

# Targa Resources Corp.

**Investor Presentation February 24, 2022** 



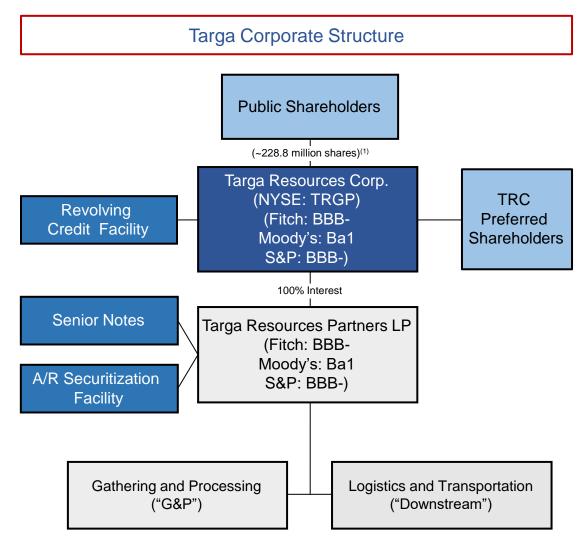
# Forward Looking Statements and Corporate Structure



Certain statements in this release are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in this release that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, are forward-looking statements.

These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of uncertainties, factors and risks, many of which are outside the Company's control, which could cause results to differ materially from those expected by management of the Company. Such risks and uncertainties include, but are not limited to, weather, political, economic and market conditions, including a decline in the price and market demand for natural gas, natural gas liquids and crude oil, the impact of pandemics such as COVID-19, actions by the Organization of the Petroleum Exporting Countries ("OPEC") and non-OPEC oil producing countries, the timing and success of business development efforts, and other uncertainties.

These and other applicable uncertainties, factors and risks are described more fully in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K, and any subsequently filed Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. The Company does not undertake an obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.



# **Premier Midstream Infrastructure Company**



Integrated assets that connect natural gas and NGL supply to domestic and international demand markets

# Substantial natural gas gathering and processing in multiple basins

44 natural gas processing plants<sup>(1)</sup> ~9.1 Bcf/d gross processing capacity<sup>(1)</sup>

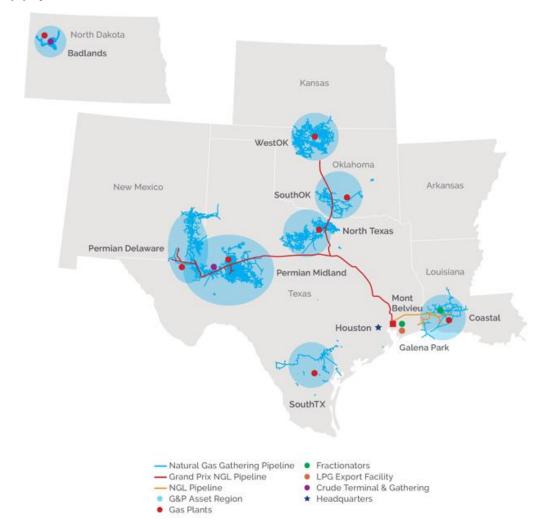
Grand Prix NGL Pipeline connects G&P volumes to Mont Belvieu fractionation and export assets

# Premier NGL fractionation footprint in Mont Belvieu

9 fractionation trains ~840 MBbl/d gross fractionation capacity<sup>(2)</sup>

Superior connectivity to U.S. petrochemical complex and top-tier LPG export facility<sup>(3)</sup>

~12.5 MMBbl/month effective working capacity



<sup>1)</sup> Pro forma Permian Midland and Permian Delaware plant additions scheduled to be completed between 2022 and 2023, and the expected idling of the Sand Hills plant.

<sup>2)</sup> Includes 40 MBbl/d of back-end capacity and does not include Targa's equity interest in GCF; GCF facility was idled in January 2021 but is available for reactivation subject to prevailing market conditions and agreement with our partners.

<sup>3)</sup> Connected to Mont Belvieu, the U.S. NGL hub, which handles the majority of U.S. NGLs. Export facility has an effective working capacity of 12.5 MMBbl/month, and this capability is dependent on the mix of propane and butane demand, vessel size and availability of supply, among other factors.

## 2021 in Review



#### Targa's strong execution in 2021 provides momentum for 2022+

Strategic



ESG Operational



Commercial

- ✓ Invested in attractive, highreturning organic growth opportunities
- ✓ Continued adding fee-based floors to G&P contracts
- ✓ Issued third annual Sustainability Report
- Established Sustainability
   Committee at the Board level

- ✓ Record Permian volumes
  - Completed Heim plant ahead of schedule and under budget
- ✓ Record transportation volumes
- ✓ Record fractionation volumes
- ✓ Record LPG export volumes



Financial



- ✓ Record adjusted EBITDA
- ✓ Reduced debt by ~\$1.2 billion
- ✓ YE21 leverage ratio 3.2x
- Returned additional capital to shareholders
  - Increased common dividend to \$1.40/share annualized
  - Repurchased \$40 million common shares

# **Strategic Outlook**



Integrated NGL business, coupled with strong business fundamentals support increasing cash flow outlook

Diverse & Vertically Integrated Asset Platform

- Targa's operations connect natural gas and NGLs to markets with increasing demand for cleaner fuels and feedstocks
- Premier G&P footprint in the Permian Basin with significant access to growing NGL supply
- Grand Prix NGL Pipeline connects Permian supply to key demand markets, including the U.S. petrochemical hub and Targa's LPG export position

Significant Financial Flexibility

- YE 2021 consolidated leverage 3.2x
- Upgraded to investment grade at Fitch and S&P; positive outlook for investment grade at Moody's
- Increasing return of capital to shareholders through higher common dividend and opportunistic common share repurchase program

Positioned for Long-Term Success

- Significant operating leverage from ~\$6.8B of new assets since 2018
- Strong fee-based earnings
- Focused on long-term business sustainability and ESG
- Single C-Corp public security with excellent alignment with common shareholders; included in S&P 400

Committed to safety, reliability and environmental stewardship

Investing in high-return projects that leverage integrated system

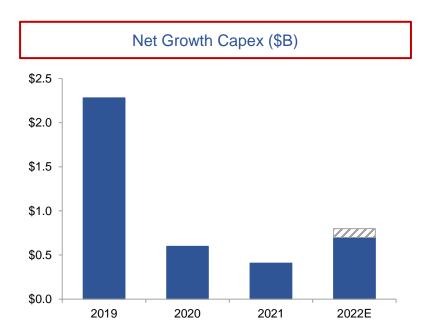
Positioned to return increasing capital to shareholders over time

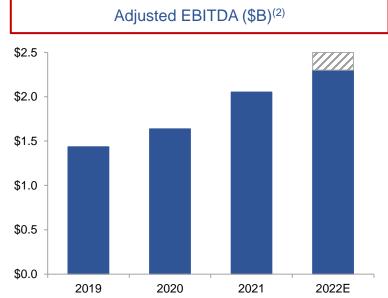
# FCF Profile Drives Longer Term Financial Flexibility

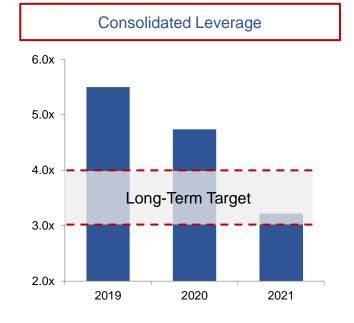


#### Maintaining balance sheet strength and financial flexibility over the long-term remain a key priority

- Continuing to invest in attractive organic growth projects
- Strong business performance and embedded operating leverage driving adjusted EBITDA growth and robust FCF generation
- In 2021, prioritized adjusted FCF to reduce leverage; leverage at lower end of long-term target range
- In position to return incremental capital to shareholders over time via common dividend increases + common share repurchases
- Available liquidity of ~\$3.2 billion<sup>(1)</sup> with nearest senior note maturity in 2026







# **2022 Financial and Operational Estimates**



#### Estimate 17% YoY increase<sup>(1)</sup> in adjusted EBITDA, driving robust free cash flow outlook

Financial Metrics	2022 Estimates		
Adjusted EBITDA	\$2,300 - \$2,500 million <sup>(2)</sup>		
Net Growth Capex	\$700 - \$800 million		
Net Maintenance Capex	\$150 million		
Segment Operating Margin Mix (G&P/L&T)	~50% / ~50%		
Operational	2022 Estimate		

į	Significant YoY growth in adjusted EBITDA
i	underpinned by:

- ✓ Repurchase of DevCo JV interests
- ✓ Volume growth through Permian G&P systems
- ✓ Volume growth through L&T systems
- Offset by sale of 25% interest in GCX Pipeline

Commodity Prices Ass	sumptions	Commodity F	Commodity Price Sensitivities <sup>(3)</sup>			
Waha Natural Gas (\$/MMBtu)	\$3.75	+/- \$0.25	\$6 to \$8 million			
Wtd Avg NGL (\$/Gal) <sup>(4)</sup>	\$0.85	+/- \$0.05	\$25 to \$30 million			
WTI Crude Oil (\$/Bbl)	\$75.00	+/- \$5.00	\$5 to \$10 million			

<sup>(1)</sup> Year over year estimated increase in adjusted EBITDA based on midpoint of 2022E adjusted EBITDA range.

12% to 15% increase y/y



Permian G&P Inlet Volume Growth

<sup>(2)</sup> Adjusted EBITDA is a non-GAAP measure. Please see the section of this presentation entitled "Non-GAAP Financial Measures" for a discussion of adjusted EBITDA and a reconciliation of such measure to its most directly comparable GAAP financial measure.

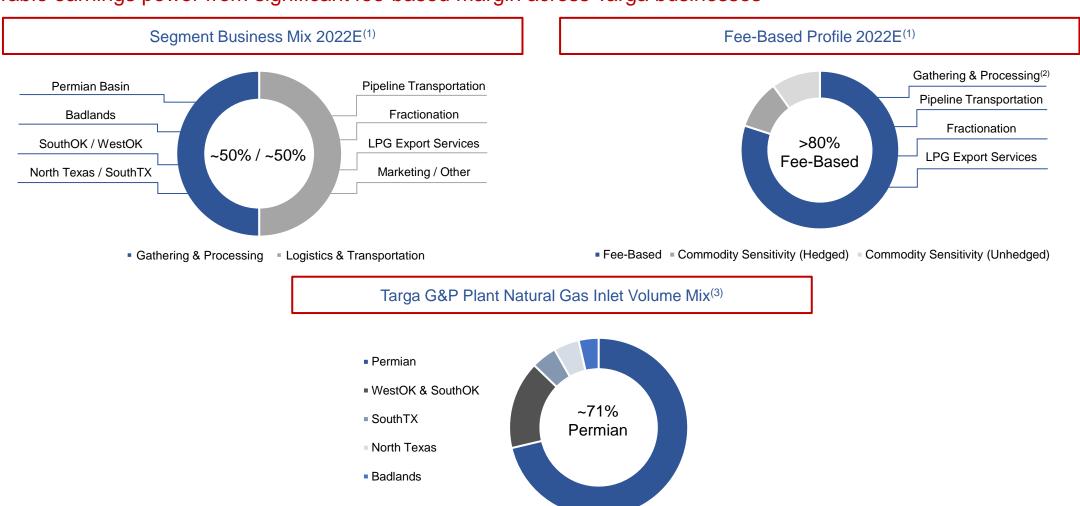
<sup>3)</sup> Overall full year commodity price sensitivity inclusive of a number of factors, including unhedged PoP exposure, fee floor arrangements and any associated fee floor hedges, NGL barrel composition and recovery economics.

<sup>4)</sup> Targa's composite NGL barrel comprises 45% ethane, 31% propane,11% normal butane, 4% isobutane and 9% natural gasoline.

# Integrated Platform Supports Fee-Based Profile



#### Durable earnings power from significant fee-based margin across Targa businesses



NYSE TRGP

Segment business mix and fee-based profile based on fully consolidated 2022E operating margin and adjusted operating margin, respectively, including 100% interest in Badlands.

Fee-based margin in G&P segment includes Badlands (fully consolidated adjusted operating margin), SouthOK, SouthTX and significant portions of Permian Delaware, Permian Midland, and WestOK.

Based on average inlet for twelve months ended 12/31/2021; Targa Badlands also includes significant crude infrastructure position.



# **Integrated Infrastructure Platform**







## Permian Basin is a World-Class Resource

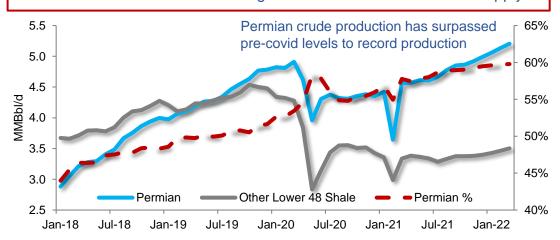
Dry Natural Gas (Bcf/d)



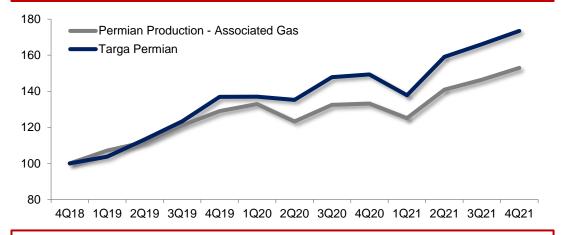
#### Targa's leadership position in the Permian and integrated platform provide reliable access to NGL hub in Mont Belvieu

# Near-Term Permian Crude Oil & Natural Gas Supply Forecast<sup>(1)</sup> 2020 2021 2022 2023 Recent production has relied on DUC completions and higher productivity / efficiency; increased rig activity ultimately needed for future production growth +7% CAGR 4.5 4.7 5.2 5.6

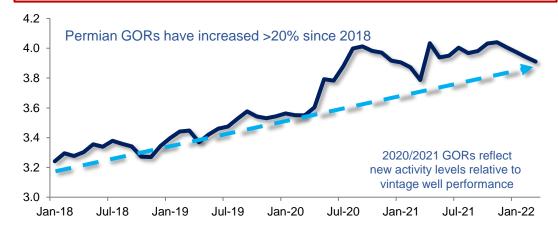
#### Permian Oil Production Holds Largest Share of Total U.S. Shale Supply<sup>(2)</sup>



#### Targa's Inlet Volume Growth has Outpaced Permian Basin Production<sup>(2)</sup>



#### Higher GORs Benefit Targa's Capture of Permian NGL Supply<sup>(2)</sup>



<sup>)</sup> Source: Wood Mackenzie Short-Term Crude Outlook (February 2022) and Short-Term Natural Gas Outlook (February 2022); Growth CAGR (Compounded Annual Growth Rate) between 2020 and 2023.

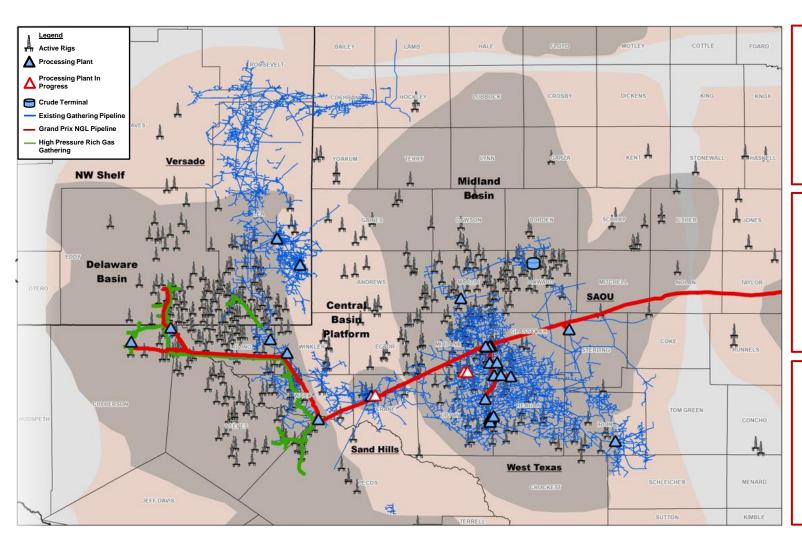
Crude Oil (MMBbl/d)

<sup>(2)</sup> Source: EIA Drilling Productivity Report – February 2022.

# **Targa's Premier Permian Asset Footprint**



#### Super-system across the Midland and Delaware Basins with significant access to NGL supply



Multi-plant, multi-system Permian footprint, complemented by Grand Prix NGL Pipeline integration and connectivity to natural gas residue takeaway pipelines

One of the largest Permian G&P positions backed by significant acreage dedications from diverse producer group

26 plants with ~4.7 Bcf/d<sup>(1)</sup> of total gross natural gas processing capacity

# **Permian Midland Expansion**



#### Midland Basin processing expansions provide attractive integrated returns

#### **Strategic Merits**

- ✓ To support increasing activity and production outlooks, Targa is adding an incremental 550 MMcf/d of natural gas processing capacity in the Midland Basin between 2022 (Legacy I plant) and 2023 (Legacy II plant)
- Substantial portion of NGLs available to transport on Targa's Grand Prix NGL Pipeline and direct to Targa's fractionation complex in Mont Belvieu
- Expansions provide attractive integrated Targa returns
- Incremental G&P volumes supported with fee-floor structures
- Electric-driven processing plants will improve operational performance
- Incremental capacity to enhance overall system operational flexibility



# **Permian Delaware Expansion**



Expansion provides attractive integrated returns and enhances operational performance



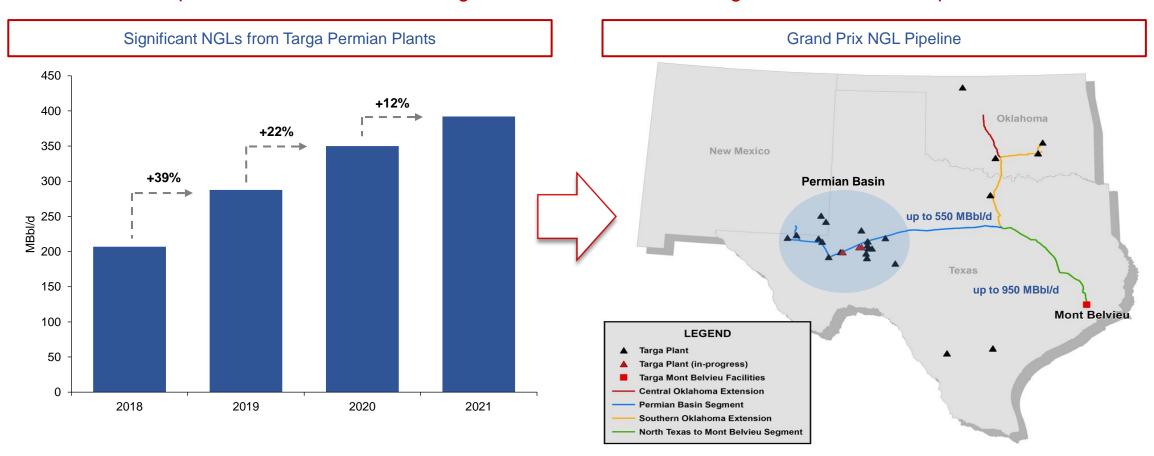
#### Strategic Merits

- New 275 MMcf/d plant (Midway plant) in the Permian Delaware
- Modernized equipment to enhance operational performance, reliability and reduce operating costs (older Sand Hills plant to be idled)
- Substantial portion of NGLs available to transport on Targa's Grand Prix NGL Pipeline and direct to Targa's fractionation complex in Mont Belvieu
- Expansions provide attractive integrated Targa returns
- Increases connectivity with bi-directional flow capabilities between Targa Midland and Delaware Basin systems
- Increases run-rate performance and improves NGL recoveries

# **NGL Production Feeds Logistics & Transportation Assets**



Grand Prix NGL Pipeline connects and directs significant NGL volumes to Targa's fractionation complex in Mont Belvieu



- Targa is one of the largest daily movers of NGLs in the Permian Basin
- Targa can direct the vast majority of its NGL production to its fractionation facilities in Mont Belvieu

- Grand Prix connects supply to the NGL market hub and to Targa Downstream assets
- Grand Prix is positioned to benefit from growth in Permian supply and NGL production from Targa plants and from third-parties

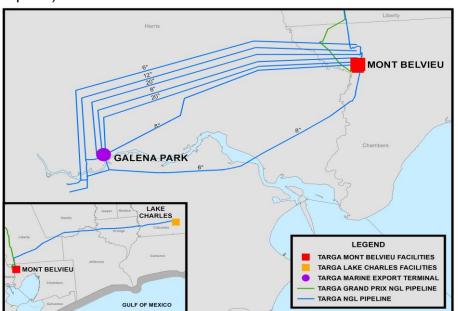
## **NGL Market Hub With Global Reach**



#### Logistics assets exceedingly difficult to replicate, fee-based businesses, with significant take-or-pay

#### Premier Fractionation Ownership Position in Mont Belvieu

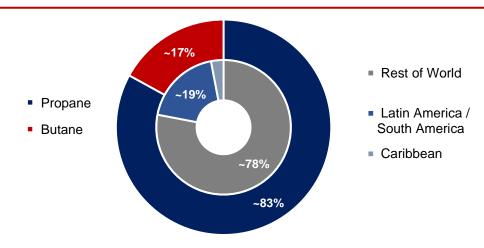
- Mont Belvieu is the U.S. NGL market hub developed over decades of industry investment
- ~840 MBbl/d<sup>(1)</sup> gross fractionation capacity in Mont Belvieu; 55 MBbl/d in Lake Charles
- 54 MMBbls of storage capacity in Mont Belvieu
- Superior connectivity to demand (U.S. petrochemical complex and exports)



#### LPG Export Services Business Connects to Global Demand

- Effective LPG export working capacity ~12.5 MMBbl/month (nameplate loading capacity up to ~15 MMBbl/month)(2)
- Targa advantage connected to fractionation, storage, supply/market interconnectivity, refrigeration, and de-ethanizers
- Differentiated facility due to commercial and operational flexibility on vessel size and cargo composition
- LPG exports provide critical source of cleaner fuels for developing nations

#### LPG Exports by Destination & Product Mix<sup>(3)</sup>



- (1) Includes 40 MBbbl/d of back-end capacity and does not include Targa's equity interest in GCF; GCF facility was idled in January 2021 but is available for reactivation subject to prevailing market conditions and agreement with our partners.
  - Effective capacity based on current product mix of ~70%/30% propane/butane; nameplate operational capacity up to ~15 MMBbl/month based on supply availability, product mix, vessel schedule, among other factors.
- Trailing twelve months ended December 31, 2021.



# **ESG** – Environmental, Social, Governance



Targa is part of the energy infrastructure that is delivering safe, reliable energy to global communities

#### **Environment & Safety**

- We recognize that our commitment to implement programs and practices to improve environmental performance and minimize risk is important to the sustainability of our business
- We have adopted the following goals: (1) lowering our GHG intensity, and (2) reducing flaring
- We strive to continuously improve our safety performance through our vision of "Zero is Achievable." which is rooted in our belief that we can achieve zero accidents



# environmenta

We are committed to strong corporate governance and engagement with our shareholders on key governance topics

# Governance

(Includes Board Sustainability Committee)

Our corporate governance practices and policies are reflected in our Corporate Governance Guidelines, Code of Conduct and Code of Ethics

# Social

#### Social

- We employ a talented and dedicated workforce and are committed to our employees' safety, health, and development
- We work to promote a respectful and inclusive workplace that embraces differences and appreciates each other's contributions to common and individual goals
- We are dedicated to fostering trust with our employees, shareholders, and communities



# We Own and Operate Critical Infrastructure



Our operations are essential to the efficient, safe, and reliable delivery of energy across the U.S. and increasingly the world







- Targa's operations connect natural gas and NGLs to domestic and international markets with growing demand for cleaner fuel and feedstocks
- We believe that natural gas, NGLs and LPG will continue to play an important role in the energy transition to a lower carbon future for decades to come
  - Source of cheap and reliable energy with lower emissions that offset coal
  - Fills the gap in energy demand that renewable energy cannot meet
- We are focused on capturing opportunities and managing risk to continue to create long term value for our shareholders, our partners, and our communities

✓ Safety

✓ Operational excellence

✓ Environmental stewardship

✓ Community engagement

# Global Demand Outlook and the Call on U.S. Supply

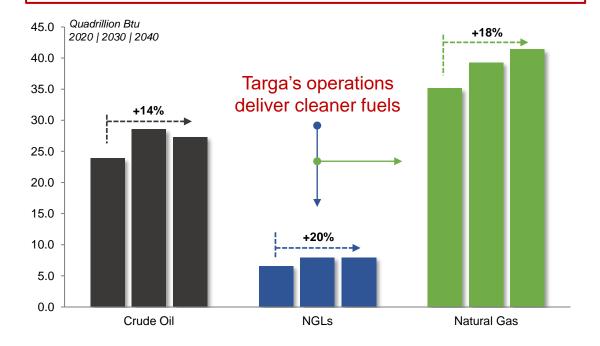


#### Increasing global energy demand requires diverse supply source; U.S. exports expected to fuel future energy needs

#### Global Energy Demand by Fuel(1) Billion tons oil equivalent (Btoe) Growth % (2020 - 2050) **■**2030 **■**2040 **■**2050 5.0 "All of the above" needed to meet growing demand 4.0 3.0 +179% +101% 2.0 Natural Gas Coal Bioenergy Oil Nuclear Hydro Renewables

- Total energy demand forecasted to grow ~26% between 2020 and 2050 driven by global population growth, emerging markets and developing economies
- Natural gas mix expected to maintain >20% share of global fuel demand throughout forecast period – affordable and reliable supply, displaces higher carbon emitting fuels, increasing industrial demand, and baseload from power generation

#### U.S. Natural Gas and Natural Gas Liquids Supply Growth<sup>(2)</sup>



- Increasing global energy demand is expected to rely on U.S. supply and future exports of natural gas (LNG) and NGLs (ethane and LPGs)
- The U.S. is well positioned to meet growing demand for cleaner fuels and feedstocks, including natural gas and NGLs, which support economic growth and social advancement in developing nations

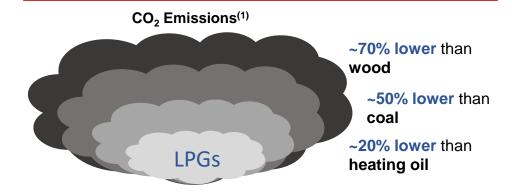
# Targa is Well-Positioned to Support Global Energy Needs



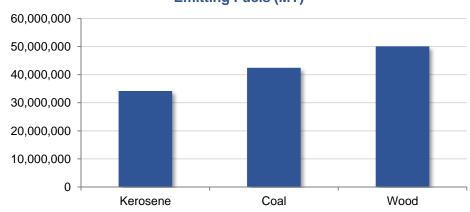
#### Targa's facilities exported ~4.9 billion gallons of LPGs globally in 2021 and helped reduce global CO<sub>2</sub> emissions

- LPGs are replacing biomass in many rural communities, and LPG demand is growing in China, India, Indonesia, Bangladesh and across many countries in Africa
  - Where electricity is not available, the use of LPGs have a positive impact on the health and prosperity for local people in these nations by offering a cleaner energy cooking solution
  - LPGs are a reliable energy source that is easily transported and stored with significantly lower emissions
- LPGs advance the United Nations' 2030 Agenda for Sustainable Development, including the achievement of goals directed towards health, poverty, women, children, environment, deforestation, energy and climate
  - ▶ ~3 billion people (>35% of the global population) still rely on solid fuels and kerosene for cooking(1)
  - The lack of access to clean fuels contributes to the death of >4 million people each year<sup>(1)</sup>
- LPG use supports and enables inclusive economic growth, promotes gender equality, protects the environment, and saves lives





Targa's 2021 LPG Exports Displaced Higher CO<sub>2</sub>e **Emitting Fuels (MT)**<sup>(2)</sup>



Source: World LPG Association (WLPGA) - Based on difference in CO<sub>2</sub> emissions from average of propane and butane versus wood, coal, and kerosene.

Represents the total CO2 equivalent for each fuel source relative to the ~4.9 billion gallons of LPGs, in aggregate, exported from Targa's facilities in 2021. Each fuel source converted to million British Thermal unit (MMBtu) based on its respective heating value (Btu equivalent) and then applied its respective CO2 emissions as determined by EPA (40 CFR Part 98; 40 CFR Part 89), EIA, and Utah State Forestry Extension.



# Reconciliations

## **Non-GAAP Financial Measures**



This presentation includes the Company's non-GAAP financial measures: adjusted EBITDA, distributable cash flow, adjusted free cash flow and adjusted operating margin (segment). The following tables provide reconciliations of these non-GAAP financial measures to their most directly comparable GAAP measures.

The Company utilizes non-GAAP measures to analyze the Company's performance. Adjusted EBITDA, distributable cash flow, adjusted free cash flow and adjusted operating margin (segment) are non-GAAP measures. The GAAP measure most directly comparable to these non-GAAP measures are income (loss) from operations, net income (loss) attributable to TRC and segment operating margin. These non-GAAP measures should not be considered as an alternative to GAAP measures and have important limitations as analytical tools. Investors should not consider these measures in isolation or as a substitute for analysis of the Company's results as reported under GAAP. Additionally, because the Company's non-GAAP measures exclude some, but not all, items that affect income and segment operating margin, and are defined differently by different companies within the Company's industry, the Company's definitions may not be comparable with similarly titled measures of other companies, thereby diminishing their utility. Management compensates for the limitations of the Company's non-GAAP measures as analytical tools by reviewing the comparable GAAP measures, understanding the differences between the measures and incorporating these insights into the Company's decision-making processes.

#### Adjusted EBITDA

The Company defines adjusted EBITDA as net income (loss) attributable to TRC before interest, income taxes, depreciation and amortization, and other items that the Company believes should be adjusted consistent with the Company's core operating performance. The adjusting items are detailed in the adjusted EBITDA reconciliation table and its footnotes. Adjusted EBITDA is used as a supplemental financial measure by the Company and by external users of the Company's financial statements such as investors, commercial banks and others to measure the ability of the Company's assets to generate cash sufficient to pay interest costs, support the Company's indebtedness and pay dividends to the Company's investors.

#### Distributable Cash Flow and Adjusted Free Cash Flow

The Company defines distributable cash flow as adjusted EBITDA less distributions to TRP preferred limited partners, cash interest expense on debt obligations, cash tax (expense) benefit and maintenance capital expenditures (net of any reimbursements of project costs). The Preferred Units that were issued by the Partnership in October 2015 were redeemed in December 2020. The Company defines adjusted free cash flow as distributable cash flow less growth capital expenditures, net of contributions from noncontrolling interest and net contributions to investments in unconsolidated affiliates. Distributable cash flow and adjusted free cash flow are performance measures used by the Company and by external users of the Company's financial statements, such as investors, commercial banks and research analysts, to assess the Company's ability to generate cash earnings (after servicing the Company's debt and funding capital expenditures) to be used for corporate purposes, such as payment of dividends, retirement of debt or redemption of other financing arrangements.

# **Non-GAAP Measures Reconciliation**



	Year Ended December 31,				
		2021		2020	 2019
		_		(In millions)	 
Reconciliation of Net Income (Loss) attributable to TRC to Adjusted					
EBITDA, Distributable Cash Flow and Adjusted Free Cash Flow					
Net income (loss) attributable to TRC	\$	71.2	\$	(1,553.9)	\$ (209.2)
Income attributable to TRP preferred limited partners		-		15.1	11.3
Interest (income) expense, net		387.9		391.3	337.8
Income tax expense (benefit)		14.8		(248.1)	(87.9)
Depreciation and amortization expense		870.6		865.1	971.6
Impairment of long-lived assets		452.3		2,442.8	225.3
(Gain) loss on sale or disposition of business and assets		2.0		58.4	71.1
Write-down of assets		10.3		55.6	17.9
(Gain) loss from sale of equity-method investment		-		-	(69.3)
(Gain) loss from financing activities (1)		16.6		(45.6)	1.4
Equity (earnings) loss		23.9		(72.6)	(39.0)
Distributions from unconsolidated affiliates and preferred partner interests, net		116.5		108.6	61.2
Change in contingent considerations		0.1		(0.3)	8.7
Compensation on equity grants		59.2		66.2	60.3
Risk management activities		116.0		(228.2)	112.8
Severance and related benefits (2)		-		6.5	-
Noncontrolling interests adjustments (3)		(89.4)		(224.3)	 (38.5)
TRC Adjusted EBITDA	\$	2,052.0	\$	1,636.6	\$ 1,435.5
Distributions to TRP preferred limited partners		-		(15.1)	(11.3)
Interest expense on debt obligations (4)		(376.2)		(388.9)	(342.1)
Maintenance capital expenditures, net (5)		(131.7)		(104.2)	(134.9)
Cash taxes		(2.7)		44.4	 -
Distributable Cash Flow	\$	1,541.4	\$	1,172.8	\$ 947.2
Growth capital expenditures, net (5)		(407.7)		(597.9)	 (2,281.7)
Adjusted Free Cash Flow	\$	1,133.7	\$	574.9	\$ (1,334.5)

<sup>(1)</sup> Gains or losses on debt repurchases or early debt extinguishments.

Represents one-time severance and related benefit expense related to the Company's cost reduction measures.

Noncontrolling interest portion of depreciation and amortization expense (including the effects of the impairment of long-lived assets on non-controlling interests).

<sup>(4)</sup> Excludes amortization of interest expense.

<sup>(5)</sup> Represents capital expenditures, net of contributions from noncontrolling interests and net contributions to investments in unconsolidated affiliates.

# **Non-GAAP Measures Reconciliation**



Reconciliation of estimated net income attributable to TRC to estimated Adjusted EBITDA	Full Year 2022E		
	(In	millions)	
Net income attributable to TRC		1,260.0	
Interest expense, net		350.0	
Income tax expense		270.0	
Depreciation and amortization expense		880.0	
Gain (Loss) on sale of assets		(440.0)	
Equity earnings		-	
Distributions from unconsolidated affiliates and preferred			
partner interests, net		45.0	
Compensation on equity grants		55.0	
Noncontrolling interests adjustments <sup>(1)</sup>		(20.0)	
TRC Estimated Adjusted EBITDA	\$	2,400.0	





## Visit us at <u>targaresources.com</u>

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