sand Hills, SAOU and WestTX will be connected
- ◆ ~1,450 MMcf/d Midland Basin processing capacity by year-end 2017
  - ◆ Includes the addition of 10 MMcf/d Outrigger Midland Tarzan Plant and previously announced 2017 capacity additions to Targa's WestTX system
- ◆ High-quality pure-play producers added to system with very limited crossover of existing upstream customers

## Outrigger Midland's Existing Assets

- ◆ Weighted average system contract length of 13 years
- ◆ Tarzan Processing Facility
  - ◆ 10 MMcf/d cryogenic processing plant
- ◆ Gas Gathering and Compression
  - ◆ ~35 miles of low pressure gathering pipelines in Howard, Martin and Borden counties, ~35 miles of high pressure gas gathering lines in service
- ◆ Crude Gathering System
  - ◆ ~30 miles of pipeline with initial capacity of 40,000 Bbls/d
  - ◆ 10,000 Bbl internal floating roof tank



# Summary – Earn-Out Structure

## Beneficial Transaction Structure

- ◆ Potential earn-out payments are based on realized gross margin<sup>(1)</sup> on existing contracts as of the estimated close for the Outrigger Delaware and Outrigger Midland assets
- ◆ \$565 million of Initial Consideration<sup>(2)</sup> representing an ~9x 2017E EBITDA multiple
- ◆ Calculation of Potential Earn-Out Payment #1:
  - ◆ Outrigger Delaware = 9.75 times Actual Outrigger Delaware 2017<sup>(1)</sup> Gross Margin less Initial Delaware Consideration of \$385 million
  - ◆ Outrigger Midland = 9.25 times Actual Outrigger Midland 2017<sup>(1)</sup> Gross Margin less Initial Midland Consideration of \$180 million
- ◆ Calculation of Potential Earn-Out Payment #2:
  - ◆ Outrigger Delaware = 8.75 times Actual Outrigger Delaware 2018<sup>(1)</sup> Gross Margin less (Initial Delaware Consideration of \$385 million + Outrigger Delaware Earn-Out Payment #1)
  - ◆ Outrigger Midland = 8.75 times Actual Outrigger Midland 2018<sup>(1)</sup> Gross Margin less (Initial Outrigger Midland Consideration of \$180 million + Outrigger Midland Earn-Out Payment #1)

Earn-Out Diagram	Outrigger Delaware	Outrigger Midland	Outrigger Consolidated
Initial Consideration <sup>(2)</sup>	\$385 million	\$180 million	\$565 million
Earn Out #1 Multiple <sup>(1)</sup>	9.75x	9.25x	N/A
Earn Out #2 Multiple <sup>(1)</sup>	8.75x	8.75x	N/A
Potential Earn-Out Payments			\$935 million
Potential Total Consideration			\$1.5 billion

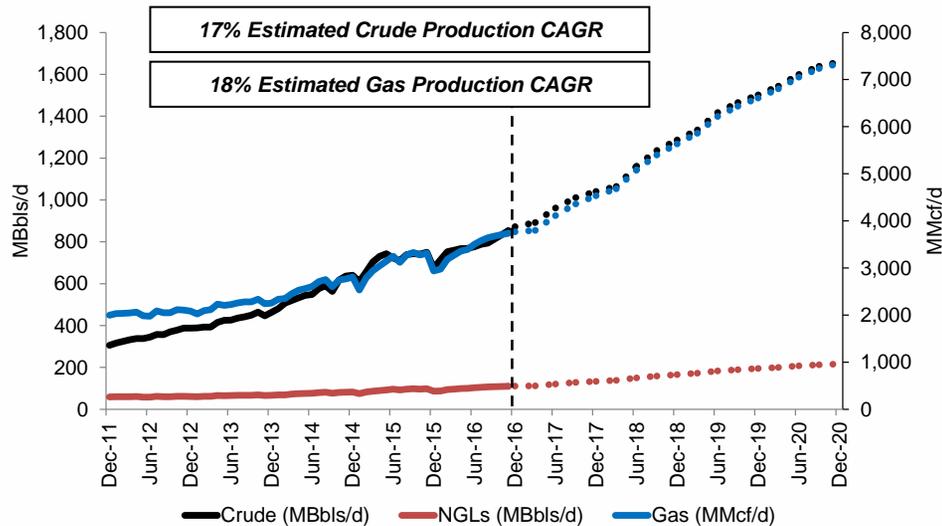


(1) Based on Gross Margin generated from existing contracts between March 1, 2017 and February 28, 2018 for Earn Out #1 and (ii) March 1, 2018 and February 28, 2019 for Earn Out #2

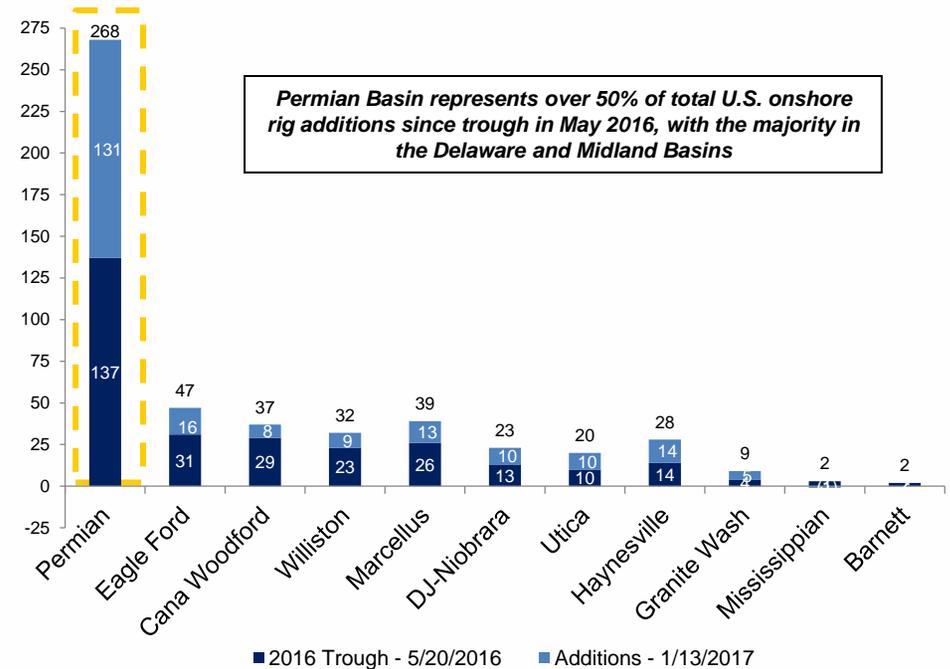
(2) \$90 million of initial consideration paid within 90 days of closing, balance at closing

# Permian Basin Production Forecasts and Rig Activity

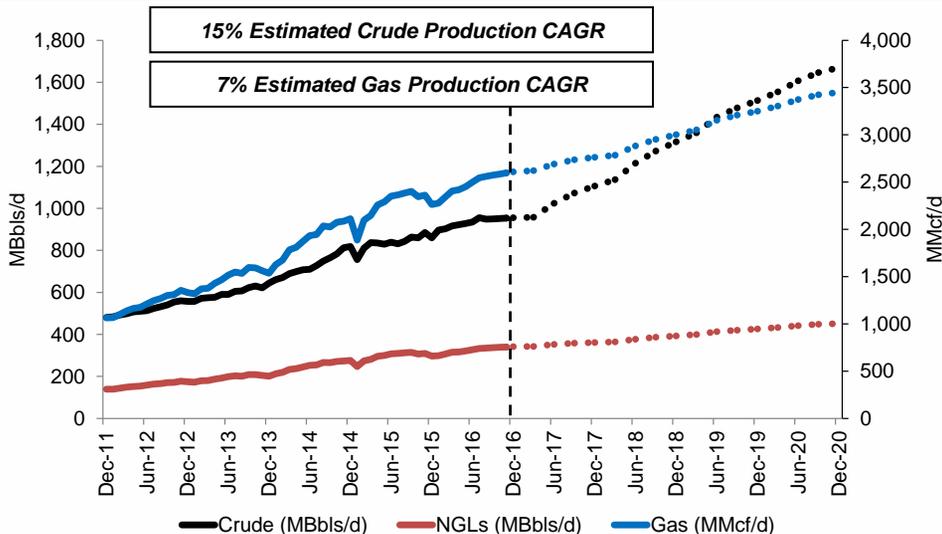
## Delaware Basin Production Forecast<sup>(1)</sup>



## Rig Activity (Trough vs. Today)<sup>(2)</sup>



## Midland Basin Production Forecast<sup>(1)</sup>



- ◆ Since late May 2016, 255 rigs have been added onshore in the U.S. and 131 rigs in the Permian Basin
- ◆ Permian production remained stable through 2015 and 2016 as the rig count dropped as a result of completion optimization and other technological innovations
- ◆ With growing productivity and best-in-class wellhead economics, the Permian is poised for significant production growth



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# **Targa Resources Investor Presentation**

**January 24, 2017**

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# Strong Asset Base Poised for Growth



## A Strong Footprint in Active Basins

- ◆ Premier Permian Basin footprint across Midland Basin, Central Basin Platform and Delaware Basin
- ◆ Dedicated acreage across the most attractive counties exposed to Bakken activity
- ◆ Midcontinent position well exposed to SCOOP play and Targa developing options to better access STACK play
- ◆ Enhanced Eagle Ford presence through attractive JV

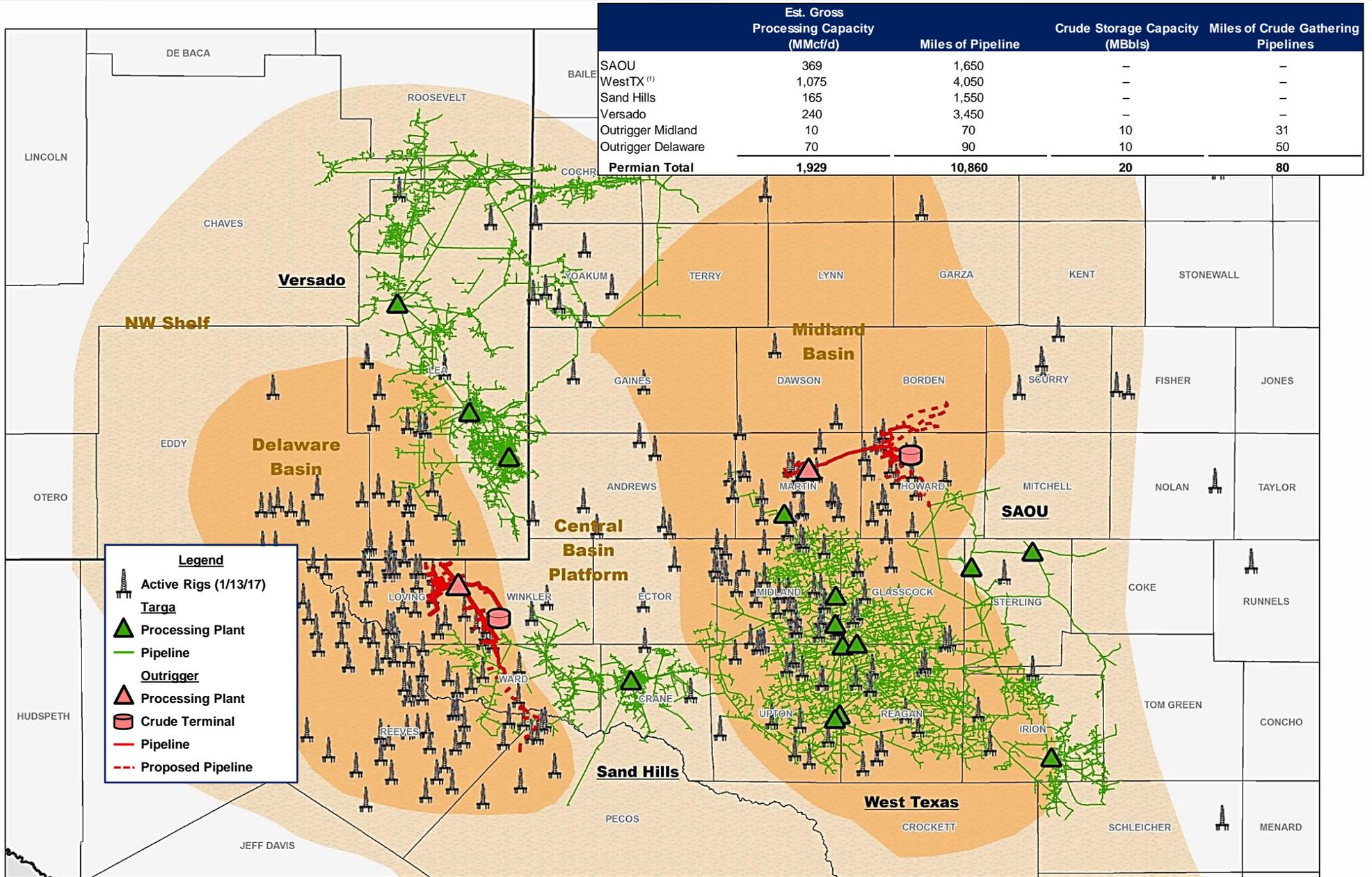
## And a Leading Position at Mont Belvieu

- ◆ Premier fractionation ownership position in NGL market hub at Mont Belvieu
- ◆ Most flexible LPG export facility on the US Gulf Coast
- ◆ Positions not easily replicated
- ◆ Additional NGL volumes will flow to Mont Belvieu from increased E&P activity, new petchem crackers and U.S. ethane exports

## Drive Targa's Long-Term Growth

- ◆ Disciplined balance sheet management means Targa is well positioned across any environment
- ◆ Continued G&P expansions as E&P activity increases
- ◆ Adding fractionation over time to support NGL supply increases, "when not if"
- ◆ Hedge percentages decreasing beyond 2016, will help capture tailwinds in a rising commodity price environment

# Targa Permian Footprint Pro Forma for Outrigger

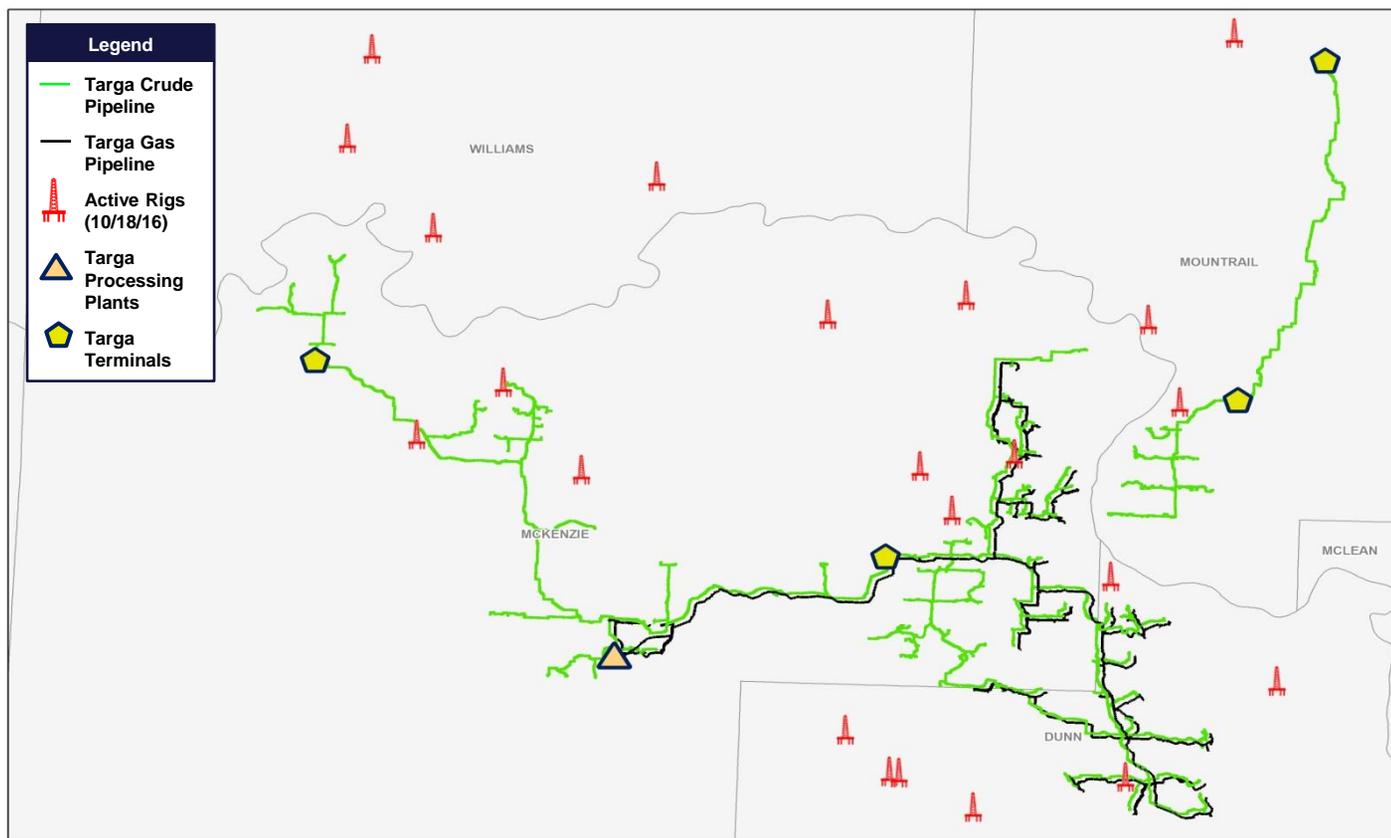


# Strategic Position in the Core of the Williston Basin

## Summary

- ◆ Core position in McKenzie, Dunn and Mountrail counties
- ◆ 374 miles of crude gathering pipelines
- ◆ 187 miles of natural gas gathering pipelines
- ◆ 90 MMcf/d of total natural gas processing capacity
  - ◆ Three plants at one location
  - ◆ Little Missouri #3 plant expansion completed in Q1 2015
- ◆ Fee-based contracts
- ◆ Large acreage dedications and AMIs from multiple producers
- ◆ Current crude oil delivery points include Four Bears, Tesoro, Tesoro BakkenLink, Hilands and Enbridge

## Asset Map and Rig Activity<sup>(1)</sup>



Facility	% Owned	Location (County)	Est. Gross Processing Capacity (MMcf/d)	Q3 2016 Wellhead Gas Gathered (MMcf/d)	Q3 2016 Crude Oil Gathered (MBbl/d)	Q3 2016 Gross NGL Production (MBbl/d)	Miles of Pipeline
Little Missouri I	100.0%	McKenzie, ND					
Little Missouri II	100.0%	McKenzie, ND					
Little Missouri III	100.0%	McKenzie, ND					
<b>Badlands Total</b>			<b>90</b>	<b>54</b>	<b>104</b>	<b>8</b>	<b>561</b>



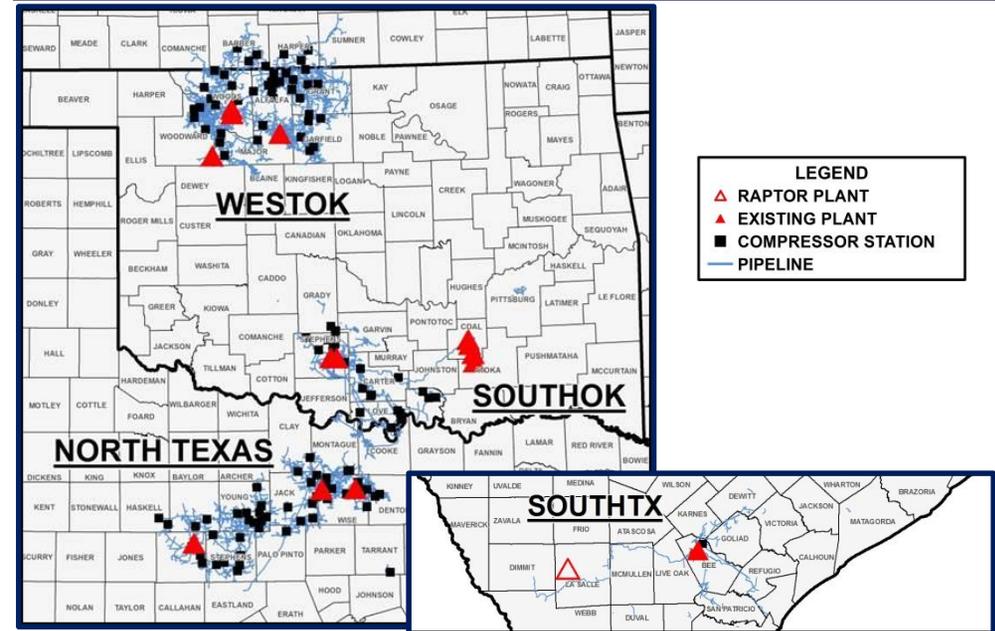
# Leading Oklahoma, North Texas and South Texas Positions

## Summary

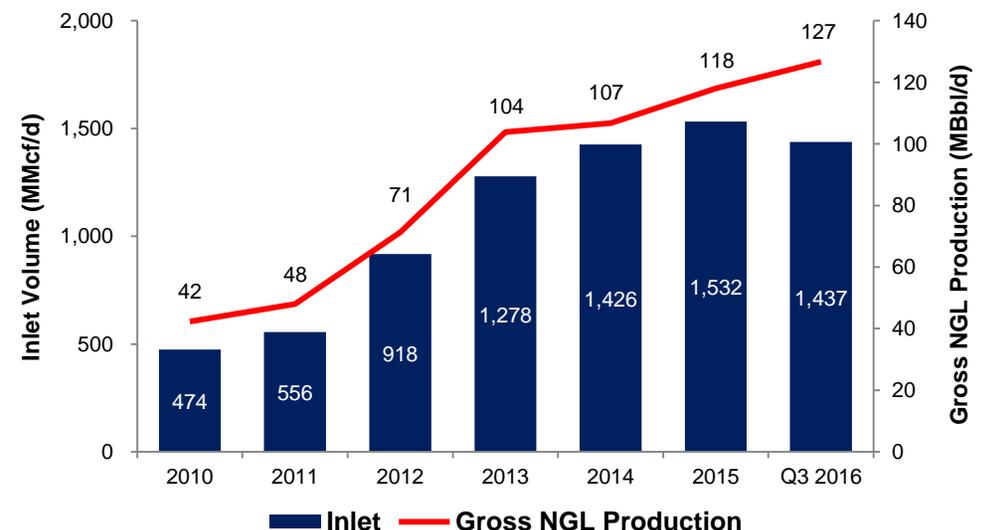
- ◆ Four footprints including approximately 13,000 miles of pipeline
- ◆ Over 2.1 Bcf/d of gross processing capacity (2)
  - ◆ Announced a joint venture with Sanchez Energy Corporation (NYSE:SN) in October 2015 in SouthTX to build 200 MMcf/d Raptor plant (simply expandable to 260 MMcf/d) and ~45 miles of associated pipelines (western expansion of system in service); plant in La Salle County expected in service in Q1 2017
  - ◆ 15 processing plants across the liquids-rich Anadarko Basin, Arkoma Basin, Ardmore Basin, Barnett Shale, and Eagle Ford Shale
  - ◆ Reviewing opportunities to connect / optimize North Texas and SouthOK systems to enhance reliability, optionality and efficiency for producers
- ◆ Traditionally POP contracts in North Texas and WestOK with additional fee-based services for gathering, compression, treating, etc.
- ◆ Essentially all of SouthTX and vast majority of SouthOK contracts are fee-based

	Gross Processing Capacity (MMcf/d)	Miles of Pipeline
WestOK	458	6,100
SouthOK	580	1,500
North Texas	478	4,550
SouthTX (2)	600	785
<b>Central Total</b>	<b>2,116</b>	<b>12,935</b>

## Footprint



## Volumes(1)



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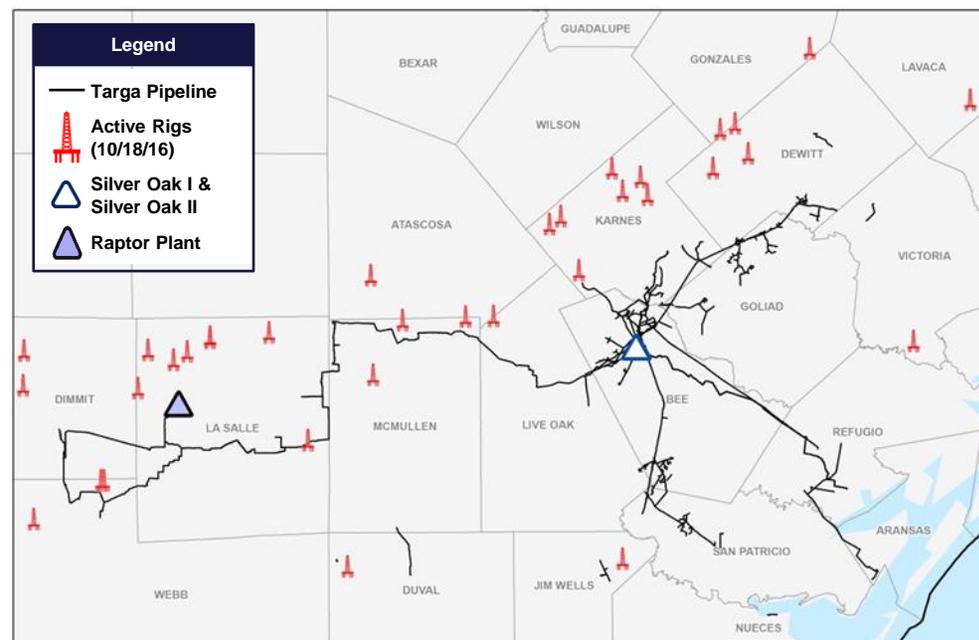
(1) Pro forma Targa/TPL for all years  
 (2) Includes 200 MMcf/d Raptor plant; to be completed in Q1 2017

# SouthTX – Sanchez Energy Corp. JV Driving Growth

## Summary

- ◆ **JV agreements with Sanchez Energy Corp. (NYSE:SN) executed in October 2015**
  - ◆ Gathering JV interest subsequently acquired by Sanchez Production Partners LP (NYSE:SPP) in July 2016 and plant JV interest sold to SPP in October 2016
- ◆ **Constructing 200 MMcf/d Raptor plant and associated pipelines**
  - ◆ Western system gathering expansion completed in March 2016
  - ◆ Raptor expected online in Q1 2017, bringing total system processing capacity to 600 MMcf/d
- ◆ **Fee-based contract**
  - ◆ 125 MMcf/d MVC for 5 years begins Q1 2017
  - ◆ Targa currently processing SN volumes at existing facilities on east side of the system
- ◆ **15 year acreage dedication in Dimmit, La Salle and Webb counties**

## Asset Map and Rig Activity<sup>(1)</sup>



Facility	% Owned	Location (County)	Est. Gross Processing Capacity (MMcf/d)	Q3 2016 Gross Plant Inlet (MMcf/d)	Q3 2016 Gross NGL Production (MBbl/d)	Miles of Pipeline
Silver Oak I	100.0%	Bee, TX	200			
Silver Oak II	90.0%	Bee, TX	200			
Raptor <sup>(a)</sup>	50.0%	La Salle, TX	200			
<b>SouthTX Total</b>			<b>600</b>	<b>218</b>	<b>21</b>	<b>785</b>

<sup>(a)</sup> Expected to be completed during Q1 2017

# North Texas – Exposed to Barnett Shale and Marble Falls

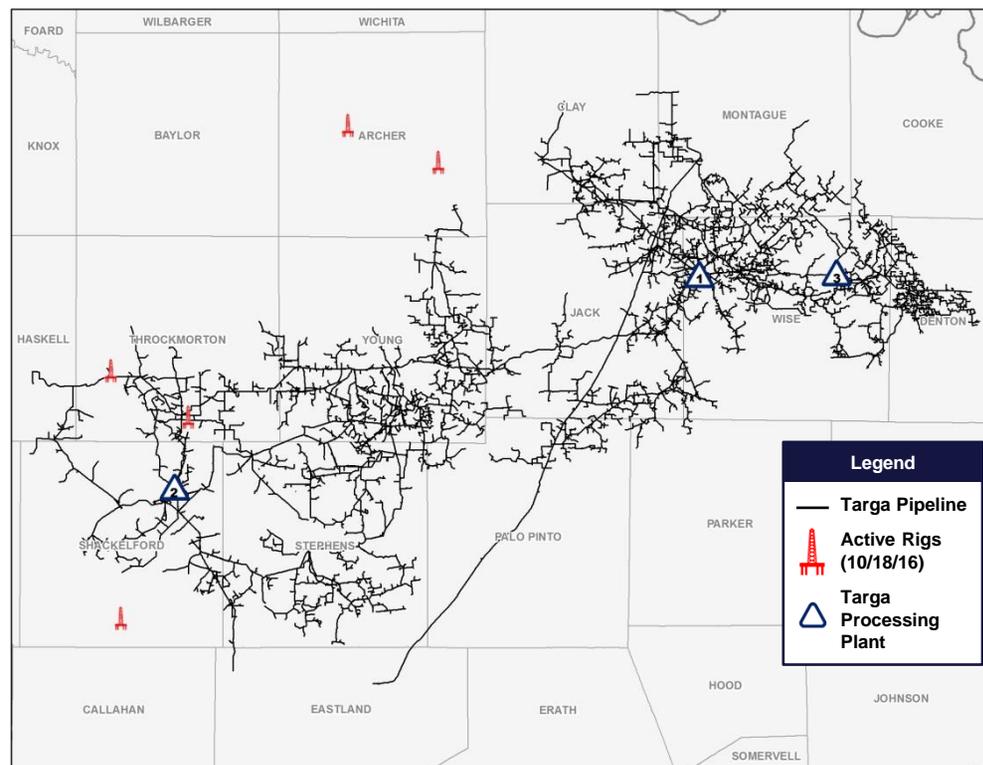
## Summary

- ◆ 478 MMcf/d of gross processing capacity
- ◆ Primarily Barnett Shale and Marble Falls
- ◆ Customers are a combination of larger independent producers with exposure to multiple plays and smaller independents with a single footprint
- ◆ Primarily POP contracts with fee-based components
- ◆ Expect to connect North Texas and SouthOK systems

Facility	% Owned	Location (County)	Est. Gross Processing Capacity (MMcf/d)	Q3 2016 Gross Plant Inlet (MMcf/d)	Q3 2016 Gross NGL Production (MBbl/d)	Miles of Pipeline
(1) Chico <sup>(a)</sup>	100.0%	Wise, TX	265			
(2) Shackelford	100.0%	Shackelford, TX	13			
(3) Longhorn	100.0%	Wise, TX	200			
<b>North Texas Total</b>			<b>478</b>	<b>315</b>	<b>36</b>	<b>4,550</b>

<sup>(a)</sup> Chico plant has fractionation capacity of ~15 Mbbls/d

## Asset Map and Rig Activity<sup>(1)</sup>



# SouthOK – Exposure to Increasing SCOOP Activity

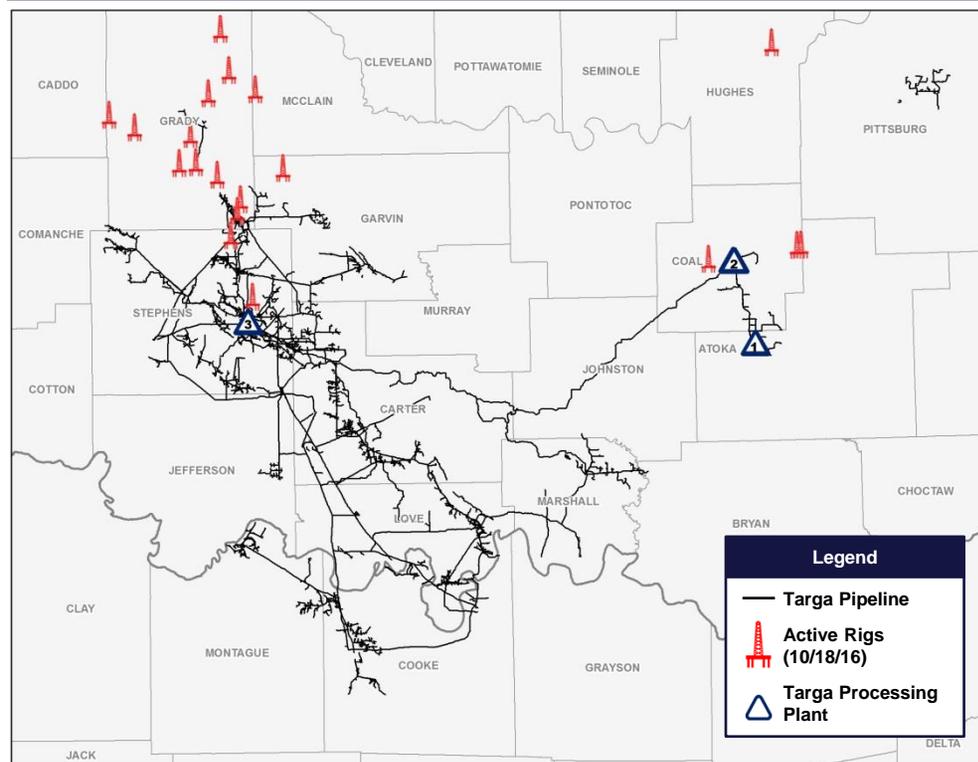
## Summary

- ◆ 580 MMcf/d of gross processing capacity
- ◆ Velma system well positioned to benefit from increasing SCOOP activity
  - ◆ Primary growth driver will be SCOOP activity focused in the oil/condensate window (Grady, Garvin and Stephens Counties)
  - ◆ Arkoma Woodford (Coal, Atoka, Hughes and Pittsburg Counties) growth will occur with improvement in gas pricing
- ◆ Majority fee-based contracts

Facility	% Owned	Location (County)	Est. Gross Processing Capacity (MMcf/d)	Q3 2016 Gross Plant Inlet (MMcf/d)	Q3 2016 Gross NGL Production (MBbl/d)	Miles of Pipeline
(1) Atoka <sup>(a)</sup>	60.0%	Atoka County, OK	20			
(2) Coalgate	60.0%	Coal, OK	80			
(2) Stonewall	60.0%	Coal, OK	200			
(2) Tupelo	100.0%	Coal, OK	120			
(3) Velma	100.0%	Stephens, OK	100			
(3) Velma V-60	100.0%	Stephens, OK	60			
<b>SouthOK Total</b>			<b>580</b>	<b>470</b>	<b>42</b>	<b>1,500</b>

<sup>(a)</sup> The Atoka plant was idled due to the start-up of the Stonewall Plant in May 2014

## Asset Map and Rig Activity<sup>(1)</sup>



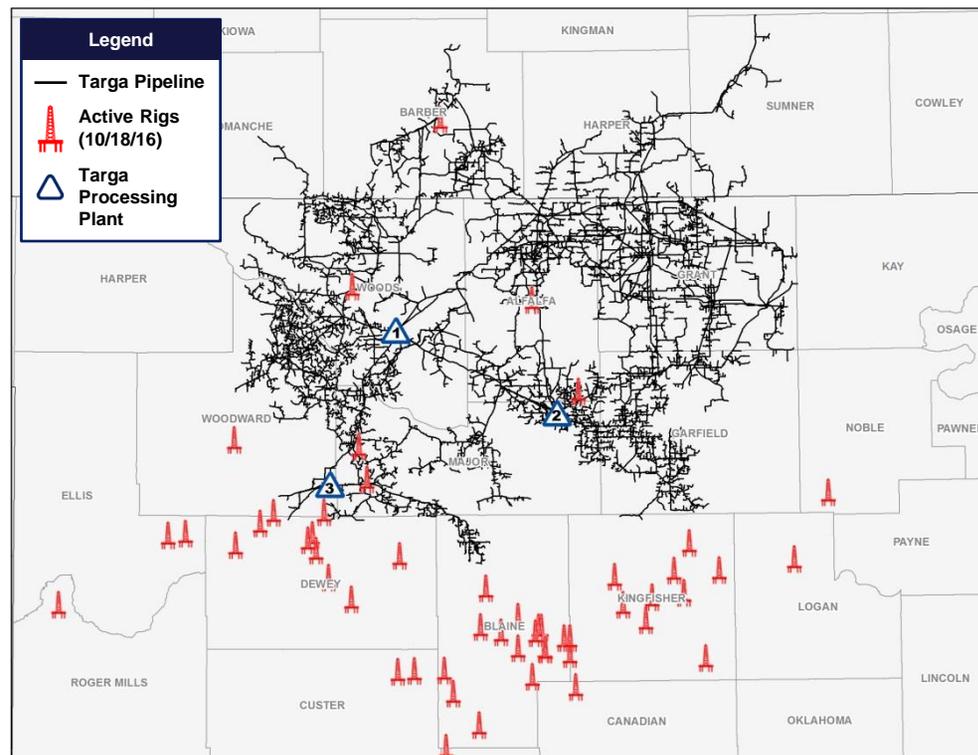
# WestOK – Positioned for STACK Growth

## Summary

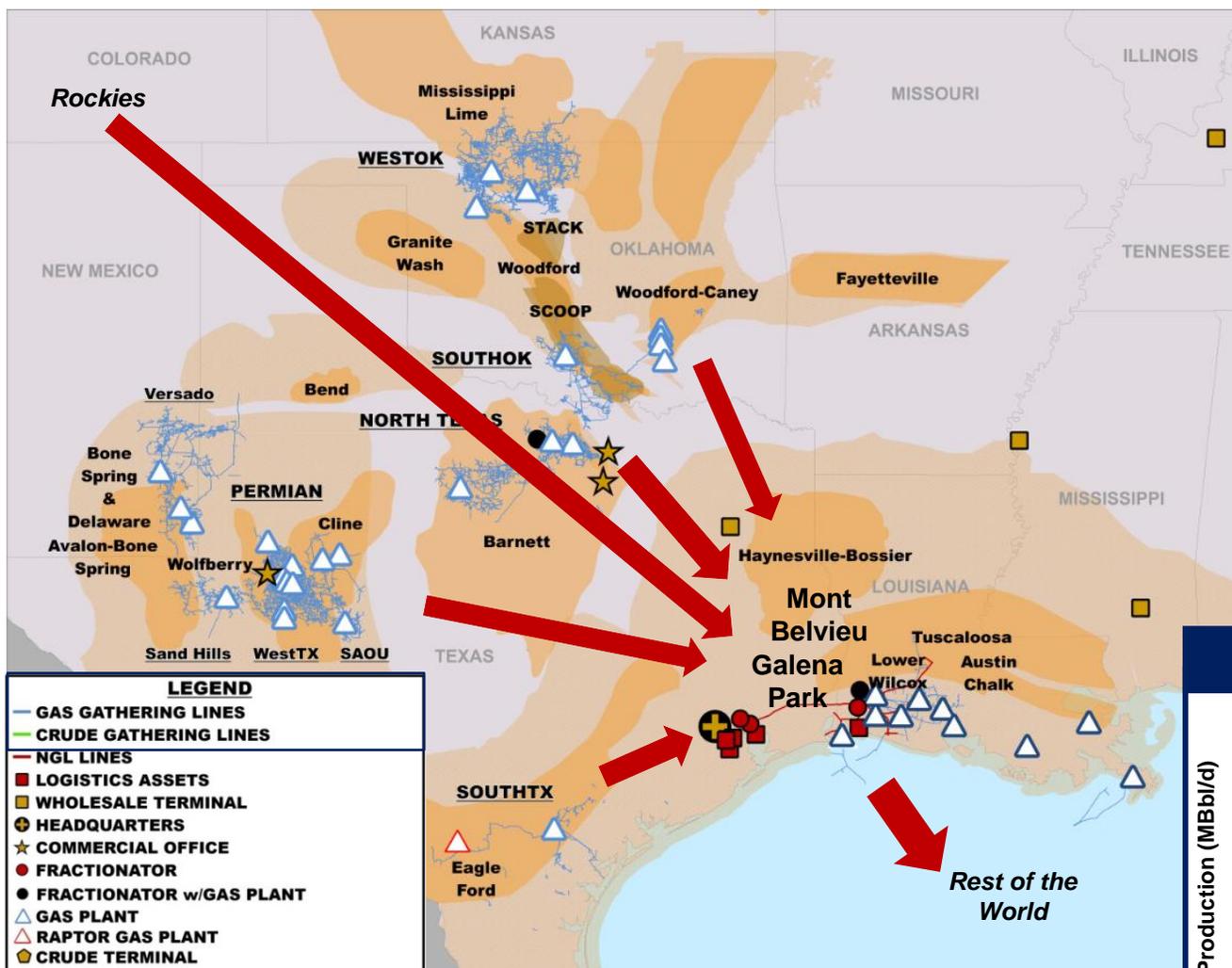
- ◆ ~460 MMcf/d of gross processing capacity
- ◆ Declining Mississippi Lime activity has impacted volumes
- ◆ Majority of WestOK contracts are hybrid POP's plus fees
- ◆ Currently developing opportunities to connect and gather STACK volumes from the south into WestOK system

Facility	% Owned	Location (County)	Est. Gross Processing Capacity (MMcf/d)	Q3 2016 Gross Plant Inlet (MMcf/d)	Q3 2016 Gross NGL Production (MBbl/d)	Miles of Pipeline
(1) Waynoka I	100.0%	Woods, OK	200			
(1) Waynoka II	100.0%	Woods, OK	200			
(2) Chaney Dell	100.0%	Major, OK	30			
(3) Chester	100.0%	Woodward, OK	28			
<b>WestOK Total</b>			<b>458</b>	<b>434</b>	<b>27</b>	<b>6,100</b>

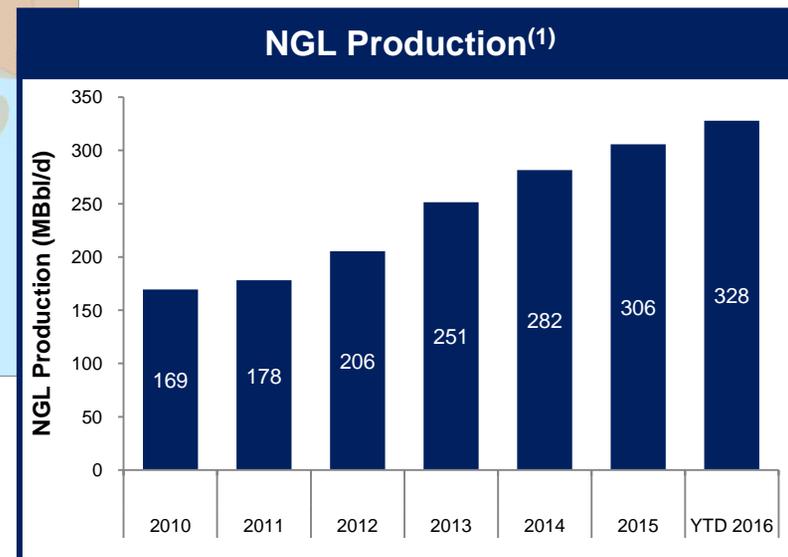
## Asset Map and Rig Activity<sup>(1)</sup>



# Producer Activity Drives NGL Flows to Mont Belvieu



- ◆ Growing field NGL production increases NGL flows to Mont Belvieu
- ◆ Increased NGL production will support Targa's expanding Mont Belvieu and Galena Park presence
- ◆ Petrochemical investments, fractionation and export services will continue to clear additional domestic supply
- ◆ Targa's Mont Belvieu and Galena Park businesses very well positioned



# Downstream Capabilities

## Overview

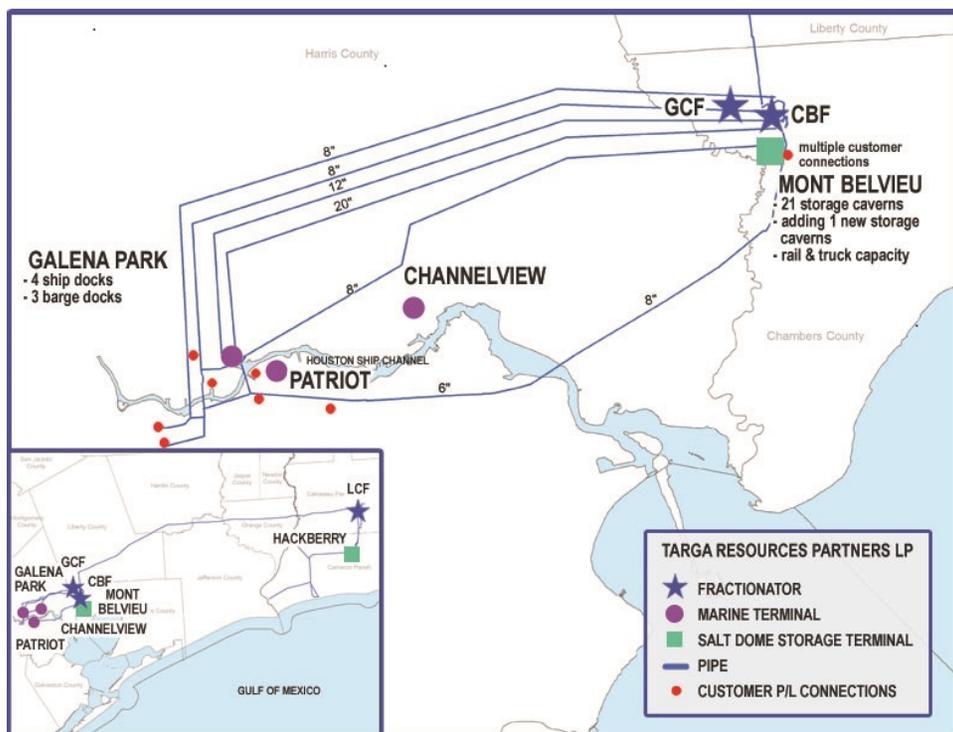
- ◆ **Assets include:**
  - ◆ Attractive fractionation footprint at Mont Belvieu and Lake Charles
  - ◆ Second largest, and most flexible, LPG export terminal on the Houston Ship Channel
  - ◆ Above and underground storage terminals across the country
  - ◆ Domestic NGL marketing and distribution
  - ◆ Wholesale, refinery and transportation services
  - ◆ Natural gas marketing
- ◆ **Contributed 44% of Targa's overall Q3 2016 operating margin**
- ◆ **Fee-based businesses; many with "take-or-pay" commitments**
- ◆ **Major capex projects announced and completed, or in progress, over last 3 years include: LPG export terminal expansions, new fractionation trains, a crude and condensate splitter and terminal capability additions**



## Downstream Businesses

- ◆ **NGL Fractionation / Storage**
  - ◆ Leading Mont Belvieu (and Lake Charles) footprint with underground storage and connectivity provides a locational advantage
  - ◆ Fixed fees with "take-or-pay" commitments
- ◆ **LPG Exports**
  - ◆ Fixed loading fees with "take-or-pay" commitments; market to end users and international trading houses
- ◆ **Other**
  - ◆ **NGL and Natural Gas Marketing**
    - ❖ Manage physical distribution of mixed NGLs and specification products using owned and third party facilities
    - ❖ Manage inventories for Targa downstream business
  - ◆ **Domestic NGL Marketing and Distribution**
    - ❖ Contractual agreements with major refiners to market NGLs by barge, rail and truck; margin-based fees
    - ❖ Sell propane to multi-state, independent retailers and industrial accounts; inventory sold at index plus
  - ◆ **Commercial Transportation**
    - ❖ All fee-based; 693 railcars, 82 transport tractors, 21 NGL barges
  - ◆ **Petroleum Logistics**
    - ❖ Gulf Coast, East Coast and West Coast terminals

# Logistics Assets – Extensive Gulf Coast Footprint



## Galena Park Marine Terminal

Products	MMBbl/ Month
Export Capacity	LEP / HD5 / NC4 ~7.0

## Other Assets

700 MBbls in Above Ground Storage Tanks  
4 Ship Docks

## Fractionators

	Gross Capacity (MBbl/d)	Net Capacity (MBbl/d) <sup>(1)</sup>
CBF - Mont Belvieu	Trains 1-3	253
	Backend Capacity	40
	Train 4	100
	Train 5	100
		125
GCF - Mont Belvieu		
<b>Total - Mont Belvieu</b>	<b>618</b>	<b>482</b>
LCF - Lake Charles	55	55
<b>Total</b>	<b>673</b>	<b>537</b>

## Potential Fractionation Expansions

CBF - Mont Belvieu 100MBbl/d Train 6 permitted  
CBF - Mont Belvieu 100MBbl/d Train 7 permitable following Train 6 expansion

## Other Assets

### Mont Belvieu

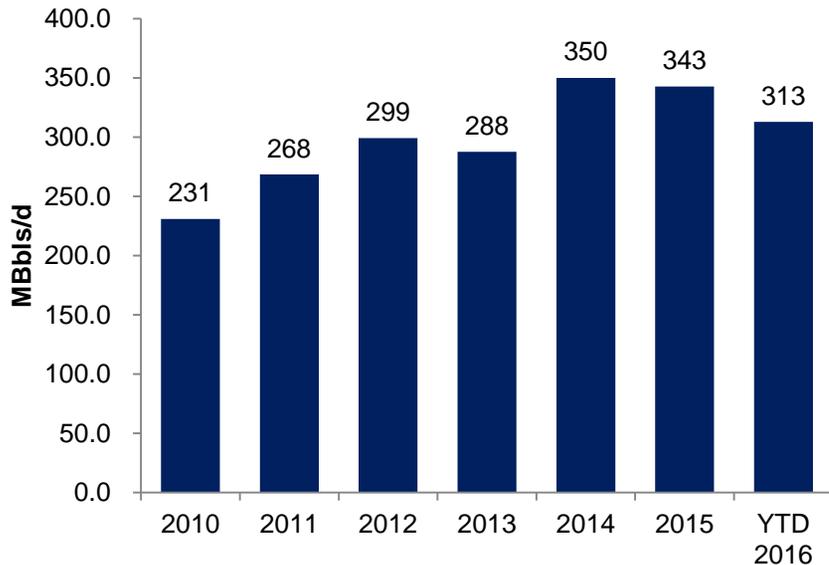
35 MBbl/d Low Sulfur/Benzene Treating Natural Gasoline Unit  
21 Underground Storage Wells  
Adding 1 Underground Storage Wells  
Pipeline Connectivity to Petchems/Refineries/LCF/etc.  
6 Pipelines Connecting Mont Belvieu to Galena Park  
Rail and Truck Loading/Unloading Capabilities

### Other Gulf Coast Logistics Assets

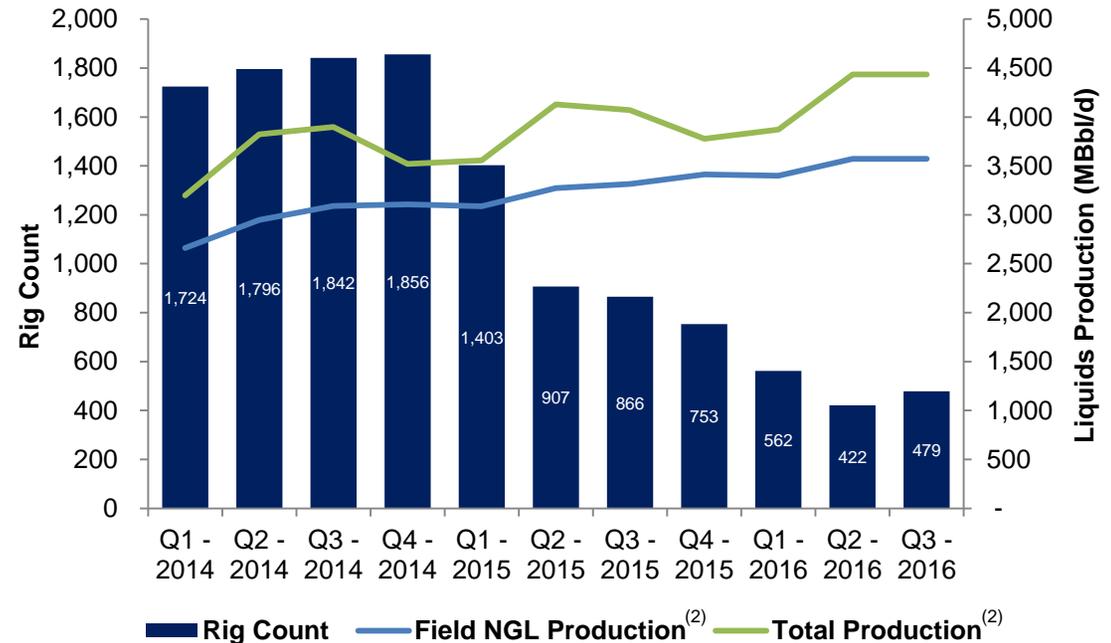
Channelview Terminal (Harris County, TX)  
Patriot Terminal (Harris County, TX)  
Hackberry Underground Storage (Cameron Parish, LA)

# Targa's Fractionation Assets

## Targa Fractionation Footprint



## Domestic Rig Count and NGL Supply<sup>(1)</sup>



- ◆ Targa's Y-grade capacity at its Mont Belvieu fractionation assets is 447 MBbl/d with additional back-end capacity of 35 MBbl/d and 55 MBbl/d of additional capacity at the interconnected Lake Charles fractionation facility
  - ◆ 100 Mbb/d CBF Train 5 operational in May 2016
  - ◆ Train 6 is permitted and Targa will proceed when additional frac capacity is needed

- ◆ NGL field production has been resilient amidst a steady decline in rig count since early 2015
- ◆ With a more stable commodity price outlook, upstream activity is expected to pick up in coming quarters, which should drive further growth in NGL production
- ◆ While there is currently some excess frac capacity in Mont Belvieu, frac capacity likely to tighten in 2017 and beyond
  - ◆ EPD ethane export facility plus new petchems will increase ethane demand and ethane recovery
  - ◆ Targa well positioned to benefit

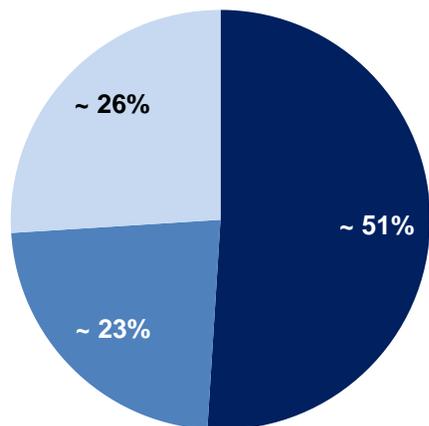


TARGA

(1) Source: Baker Hughes and EIA  
 (2) NGL production as of July 31, 2016

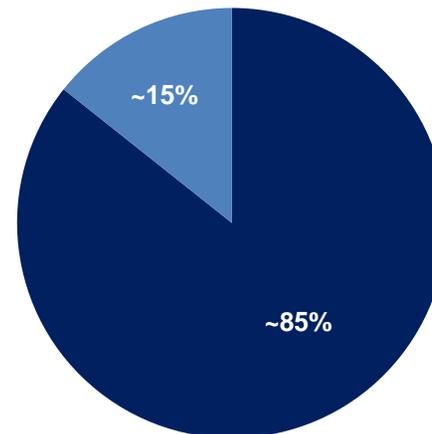
# Targa's LPG Export Business

## LPG Exports by Destination<sup>(1)</sup>



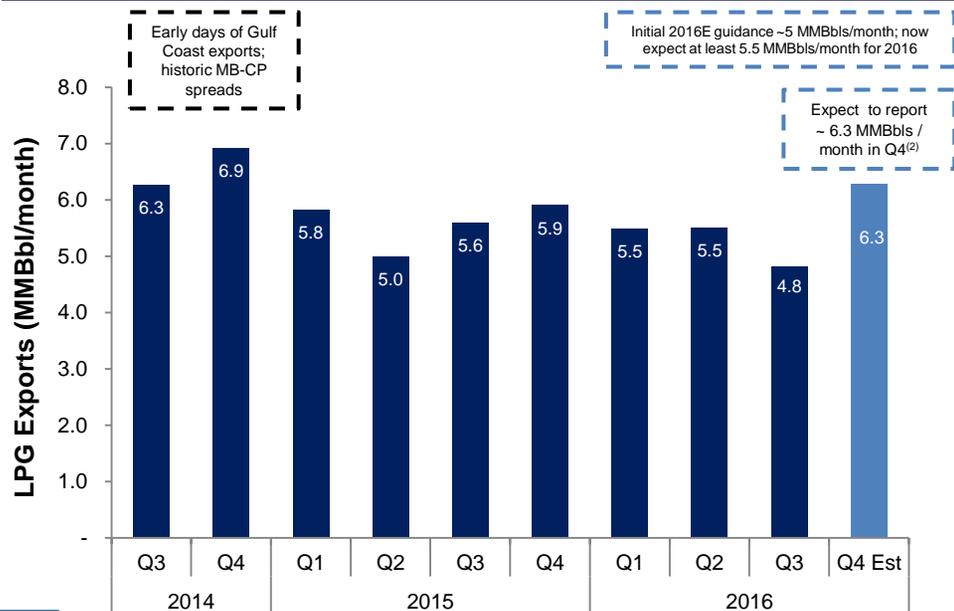
■ Latin America/South America ■ Caribbean ■ Rest of the World

## Propane and Butane Exports<sup>(1)</sup>



■ Propane ■ Butanes

## Galena Park LPG Export Volumes



- ◆ Fee based business – charge fee for loading vessel at dock
- ◆ Targa advantaged versus some potential competitors given support infrastructure (fractionation, salt cavern storage, supply/market interconnectivity, refrigeration, de-ethanizers)
- ◆ Differentiated facility versus other LPG export facilities due to operational flexibility on vessel size and cargo composition
- ◆ Nameplate capacity of ~9 MMBbl/month; effective operational capacity of ~7 MMBbl/month or more
- ◆ Majority of Targa volumes staying in the Americas, but some volumes traveling to Europe and the Far East



**TARGA**

(1) Trailing twelve months – Q4 2015 through Q3 2016  
 (2) Per 8-K filed on January 23, 2017

# Positioning and Strategy Looking Forward

## Asset Footprint Well Positioned

- ◆ **G&P growth driven by producers with assets in some of the most economic basins in the world**
  - ◆ Focus on continuing to grow in Permian (Midland Basin, Delaware Basin), STACK, SCOOP and Bakken
  - ◆ Systems already located in active areas will continue to benefit as producer activity increases
  - ◆ Current excess capacity in many Targa systems provides margin expansion with minimal capital outlay
- ◆ **Downstream Mont Belvieu/Galena Park footprint cannot be replicated**
  - ◆ G&P activity will drive additional NGL volumes downstream to Targa's frac and export facilities
  - ◆ Increased frac volumes expected from greater ethane extraction (new petchems online in 2017+) and additional G&P activity
  - ◆ LPG export facility well positioned with demonstrated track record to help clear excess domestic propane and butanes supply from expected increase in NGL production

## Activity will Drive Continued Growth

- ◆ **200 MMcf/d Buffalo Plant in service in WestTX in Q2 2016, and is filling up quickly**
  - ◆ WestTX volume growth supported by success of Targa's JV partner, Pioneer Resources, and other active Midland Basin producers
  - ◆ Expect to bring 45 MMcf/d idled Benedum plant online in early 2017, and are beginning construction on a new 200 MMcf/d WestTX plant expected around end of year 2017
- ◆ **Other identified attractive G&P growth capex projects across Permian, Bakken, Mid-Con and Eagle Ford**
- ◆ **Continuing development of significant downstream projects supported by G&P activity/volumes**

## Strong Balance Sheet and Liquidity

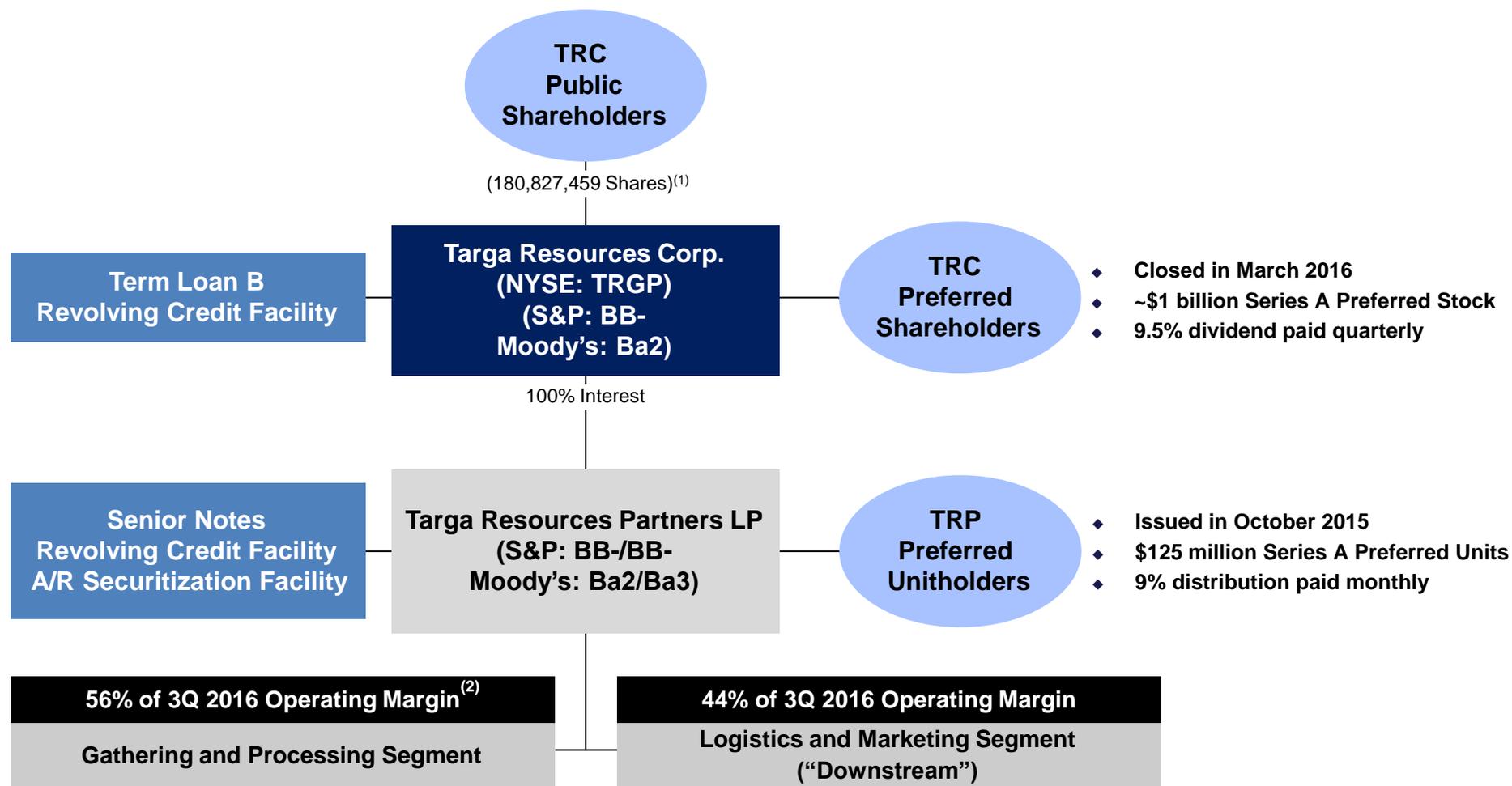
- ◆ **Targa's operations are supported by a strong balance sheet and liquidity position**
  - ◆ As of September 30, estimated TRP compliance leverage ratio was 3.8x (5.5x covenant)
  - ◆ Available liquidity of approximately \$2 billion
  - ◆ No significant debt or revolver maturities on the horizon
  - ◆ Raised approximately \$400 million of proceeds in total from Q2 and Q3 equity issuances under ATM program, and expect to continue to utilize the ATM program for more than 50% of growth capex funding



**TARGA**

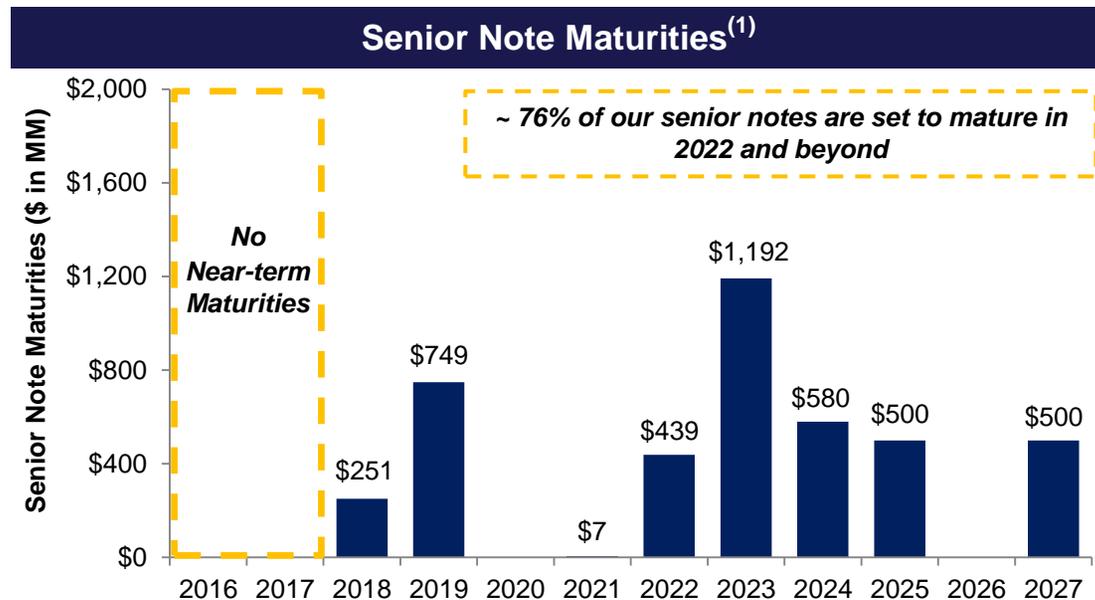
## **Additional Information**

# Targa's Corporate Structure



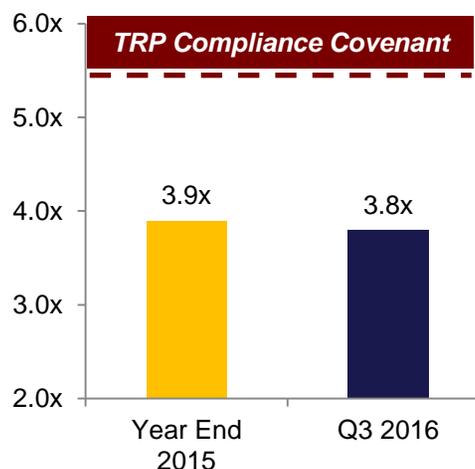
# Leverage and Financial Position

- ◆ Protecting and improving the balance sheet has remained a focus
- ◆ In September, Targa issued \$500 million of 5.125% senior notes due 2025, \$500 million of 5.375% senior notes due 2027, and redeemed three near-term maturities
- ◆ From late May 2016 through September 30, Targa raised ~\$400 million of proceeds via equity issuances through an ATM program
- ◆ As of September 30, estimated TRP compliance leverage ratio was 3.8x (5.5x covenant), and liquidity, including availability under both TRP and TRC revolvers, was ~\$2.1 billion
- ◆ In October 2016, TRP amended its \$1.6 billion revolver to extend maturity to October 2020
- ◆ On January 23, 2017, Targa raised net proceeds of ~\$456 million through an underwritten public offering of 8 million shares of its common stock at \$57.65 per share. The funds were used to over-equitize the acquisition of Outrigger Permian to even further strengthen our balance sheet by reducing leverage over time through the transaction structure
- ◆ On January 23, 2017 Targa issued preliminary results through an 8-K filing indicating Q4 2016 dividend coverage is expected to exceed 1.2x, which Targa expects will lead to dividend coverage exceeding 1.05x for 2016

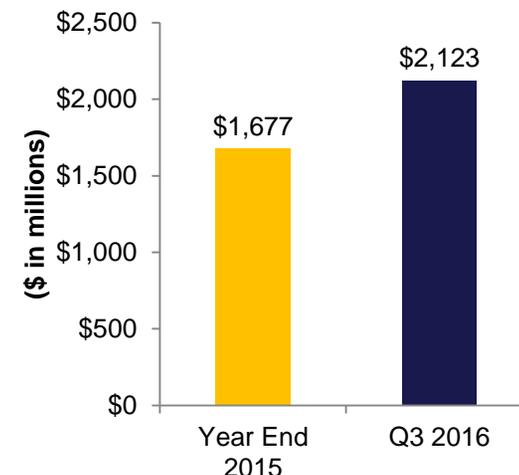


### Pro Forma Leverage and Liquidity

#### TRP Compliance Leverage



#### Targa Liquidity



**TARGA**

(1) Presented pro forma for October tender offers and full redemptions of 2020 and 2021 senior notes offering to be completed November 15, 2016. Excludes TRC and TRP revolvers; includes TRC term loan

# Noble Crude and Condensate Splitter Project – Events and Non-GAAP Accounting Treatment

## Summary

**March 31, 2014**

- ◆ Announced an agreement with Noble Americas Corp., a subsidiary of Noble Group Ltd. ("Noble"), to construct a 35 Mbb/d condensate splitter located at the Channelview Terminal supported by a long-term, fee-based arrangement

**December 31, 2014**

- ◆ Noble made a cash payment (recognized in Q1, Q2 and Q3 2015) to Targa to modify the existing agreements to provide time for Noble to analyze the splitter and/or a new terminal at Patriot. The original deal economics from March 2014 were not negatively impacted as a result of the revised agreements

**October 2016**

- ◆ First ~\$40 million pre-payment from Noble received under the terms of the crude and condensate splitter agreements. An ~\$40 million pre-payment will be received every October until the year prior to the final year of the contract

## Non-GAAP Accounting Treatment

Date	Description	EBITDA	DCF
Q4 2016	~\$40 million cash pre-payment from Noble	+ ~\$10 million	+ ~\$40 million
Q1 2017		+ ~\$10 million	
Q2 2017		+ ~\$10 million	
Q3 2017		+ ~\$10 million	
Q4 2017	~\$40 million cash pre-payment from Noble	+ ~\$10 million	+ ~\$40 million
Q1 2018	Asset is expected to be operational	+ ~\$10 million - associated opex	
Q2 2018		+ ~\$10 million - associated opex	
Q3 2018		+ ~\$10 million - associated opex	
Q4 2018+	Similar treatment until final contract year (term of contract has not been disclosed)	+ ~\$10 million - associated opex	+ ~\$40 million - associated opex

# Revisions to Q3 10Q - Reported NGL Futures Notional Volumes

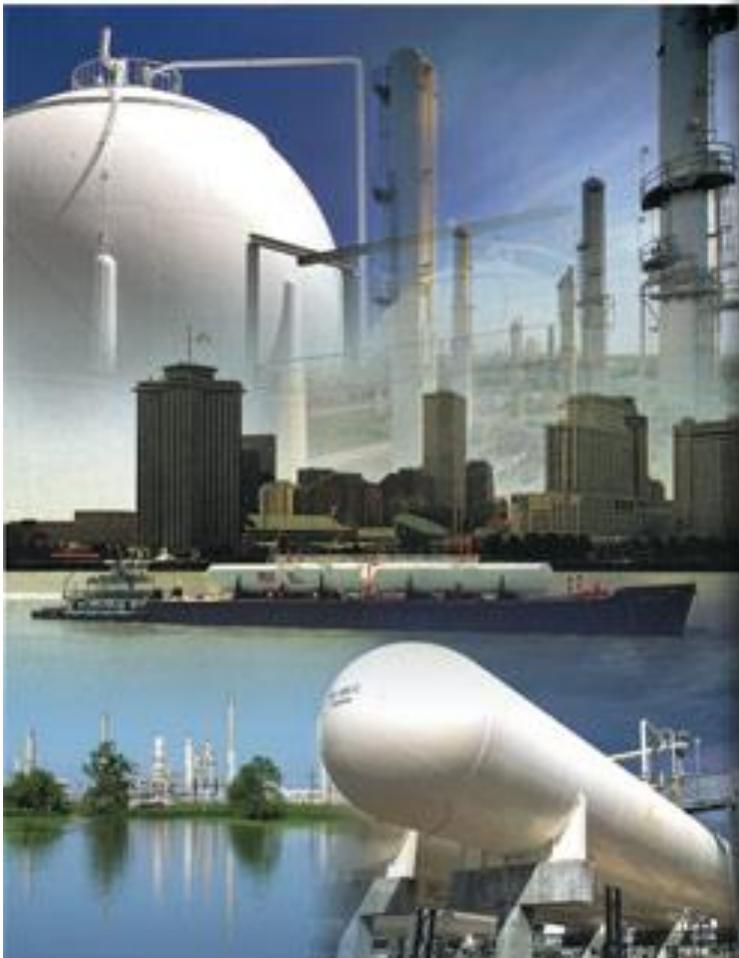
As of September 30 2016, we had the following futures positions on ICE; which are derivative instruments designated as hedging instruments that will settle during the years below. These volumes modify the positions reflected in the Q3 10Q. We utilize the ICE positions to hedge future commodity purchases or sales in our Logistics and Marketing segment, not to hedge price exposure to future equity volumes in our Gathering and Processing segment.

## NGLs

Instrument Type	Index	Price \$/gal	Bbl/d				Fair Value (In millions)
			2016	2017	2018	2019	
Future	C2-ICE	0.1942	5,489	-	-	-	0.0
Future	C2-ICE	0.2593	-	2,315	-	-	0.1
Future	C2-ICE	0.2956	-	-	411	-	0.0
Total			5,489	2,315	411	-	
Future	C3-ICE	0.4576	8,043	-	-	-	(0.3)
Future	C3-ICE	0.5237	-	460	-	-	0.2
Total			8,043	460	-	-	
Future	NC4-ICE	0.6080	3,370	-	-	-	1.1
Future	NC4-ICE	0.56375	-	-	-	-	0.0
Total			3,370	-	-	-	

As of September 30 2016, the notional volumes of our NGL futures derivative contracts were:

Commodity	Instrument	Unit	2016	2017	2018	2019
NGL	Futures	Bbl/d	20,055	3,789	411	-



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