## Targa Resources Corp.

**UBS Winter Infrastructure & Energy Virtual Conference January 13, 2021** 



## **Forward Looking Statements**



Certain statements in this release are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in this release that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, are forward-looking statements. These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of uncertainties, factors and risks, many of which are outside the Company's control, which could cause results to differ materially from those expected by management of the Company. Such risks and uncertainties include, but are not limited to, weather, political, economic and market conditions, including a decline in the price and market demand for natural gas, natural gas liquids and crude oil, the impact of pandemics such as COVID-19, actions by the Organization of the Petroleum Exporting Countries ("OPEC") and non-OPEC oil producing countries, the timing and success of business development efforts, and other uncertainties. These and other applicable uncertainties, factors and risks are described more fully in the Company's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2019, and any subsequently filed Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. The Company does not undertake an obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

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## **Premier Midstream Infrastructure Company**



### Diverse Asset Platform Connects Natural Gas and NGL Supply Growth to Key Demand Markets

Substantial natural gas gathering & processing in multiple basins

~10.8 Bcf/d gross processing capacity

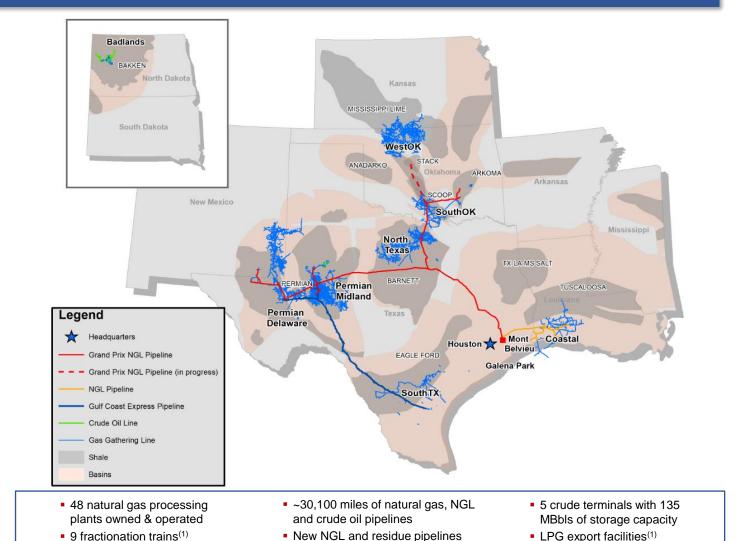
Premier NGL fractionation footprint in Mont Belvieu

~938 MBbl/d gross fractionation capacity

Grand Prix NGL Pipeline connects G&P volumes to Mont Belvieu frac and export assets

Superior connectivity to
US petrochemical
complex and top-tier LPG
export facility<sup>(1)</sup>

Up to 15.0 MMBbl/month capacity LPG export terminal



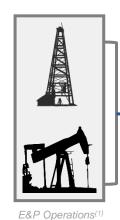
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## **Targa Business Overview**



## Portfolio of Integrated Assets Across Natural Gas and Natural Gas Liquids Value Chain



**Natural Gas** Gathering



Natural Gas Processing Plant

#### Residue Natural Gas

Residue Gas Pipeline Transportation

Raw Natural Gas Liquids (Y-grade)

NGL Pipeline Transportation

#### **Domestic Residue Demand Centers**

- Power Plants / Generation
- Utilities
- Industrial Facilities

#### **Domestic NGL Demand Centers**

- Petrochemical Facilities
- Refineries
- Distribution to Consumers



NGI Fractionation Train

Propane Isobutane **Normal Butane Natural Gasoline** 

Natural Gas Liquids (NGLs)

**LPG Export Services** 

International Demand Centers Global LPG Exports



Waterborne LPG Exports(1)

#### Legend

- Targa Value Chain Assets & Services

- Third-Party Commercial Customers

#### Tarqa **Businesses**

#### **Assets**

Commercial **Framework** 

## **Gathering & Processing**

- Permian
- Bakken
- Eagle Ford
- SCOOP/STACK
- Arkoma Barnett

• Mix of fee-based and percent-ofproceeds (POP) contracts by area



### **Pipeline Transportation**<sup>(2)</sup>

- Grand Prix NGL Pipeline
- Gulf Coast Express (GCX) Residue Gas Pipeline<sup>(4)</sup>



Fee-based with significant take-or-pay



### **Logistics & Transportation**(3)

- NGL Fractionation
- LPG Export Services
- NGL Logistics and Transportation



 Fee-based with significant take-or-pay

- Third-party commercial customers; not included in Targa operations
- Grand Prix results included in Targa's Logistics & Transportation segment
- Also referred to as "Downstream" segment
- (4) Equity ownership interest

## Well-Positioned Midstream Infrastructure Company



## Integrated Asset Position

- One of the largest G&P positions in the Permian Basin with significant access to NGL supply
- Grand Prix NGL Pipeline connects diverse G&P with Mont Belvieu frac and export assets
- Downstream assets connected to US domestic petchem hub and international demand

~\$7 Billion Market Cap<sup>(1)</sup>
~\$16 Billion Enterprise Value

## Financial Flexibility

- Reduced capital spending and operating and G&A expenses improve cash flow profile
- Reduced common dividend enhances free cash flow available to reduce debt
- Strong liquidity position
- Disciplined capital allocation bolsters longterm shareholder value

~80% Fee-Based Margin<sup>(2)</sup>

## Positioned for Long-Term Success

- Integrated asset platform aligns with key energy supply and demand fundamentals
- Focused on long-term business sustainability and ESG
- Single C-Corp public security and excellent alignment with common shareholders

\$0.40/share
Annual Dividend

## Integrated Platform Supports Fee-Based Profile



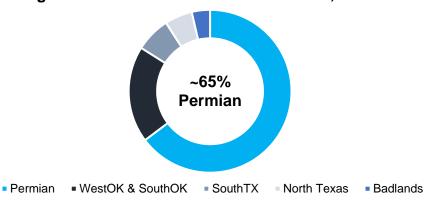
#### **Business Mix and Fee-Based Profile**(1)



## Fee-Based Businesses and Leading Permian Supply Position

- Ramp in Downstream businesses to drive increasing feebased margin
  - Grand Prix Pipeline, fractionation, LPG exports
- **G&P** segment now predominantly fee-based
  - Delaware Basin processing growth is fee-based
  - Increasingly adding fee-based margin across G&P (i.e. feefloor and fee-based contracts)

#### Targa G&P Plant Natural Gas Inlet Volume, MMcf/d(3)



Business mix and fee-based profile based on 2020E operating margin and gross margin, respectively

Fee-based margin in Gathering & Processing segment includes Badlands (fully consolidated operating margin), SouthOK, SouthTX and significant portions of Permian Delaware, Permian Midland, and WestOK

Based on average inlet for nine months ended 9/30/2020; Targa Badlands also includes significant crude infrastructure position

## **Q3 Earnings Update**



- Remain focused on safeguarding employee health and safety and ensuring safe and reliable operations in response to COVID-19
  - Continue to remain proactive to protect our employees and ensure safe continuity of operations
- Business performance and lower capital spending driving increasing free cash flow

#### Operational performance:

- ▶ Targa continued to benefit sequentially from the strength of its integrated asset position and its leading Permian supply position
  - Permian G&P volumes +9% in Q3
  - ✓ Grand Prix transportation volumes +18% in Q3
  - ✓ LPG export volumes +22% in Q3

#### Financial update:

- ✓ Q3 Adjusted EBITDA \$419mm, +19% over Q2; estimate FY20 Adjusted EBITDA around top-end of guidance range of \$1,500mm to \$1,625mm
- √ Q3 free cash flow of \$189mm, \$143mm free cash flow after dividends.
- ✓ Reported Debt/EBITDA 4.8x
- ✓ Pro forma available liquidity of \$2.1 billion (redeemed 5.25% May 2023 notes for \$560mm in November; closed on the sale of assets in Channelview, TX for \$58mm in October)
- Significant fee-based margin across Targa's businesses and increasing use of fee-based floors in Targa's G&P business strengthen cash flow stability Permian G&P ~60% fee-based YTD (Targa overall ~80% fee-based)
- Remain focused on continued capital and operating cost discipline; announced capex program substantially complete
  - Announced the next Midland plant (Heim Plant) relocating a plant from North Texas to Permian Midland (\$90mm capex, Q4 2021)
- Long-term strategy to reduce leverage and simplify capital structure unchanged by share repurchase program
  - As of November 2, 2020, we have repurchased ~4.5 million common shares at a weighted average price of \$16.33 for a total net cost of ~\$74 million

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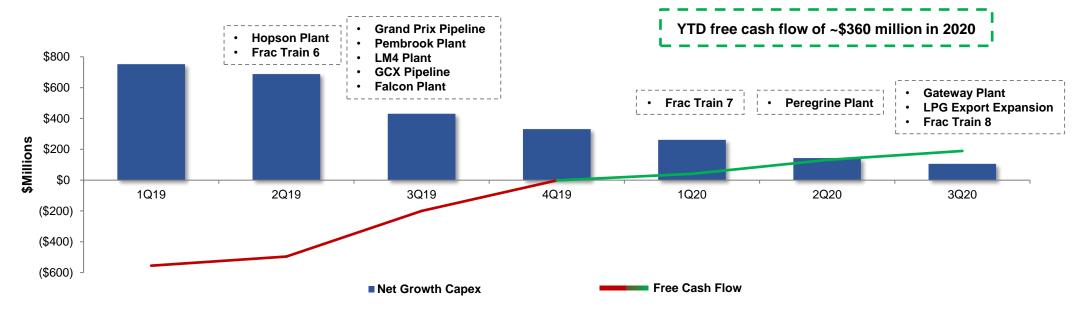
## **Growth Transformation Complete - Improving FCF Profile**



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### Increasing FCF positions Targa to continue to execute long term strategy of reducing leverage over time

- Transformation of asset footprint from growth capital investments is complete; placed ~\$6.0B of assets in-service since early 2018
  - ✓ Added ~2 Bcf/d of incremental capacity in the Permian Basin since 2018
  - ✓ Added ~320 MBbls/d of incremental frac capacity since 2018
  - ✓ Grand Prix NGL Pipeline began full service in 3Q19
  - Doubled LPG export capabilities with low-cost expansions
- Targa benefiting from the strength of its integrated asset position and its leading Permian supply positions
- Increasing free cash flow profile creates significant financial flexibility

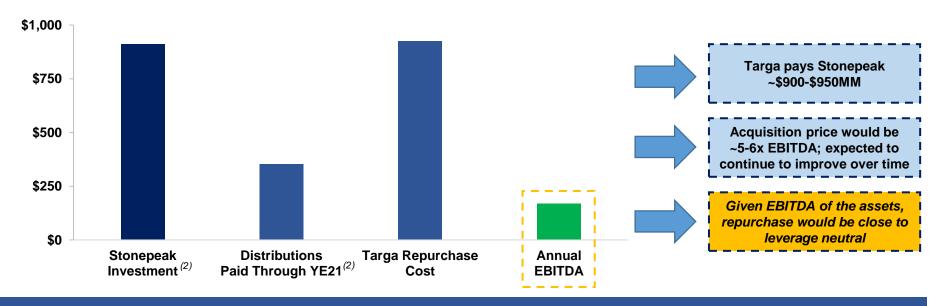


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## Targa Development Company Joint Ventures ("DevCo JVs")



- In February 2018, Targa executed DevCo JVs with Stonepeak Infrastructure Partners to support the development of three key feebased downstream assets, with Targa retaining the option to re-acquire Stonepeak's DevCo interests at a predetermined fixed rate
  - Structure allowed Targa to access private capital at an attractive cost and retain upside associated with the projects
  - Repurchase price is based on the higher of a predetermined multiple on invested capital (MOIC) or fixed return (IRR), including distributions received by Stonepeak from the DevCo JVs; repurchases can be done in a single tranche or in multiple tranches
- DevCo JV assets include a 20% interest in Grand Prix NGL Pipeline, a 25% interest in Gulf Coast Express Pipeline and a 100% interest in Fractionation Train 6
- Below is a <u>representative</u> summary of the DevCo structure assuming as a single tranche repurchase in Q1 2022<sup>(1)</sup>:

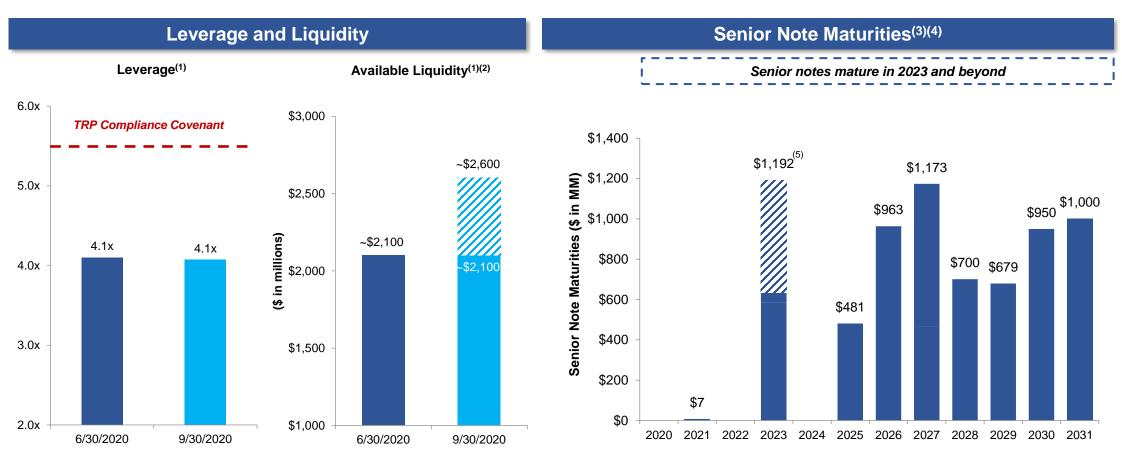


Significant additional FCF/share results from utilizing DevCo structure versus equity issuance

## **Financial Position and Leverage**



- Protecting the balance sheet while maintaining flexibility remain key objectives
- Strong available liquidity position of ~\$2.6 billion



<sup>1)</sup> Includes borrowing capacity under the TRC revolver (\$235 million as of 9/30/2020) available as a source of liquidity to TRP

Pro forma redemption of May 2023 notes for \$560 million in November 2020 and proceeds from the sale of assets in Channelview, Texas for \$58 million in October 2020

Repurchased ~\$300 million in outstanding senior notes for ~\$240 million through September 30, 2020

<sup>4)</sup> Tendered and redeemed all of the outstanding senior notes due 2024 with proceeds from the issuance of \$1.0B of senior notes due 2031 in August 2020

<sup>(5)</sup> Redeemed 5.25% May 2023 notes for \$560 million in November 2020



## **Integrated Infrastructure Platform**



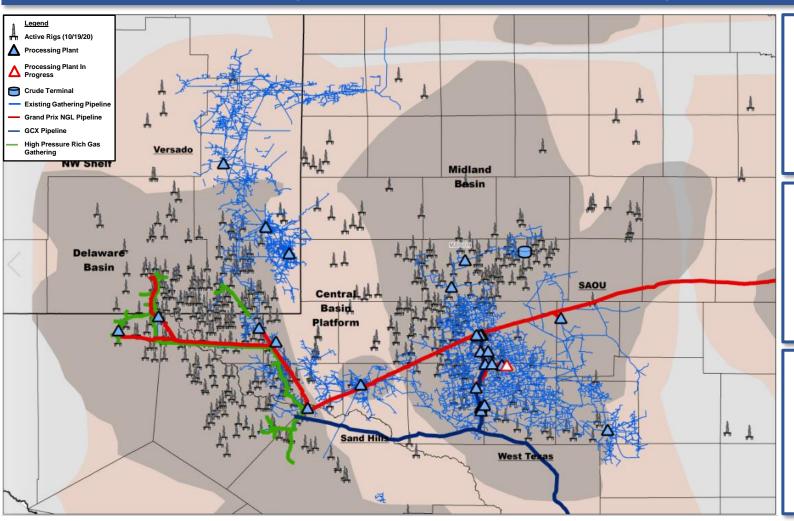




## **Targa's Premier Permian Infrastructure**



Asset position across the Midland and Delaware Basins offers competitive, reliable and integrated G&P, NGL transportation and fractionation services to producer customers



Multi-plant, multi-system Permian footprint, complemented by Grand Prix and GCX pipeline integration

One of the largest Permian G&P positions supports significant acreage dedications from diverse producer group

~3.9 Bcf/d<sup>(1)</sup> of total gross natural gas processing capacity

## Logistics & Transportation Assets: Linking Supply to Demand



Targa and thirdparty NGL supply Grand Prix NGL
Pipeline connects
supply to NGL
market hub and to
Targa Downstream
assets

Premier fractionation ownership position in Mont Belvieu

Superior connectivity to demand (U.S. petrochemical complex and exports)

Most flexible LPG export facility along the US Gulf Coast; largely contracted over the long-term

#### Mont Belvieu is unique - The US NGL market hub developed over decades of industry investment

- √ Y-grade (mixed) NGL supply coming from basins across the country
- ✓ Spec product NGL demand
- ✓ Ideal underground salt dome storage for NGLs
- ✓ An interconnected petrochemical complex that grew up around Mont Belvieu

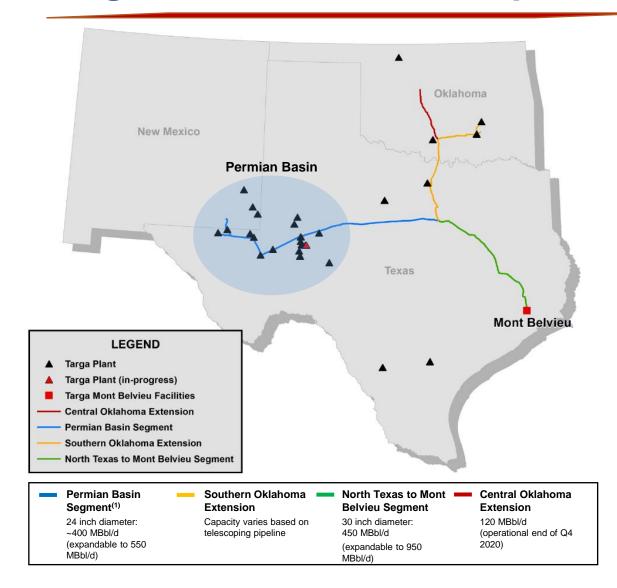
Targa's infrastructure network is very well positioned and exceedingly difficult to replicate - superior assets in Mont Belvieu, with connectivity to supply, fractionation, storage, terminaling infrastructure, and connectivity to demand (petrochemical complex and exports)

Grand Prix NGL Pipeline directs volumes to Targa fractionation and export facilities – improves linkage of supply to demand with advantages for Targa customers and Targa Downstream assets

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## Targa's Grand Prix NGL Pipeline





## Grand Prix deliveries into Mont Belvieu averaged ~301 MBbl/d in Q3 2020



#### **Grand Prix Volume Profile:**

- Incremental NGLs from Targa Permian processing volume ramp and future expansions<sup>(1)</sup>
- Additional third-party volumes
  - Grand Prix extension into the STACK play in Oklahoma that is supported by significant long-term transportation and fractionation volume dedications and commitments from Williams (to be operational by end of Q4 2020)
- Third-party volume commitments
- Expiration of Targa's obligations on other third-party NGL pipelines

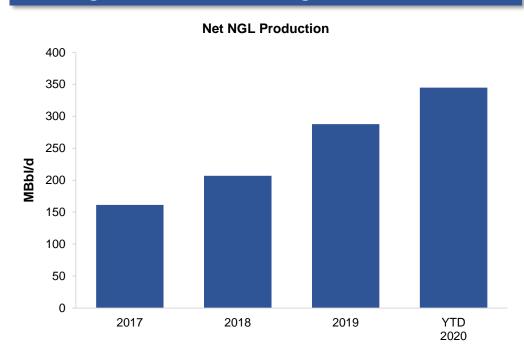
#### **Low-Cost Expansion Potential Further Enhances Project Return:**

 Targa can expand pipeline's capacity by adding pump stations as needed over time, with relatively low additional capital outlay (estimated to be less than 10% of total project cost)

## **NGL Production Feeds Targa's Fractionation Assets**



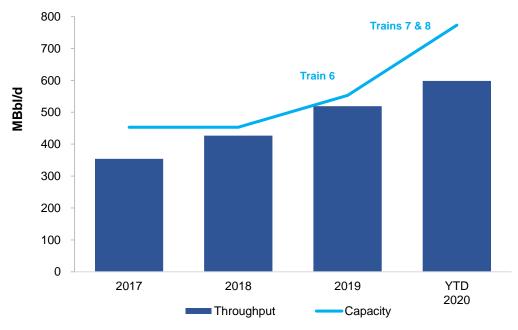
#### **Significant NGLs from Targa Permian Plants**



- Targa is currently one of the largest daily movers of NGLs in the Permian Basin
- Targa can direct the vast majority of its NGL production to its fractionation facilities in Mont Belvieu, which has led to significant growth in fractionation volumes over the same time frame

#### **Targa Fractionation Outlook**





- Grand Prix NGL Pipeline directs significant NGL volumes to Targa's fractionation complex in Mont Belvieu
- Positioned to benefit from growth in Permian supply and NGL production from Targa plants and from third-parties

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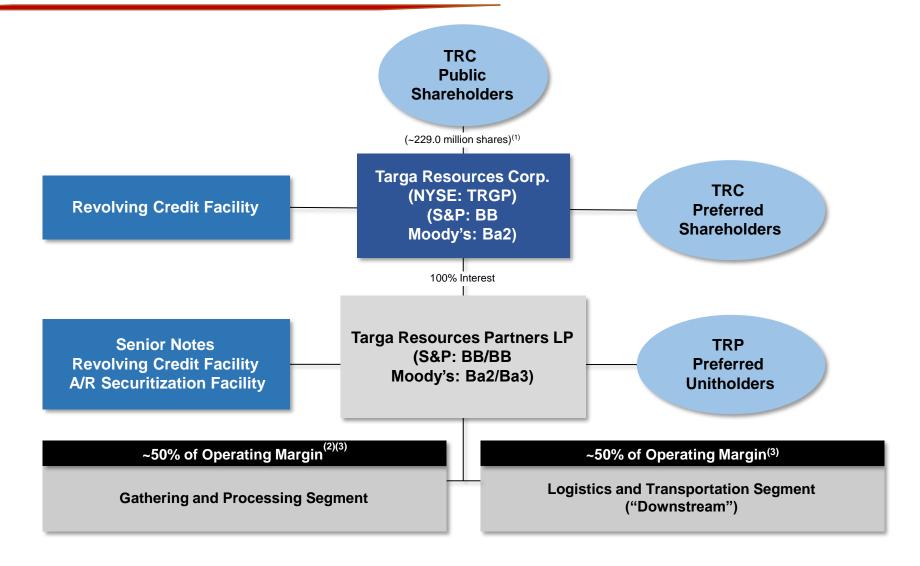
## **Financial Information**





## **Corporate Structure**





## **2020 Financial Estimates**



#### Adjusted EBITDA Estimate FY 2020E (\$ in millions) at or around the high end of \$1,500 - \$1,625

Capital Expenditure Es FY 2020E (\$ in millions)	stimates
Net Growth Capital Expenditures	~\$700
Gathering & Processing (1)	~40%
Logistics & Transportation ("Downstream")	~60%
Net Maintenance Capital Expenditures	~\$110

	2020E				
Major Project Expected In-Service Timeline	Q1	Q2	Q3	Q4	2021E
Gathering & Processing					
Permian Delaware					
Peregrine Plant - 250 MMcf/d		✓			
Permian Midland					
Gateway Plant - 250 MMcf/d			✓		
Heim Plant - 200 MMcf/d <sup>(2)</sup>					✓
Logistics & Transportation					
Fractionaction Train 7 - 110 MBbl/d	✓				
Fractionaction Train 8 - 110 MBbl/d			✓		
LPG Export Facilities Capacity Expansion			✓		
Grand Prix Extension to Central Oklahoma (3)				✓	

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<sup>(1)</sup> Greater than 90% of total G&P net growth capex for 2020E focused on Permian Basin (2) Expected to be complete in Q4 2021

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## **Risk Management**

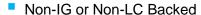


### **Hedging Program Further Strengthens Cash Flow Stability**

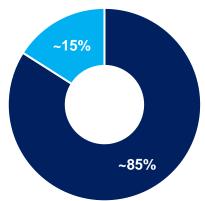
Field G&P Hedging Update							
2020				2021			
Commodity	Volumes Hedged	Exposure Hedged (%) <sup>(1)</sup>	Wtd. Avg. Hedge Price <sup>(2)</sup>	Commodity	Volumes Hedged	Exposure Hedged (%) <sup>(1)</sup>	Wtd. Avg. Hedge Price <sup>(2)</sup>
Natural Gas (MMBtu/d)	167,230	~85% to ~95%	\$1.70	Natural Gas (MMBtu/d)	163,751	~80% to ~90%	\$1.75
NGLs (Bbl/d) <sup>(3)</sup>	32,541	~80% to ~90%	\$0.49	NGLs (Bbl/d)	25,076	~60% to ~70%	\$0.43
Condensate (Bbl/d)	5,190	~80% to ~90%	\$57.76	Condensate (Bbl/d)	4,719	~70% to ~80%	\$53.42

#### **Counterparty Profile**

#### Revenue from Top 25 Customers<sup>(4)</sup>



IG or LC Backed



- ~85% of revenue from top 25 customers is investment grade or LC backed
- ► Top 25 customers represents ~60% of total revenue<sup>(4)</sup>

### Gathering & Processing Segment

- Targa is predominantly in a net payable position to its G&P customers
- Diverse group, with many investment-grade and large well capitalized producers

#### Downstream Segment

- Targa is predominantly in a net payable position to customers in its NGL transportation and fractionation businesses
- Diverse group, primarily investment-grade and large well capitalized firms
- LPG export customers are either investment grade or required to post letters of credit to cover exposure

Based on an estimated range of average daily equity volumes for the balance of 2020 and 2021

Weighted average hedge prices assumes put prices for collars

<sup>(3)</sup> Targa's composite NGL barrel comprises 38% ethane, 34% propane, 5% isobutane, 12% normal butane, and 11% natural gasoline

<sup>(4)</sup> Based on consolidated revenue for the nine months ended 9/30/2020



## **Sustainability and ESG**



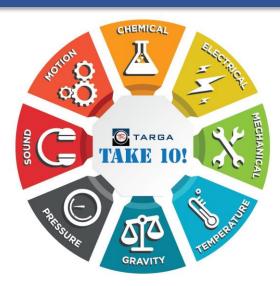


## Targa Sustainability and ESG



### Safety, Environmental, Social and Governance







- Targa is a leading energy infrastructure company focused on the transportation and storage of energy products, including natural gas. Our operations are essential to the delivery of energy efficiently, safely, and reliably. At Targa Resources, we invest hundreds of millions of dollars each year to build infrastructure to deliver energy products that sustain and enhance quality of life
- Targa's operations connect natural gas and NGL supply to markets where there is growing demand for cleaner fuel and feedstocks
- We believe that natural gas, NGLs and LPG are part of the solution to reducing the world's greenhouse gas emissions
- Safety and operational excellence
- **Environmental stewardship**
- Strong alignment with shareholders

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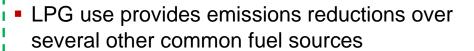
## Targa is Well-Positioned to Support Global Energy Needs



## Targa's facilities helped export ~3.6 billion gallons of LPGs globally in 2019 and helped reduce global CO2 emissions

- Targa is one of the largest aggregators of associated gas across the Permian Basin and has significant access to growing natural gas liquids (NGL) supply
- Through its integrated asset platform, Targa directs its growing NGL supply to its downstream facilities in Mont Belvieu and its LPG export facilities in Galena Park
  - Targa is one of the largest exporters of LPGs from the U.S. to global markets

and Utah State Forestry Extension

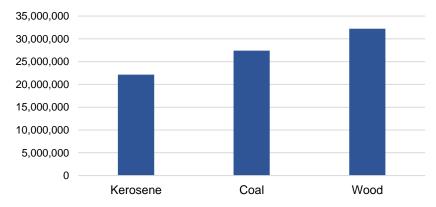


- 60% fewer net CO<sub>2</sub> emissions than wood<sup>(1)</sup>
- ▶ 32-40% fewer CO₂ emissions than coal (varying by type), per EIA
- 19% fewer GHG emissions than kerosene<sup>(1)</sup>





Targa's 2019 LPG Export Services Displaced Higher CO2 Emitting Fuels (MT)(2)



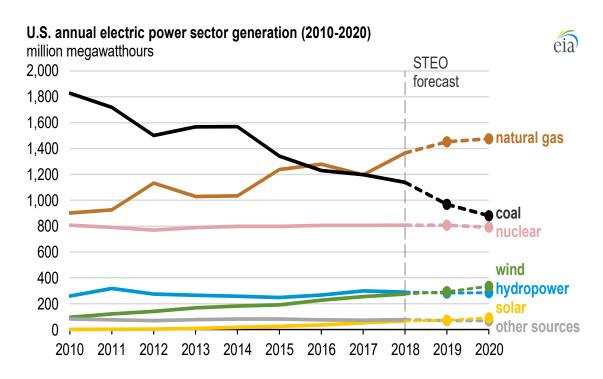
World LPG Association (WLPGA) Substituting LPG for Wood July 2018; WLPGA Black Carbon, Climate Policy and LP Gas; and WPLGA.org

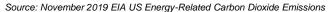
Represents the total CO<sub>2</sub> equivalent for each fuel source relative to the 3.1 billion gallons of LPGs, in aggregate, exported from Targa's facilities in 2018. Each fuel source converted to million British Thermal unit (Mmbtu) based on its respective heating value (Btu equivalent) and then applied its respective CO2 emissions as determined by EPA (40 CFR Part 98; 40 CFR Part 89), EIA,

## The U.S. is a Leader in Production of Natural Gas

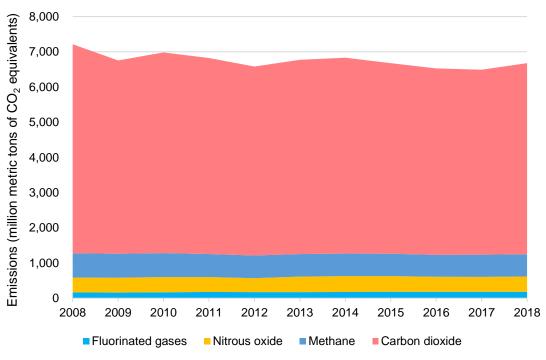


- The U.S. leads the world in crude oil and natural gas production
  - Cleaner burning natural gas has displaced coal as the leading source of power generation
  - ▶ Increasing use of natural gas has helped the US lower its GHG emissions by 13%<sup>(1)</sup> despite significant economic growth over the last 10 years





#### **U.S. Greenhouse Gas Emissions**



Source: U.S. EPA's Inventory of U.S. Greenhouse Gas Emissions and Sinks



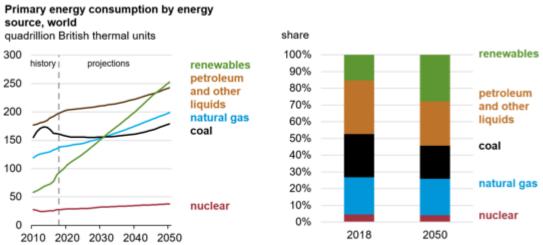


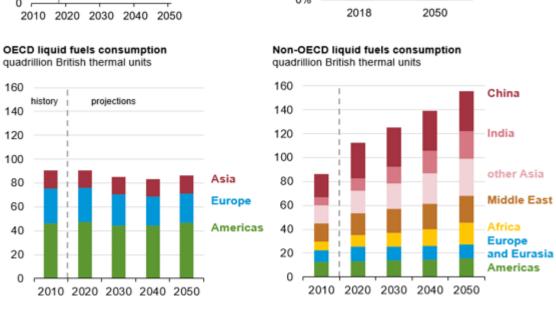
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## Targa helps deliver efficient and reliable energy to the U.S. and to rest of the world safely

 Natural gas consumption is estimated to increase by 40% between now and 2050, primarily from growth in India and China

- LPGs are replacing biomass in many rural communities, and LPG demand is growing in China, India, Indonesia, Bangladesh and across many countries in Africa
  - Where electricity is not available, the use of LPGs have a positive impact on the health and prosperity for local people in these nations





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## LPGs Advance Progress Towards U.N. Sustainability Goals



- The United Nation's Sustainable Development Goals (SDGs) are to address all three dimensions of sustainable development (environmental, economic and social) and are integrated into the United Nations global development agenda of 2015 to 2030
- 3 billion people globally need a cleaner energy cooking solution, per the WLPGA
  - LPGs are a reliable energy source that is easily transported and stored
  - ▶ 20% lower carbon footprint than heating oil and 50% lower footprint than coal
  - Virtually no soot improves indoor air quality and health



## LPG AND SUSTAINABLE DEVELOPMENT GOALS





# Gathering & Processing Segment



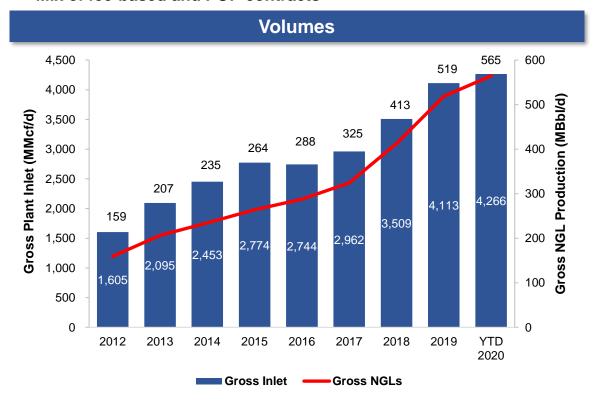


## **Extensive Field Gathering and Processing Position**



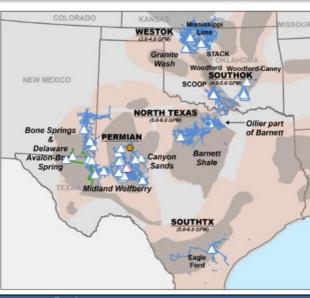
#### **Summary**

- ~6.3 Bcf/d of gross processing capacity<sup>(1)(2)</sup>
- Significant acreage dedications in the Permian Basin, Bakken, SCOOP, STACK and Eagle Ford
- Mix of fee-based and POP contracts



#### **Footprint**





	Est. Gross Processing Capacity (MMcf/d)	Miles of Pipeline <sup>(3)</sup>
Permian - Midland <sup>(1)(2)</sup>	2,579	6,400
Permian - Delaware	1,300	5,700
Permian Total	3,879	12,100
SouthTX	660	1,000
North Texas	278	4,700
SouthOK	710	2,200
WestOK	458	6,500
Central Total	2,106	14,400
Badlands	290	750
Total	6,275	27,250

<sup>)</sup> WestTX system in Permian Midland is owned 72.8% Targa; 27.2% Pioneer (PXD)

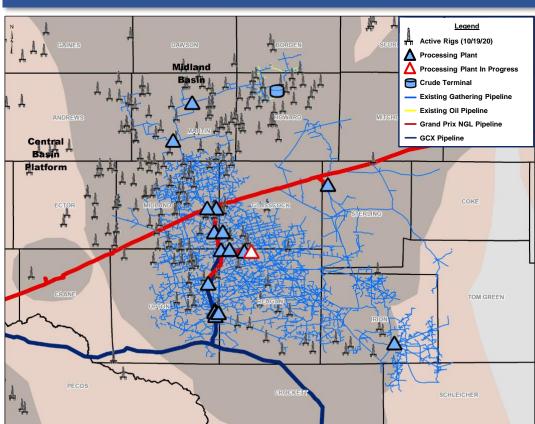
Includes Heim Plant expected in Q4 2021 (relocation of Longhorn Plant from North Texas to Permian Midland)

Total active natural gas, NGL and crude oil pipeline mileage as of December 31, 2019

## Permian Midland and Delaware G&P Footprint



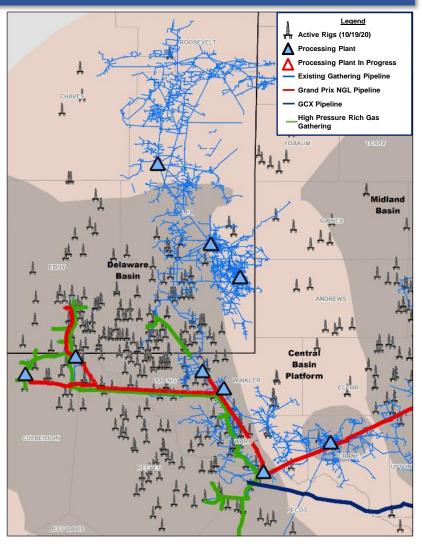
#### Permian Midland<sup>(1)</sup>



- 2.6 Bcf/d of natural gas processing capacity, including 16 gas plants<sup>(2)</sup>
- Interconnected WestTX and SAOU systems located across the core of the Midland Basin
  - ▶ JV between Targa (72.8% ownership and operator) and PXD (27.2% ownership) in WestTX
- Mix of fee-based and POP contracts

#### Permian Delaware<sup>(1)</sup>

- 1.3 Bcf/d of natural gas processing capacity, including 9 gas plants
- Interconnected Versado and Sand Hills capturing growing production from **Delaware Basin (also** connected to Permian -Midland)
- Long-term fee-based agreements with a large investment grade energy company for G&P services in the Delaware Basin. which includes dedication of significant acreage
- **Predominantly fee-based** contracts



## **Central G&P Footprint**

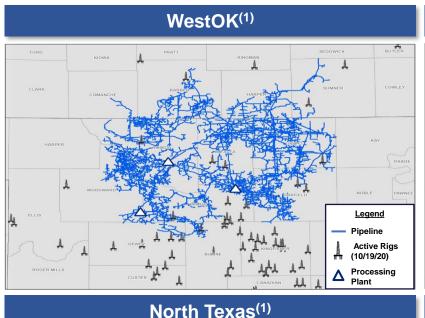


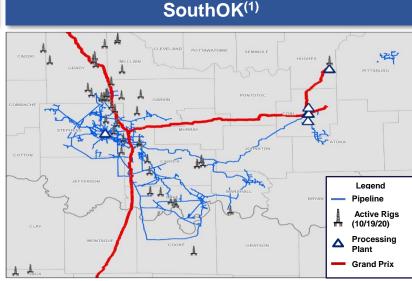
### **Oklahoma Summary**

- WestOK consists of 458 MMcf/d of processing capacity in STACK play
  - Mix of fee-based and POP contracts
- SouthOK consists of 710 MMcf/d of gross processing capacity in **SCOOP** and Arkoma Woodford plays
  - Centrahoma JV with MPLX
  - Fee-based contracts

### **Texas Summary**

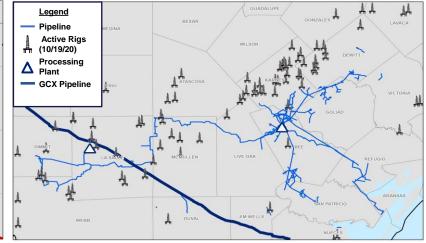
- North Texas consists of 278 MMcf/d processing capacity in the Barnett Shale and Marble Falls play(2)
  - Primarily POP contracts with fee-based components
- SouthTX consists of 660 MMcf/d gross processing capacity and multi-county gathering system spanning the Eagle Ford
  - JV with Sanchez Midstream (NYSE: SNMP) includes dedication of +315,000 gross Comanche acres and 105,000 Catarina acres in Western Eagle Ford
  - Fee-based contracts





## Legend Pipeline (10/19/20)Processing **Grand Prix**

### SouthTX<sup>(1)</sup>



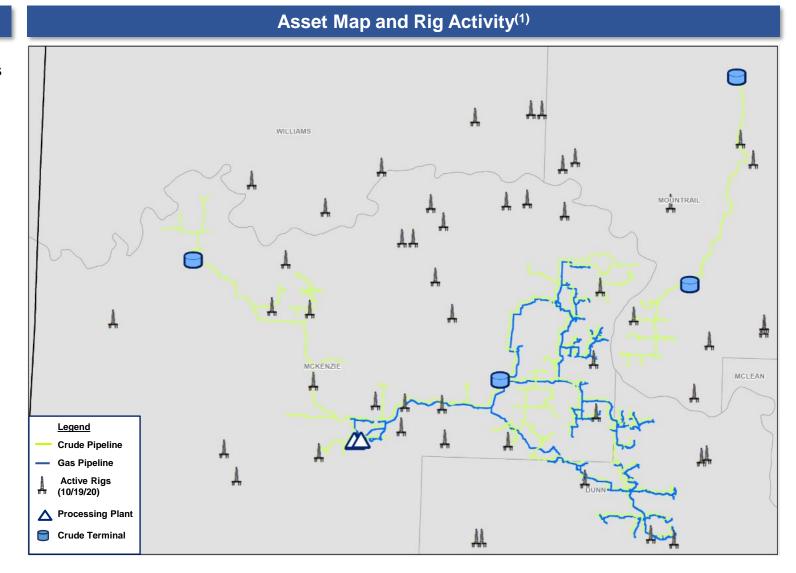
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## **Badlands G&P Footprint**



### **Summary**

- 460 miles of crude oil pipelines; 200 miles of natural gas gathering pipelines
- 290 MMcf/d of natural gas processing capacity
- Fee-based contracts
- Large acreage dedications and areas of mutual interest from multiple producers
- Current crude oil delivery points include DAPL, Four Bears, Tesoro, Tesoro BakkenLink, Hilands, and Enbridge
- Transport agreement for NGLs from LM4 Plant to be delivered to Targa Mont Belvieu fractionation complex
- Badlands, LLC owned 55% / 45% by Targa (operator) and Blackstone GSO, respectively



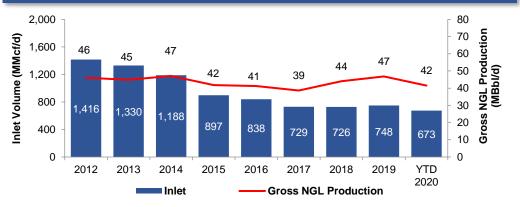
## **Coastal G&P Footprint**



#### **Summary**

- Asset position represents a competitively advantaged straddle option on Gulf of Mexico activity over time
- LOU (Louisiana Operating Unit)
  - 440 MMcf/d of gas processing (180 MMcf/d Gillis plant, 80 MMcf/d Acadia plant and 180 MMcf/d Big Lake plant)
  - Interconnected to Lake Charles Fractionator (LCF)
- Coastal Straddles (including VESCO)
  - Positioned on mainline gas pipelines processing volumes of gas collected from offshore
- Coastal G&P inlet volumes and NGL production have been declining, but NGL production decreases have been partially offset by some higher GPM gas and by processing volumes at more efficient plants
- Primarily hybrid contracts (Percent of Liquids with fee floors)







## Logistics & Transportation Segment





## **Downstream Capabilities**



#### Overview

- The Logistics and Transportation segment represents approximately ~50% of total operating margin<sup>(1)</sup>
- Predominantly fixed fee-based businesses, with significant "take-or-pay"
- Field G&P volumes and ethane recovery to direct more volumes downstream



#### **Downstream Businesses**

#### **NGL Transportation & Services**

- Grand Prix NGL pipeline connects Targa's G&P positions in the Permian Basin, North Texas and SouthOK to Mont Belvieu
- Strong fractionation position in Mont Belvieu and Lake Charles
- Storage and Terminaling
  - Underground storage assets and connectivity provides a locational advantage

#### **LPG Export Services**

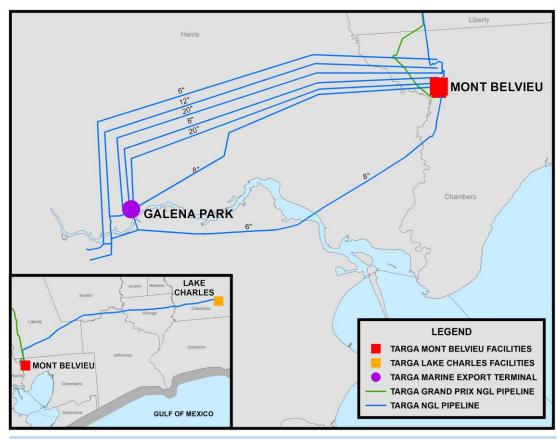
- Up to 15 MMBbl/month of LPG export capacity<sup>(2)</sup>
- Fixed loading fees with "take-or-pay" commitments; market to end users and international trading houses

#### **Marketing and Other**

- NGL and Natural Gas Marketing
  - Manage physical distribution of mixed NGLs and specification products using owned and third-party facilities
- Domestic NGL Marketing and Distribution
  - Contractual agreements with major refiners to market NGLs
  - Sell propane to multi-state, independent retailers and industrial accounts; inventory sold at index plus
- Commercial Transportation
  - All fee-based; 585 railcars, 136 transport tractors, 2 NGL ocean-going barges

## **Logistics Assets Exceedingly Difficult to Duplicate**





Galena Park Marine Terminal			
	Products	MMBbl/ Month	
Export Capacity	LEP / HD5 / NC4	~15.0	

#### Other Assets

700 MBbls in Above Ground Storage Tanks

4 Ship Docks

	Fractionators		
		Gross Capacity (MBbl/d)	Net Capacity (MBbl/d) <sup>(1)</sup>
Mont Belvieu <sup>(1)</sup>	CBF - Trains 1-3	253	223
	CBF - Backend Capacity	40	35
	CBF - Train 4	100	88
	CBF - Train 5	100	88
	Train 6	100	100
	Train 7	110	110
	Train 8	110	110
GCF - Mont Belvieu		125	49
Total - Mont Belvieu		938	802
LCF - Lake Charles		55	55
Total		993	857

#### **Potential Fractionation Expansions**

Permit received for Train 9

#### Other Assets

#### **Mont Belvieu**

35 MBbl/d Low Sulfur/Benzene Treating Natural Gasoline Unit

23 Underground Storage Wells

~51 MMBbls of Underground Storage Capacity

Pipeline Connectivity to Petchems/Refineries/LCF/etc.

7 Pipelines Connecting Mont Belvieu to Galena Park

Rail and Truck Loading/Unloading Capabilities

#### Other Gulf Coast Logistics Assets

Patriot Terminal (Harris County, TX)

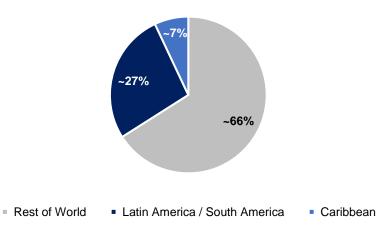
Hackberry Underground Storage (Cameron Parish, LA)

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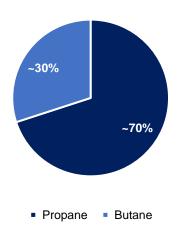
## Targa's LPG Export Services



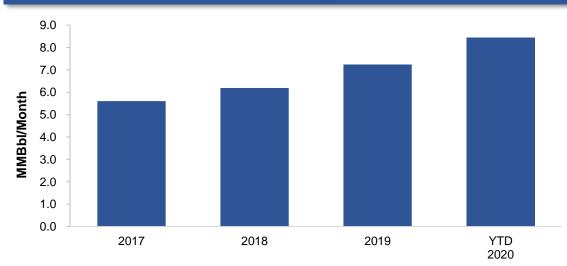
#### LPG Exports by Destination<sup>(1)</sup>



## **Propane and Butane Exports**(1)



### **Galena Park LPG Export Volumes**



- LPG export capacity up to ~15 million barrels per month<sup>(2)</sup>
- Fee based business (charge fee for vessel loading)
- Targa advantage connected to fractionation, storage, supply/market interconnectivity, refrigeration, de-ethanizers, etc.
- Differentiated facility versus other LPG export facilities due to commercial and operational flexibility on vessel size and cargo composition
- Largely contracted over the long-term at attractive rates



## Reconciliations

## **Non-GAAP Measures Reconciliation**



This presentation includes the non-GAAP financial measures of Adjusted EBITDA. The presentation provides a reconciliation of this non-GAAP financial measures to its most directly comparable financial measure calculated and presented in accordance with generally accepted accounting principles in the United States of America ("GAAP"). Our non-GAAP financial measures should not be considered as alternatives to GAAP measures such as net income, operating income, net cash flows provided by operating activities or any other GAAP measure of liquidity or financial performance.

Adjusted EBITDA – The Company defines Adjusted EBITDA as net income (loss) available to TRC before interest, income taxes, depreciation and amortization, and other items that we believe should be adjusted consistent with our core operating performance. The adjusting items are detailed in the Adjusted EBITDA reconciliation table and its footnotes. Adjusted EBITDA is used as a supplemental financial measure by us and by external users of our financial statements such as investors, commercial banks and others. The economic substance behind our use of Adjusted EBITDA is to measure the ability of our assets to generate cash sufficient to pay interest costs, support our indebtedness and pay dividends to our investors.

Adjusted EBITDA is a non-GAAP financial measure. The GAAP measure most directly comparable to Adjusted EBITDA is net income (loss) attributable to TRC. Adjusted EBITDA should not be considered as an alternative to GAAP net income. Adjusted EBITDA has important limitations as an analytical tool. Investors should not consider Adjusted EBITDA in isolation or as a substitute for analysis of our results as reported under GAAP. Because Adjusted EBITDA excludes some, but not all, items that affect net income and is defined differently by different companies in our industry, our definition of Adjusted EBITDA may not be comparable to similarly titled measures of other companies, thereby diminishing its utility.

Management compensates for the limitations of Adjusted EBITDA as an analytical tool by reviewing the comparable GAAP measures, understanding the differences between the measures and incorporating these insights into its decision-making processes.

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## Non-GAAP Reconciliations - Estimated 2020 Adjusted EBITDA



Reconciliation of estimated net loss attributable to TRC to estimated Adjusted EBITDA		Full Year 2020E	
	(In millions)		
Net loss attributable to TRC	\$	(1,480.5)	
Impairment of long-lived assets		2,443.0	
Income attributable to TRP preferred limited partners		11.0	
Interest expense, net		385.0	
Income tax expense (benefit)		(295.0)	
Depreciation and amortization expense		870.0	
Equity (earnings) loss		(70.0)	
Distributions from unconsolidated affiliates and preferred			
partner interests, net		110.0	
Compensation on equity grants		70.0	
Risk management activities and other		(195.0)	
Severance and related benefits <sup>(1)</sup>		6.5	
Noncontrolling interests adjustments (2)		(230.0)	
TRC Estimated Adjusted EBITDA	\$	1,625.0	

<sup>(1)</sup> Represents one-time severance and related benefit expenses related to the Company's cost reduction measures

Noncontrolling interest portion of depreciation and amortization expense (including the effects of the impairment of long-lived assets on non-controlling interests)





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