

## Targa Resources Corp.

**2021 Credit Suisse Global Energy Conference June 9, 2021** 



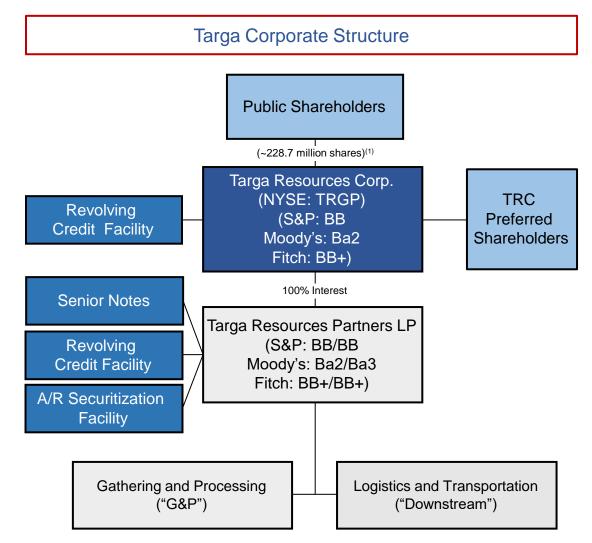
## Forward Looking Statements and Corporate Structure



Certain statements in this release are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in this release that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, are forward-looking statements.

These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of uncertainties, factors and risks, many of which are outside the Company's control, which could cause results to differ materially from those expected by management of the Company. Such risks and uncertainties include, but are not limited to, weather, political, economic and market conditions. including a decline in the price and market demand for natural gas, natural gas liquids and crude oil, the impact of pandemics such as COVID-19, actions by the Organization of the Petroleum Exporting Countries ("OPEC") and non-OPEC oil producing countries, the timing and success of business development efforts, and other uncertainties.

These and other applicable uncertainties, factors and risks are described more fully in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K, and any subsequently filed Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. The Company does not undertake an obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.



## **Premier Midstream Infrastructure Company**



### Integrated assets that connect natural gas and NGL supply to domestic and international demand markets

Substantial natural gas gathering & processing in multiple basins

~8.2 Bcf/d gross processing capacity

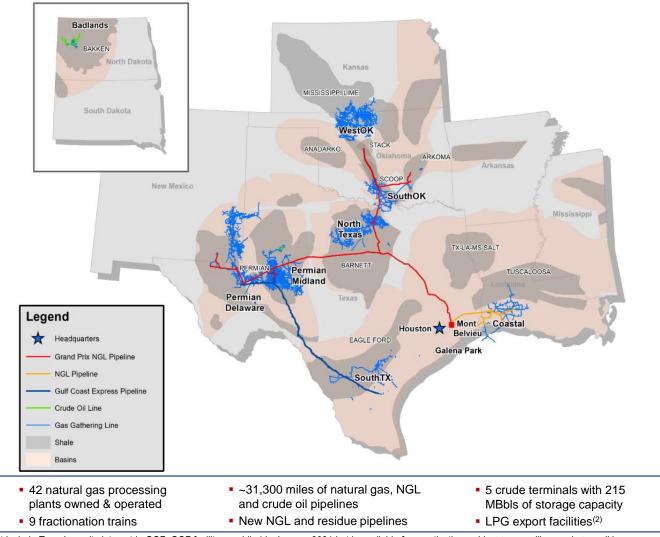
Grand Prix NGL Pipeline connects G&P volumes to Mont Belvieu frac and export assets

Premier NGL fractionation footprint in Mont Belvieu

813 MBbl/d gross fractionation capacity<sup>(1)</sup>

Superior connectivity to U.S. petrochemical complex and toptier LPG export facility<sup>(2)</sup>

~12.5 MMBbl/month effective working capacity



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NYSE TRGP

Includes 40 MBbl/d of back-end capacity and does not include Targa's equity interest in GCF; GCF facility was idled in January 2021 but is available for reactivation subject to prevailing market conditions and agreement with our partners

## **ESG – Environmental, Social, Governance**



Targa is part of the energy infrastructure that is delivering safe, reliable energy to communities across America

### **Environment & Safety**

- We are committed to maintaining and operating our assets safely, efficiently, and in an environmentally responsible manner
- Wherever we operate, we strive to conduct our business with attention to the environment and to manage risks to enable sustainable business growth
- We believe that "Zero is Achievable" and our goal is to operate and deliver our products without any injuries



# Environmenta/

We are committed to strong corporate governance and engagement with our shareholders on key governance topics

## Governance

(Includes Board Sustainability Committee)

Our corporate governance practices and policies are reflected in our Corporate Governance Guidelines, Code of Conduct and Code of Ethics

## Social

### Social

- We respect the individual differences of our employees, customers, stakeholders, and individuals within the communities in which we operate
- We are devoted to treating everyone with dignity and respect
- We manage our business with integrity and honesty



## **Strategic Outlook**



### Transformative growth program complete providing meaningful cash flow growth and improved returns

Diverse & Vertically Integrated Asset Platform

- Targa's operations connect natural gas and NGLs to markets with increasing demand for cleaner fuels and feedstocks
- Premier G&P footprint in the Permian Basin with significant access to growing NGL supply
- Grand Prix NGL Pipeline connects Permian supply to key demand markets, including the U.S. petrochemical hub and Targa's LPG export position

Increasing Financial Flexibility

- Increasing Adjusted EBITDA and free cash flow (FCF) outlook
- Prioritizing FCF towards debt reduction and corporate simplification
- Targeting long-term consolidated leverage ratio of 3.0x 4.0x; achieving investment grade ratings a priority

Positioned for Long-Term Success

- Significant operating leverage from ~\$6.5B of new assets
- Increasing fee-based earnings across the business
- Focused on long-term business sustainability and ESG
- Single C-Corp public security with excellent alignment with common shareholders

Committed to safety, reliability and environmental stewardship

2 Reduce leverage over time

3 Simplify capital structure over time

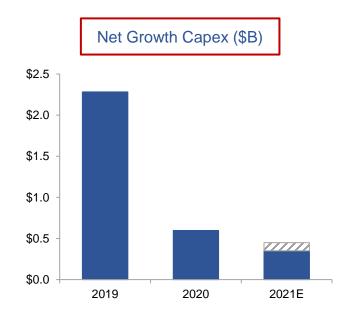
Invest in high-return projects that leverage integrated system

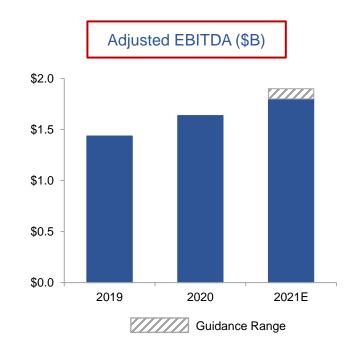
## **Growth Transformation Complete – Improving FCF Profile**

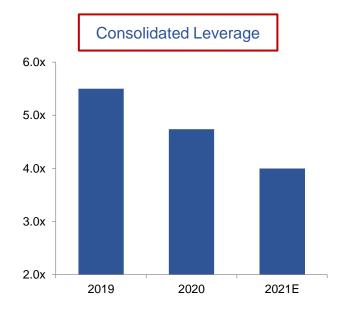


### Increasing FCF positions Targa to continue to execute long-term strategy of reducing leverage over time

- Transformation of asset footprint from growth capital investments is complete; placed ~\$6.5B of assets in-service since early 2018 and these expansions position Targa to benefit from increasing operating leverage moving forward
  - ✓ Added ~2 Bcf/d of incremental capacity in the Permian Basin
  - Added ~320 MBbl/d of incremental frac capacity in Mont Belvieu
  - ✓ Grand Prix NGL Pipeline began full service in 3Q19
  - Doubled LPG export capabilities with low-cost expansions



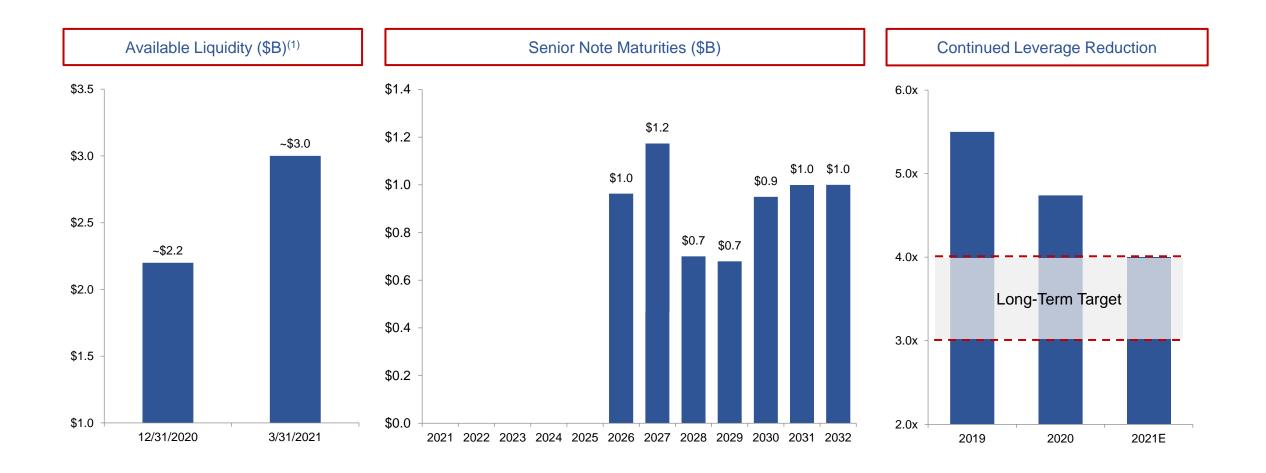




## **Financial Position and Leverage Outlook**



Continuing to strengthen the balance sheet remains a key priority

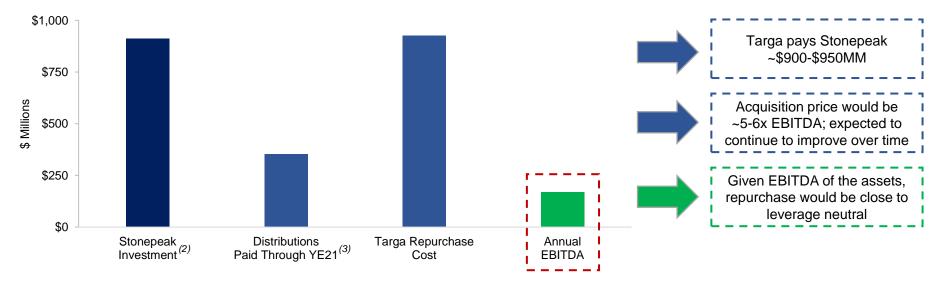


## Targa Development Company Joint Ventures ("DevCo JVs")



### Repurchasing the DevCo interests would provide additional EBITDA growth at an attractive multiple

- FY2021 Adjusted EBITDA estimate between \$1.8B \$1.9B does <u>not</u> include <u>any</u> EBITDA associated with Stonepeak's DevCo JV interests<sup>(1)</sup>; acquisition of Stonepeak's DevCo interests would result in a significant step-up in Adjusted EBITDA
- In February 2018, Targa executed DevCo JVs with Stonepeak Infrastructure Partners to support the development of three key feebased downstream assets, with Targa retaining the option to re-acquire Stonepeak's DevCo interests at a predetermined fixed rate
  - Repurchase price is based on the higher of a predetermined multiple on invested capital (MOIC) or fixed return (IRR), including distributions received by Stonepeak from the DevCo JVs; repurchases can be done in a single tranche or in multiple tranches
- DevCo JV assets include a 20% interest in Grand Prix NGL Pipeline, a 25% interest in Gulf Coast Express Pipeline and a 100% interest in Fractionation Train 6
- Below is a <u>representative</u> summary of the DevCo structure assuming as a single tranche repurchase in Q1 2022<sup>(2)</sup>:



<sup>(1)</sup> Targa Adjusted EBITDA presented on a net basis; current EBITDA from DevCo JV is deducted through non-controlling interest

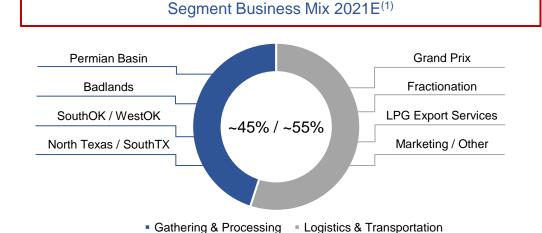
Representative summary transaction; Targa has significant flexibility in timing and structure of repurchase

representative suffirmity transaction, Targa has significant flexibility in timing and structure of reputchase
\$912 million of total Stonepeak capital invested as of December 31, 2020; Stonepeak has received quarterly distributions since the assets were placed in-service and the
estimated distributions through Q4 2021 are included in the representative summary

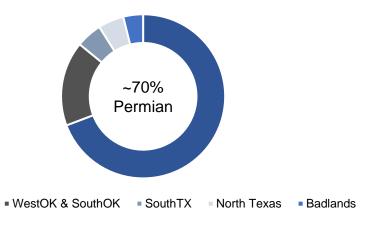
## **Integrated Platform Supports Fee-Based Profile**



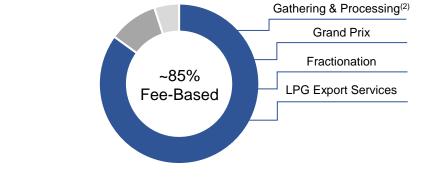
### Durable earnings power from significant fee-based margin across Targa businesses







#### Fee-Based Profile 2021E<sup>(1)</sup>



Fee-BasedCommodity Sensitivity (Hedged)Commodity Sensitivity (Unhedged)

### Fee-Based Margin Trend



- Permian G&P
  ~65% fee-based
  and increasing
  over time
- Use of fee-floors preserves upside margin as prices increase

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<sup>(1)</sup> Segment business mix and fee-based profile based on 2021E operating margin and gross margin, respectively

<sup>(2)</sup> Fee-based margin in Gathering & Processing segment includes Badlands (fully consolidated operating margin), SouthOK, SouthTX and significant portions of Permian Delaware. Permian Midland. and WestOK

<sup>(3)</sup> Based on average inlet for Q1 2021; Targa Badlands also includes significant crude infrastructure position



# **Integrated Infrastructure Platform**





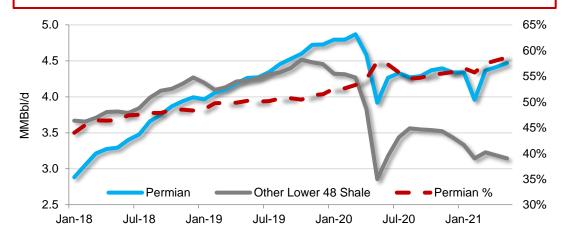


### Permian Basin is a World-Class Resource

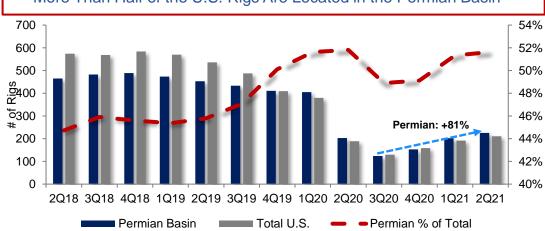


### Targa's leadership position in the Permian and integrated platform provide reliable access to NGL hub in Mont Belvieu

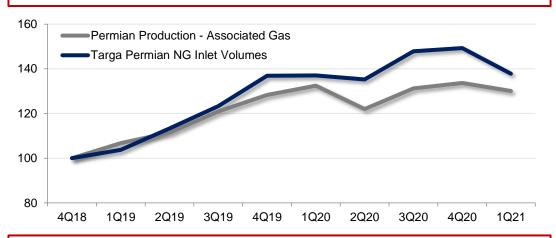
### Permian Oil Production Holds Largest Share of Total U.S. Shale Supply<sup>(1)</sup>



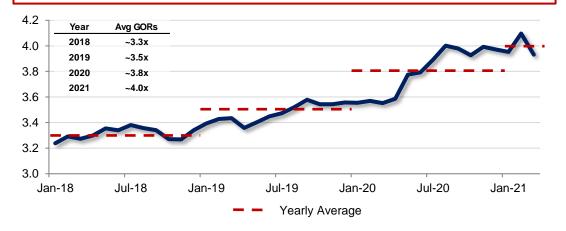
### More Than Half of the U.S. Rigs Are Located in the Permian Basin<sup>(3)</sup>



#### Targa's Inlet Volume Growth has Outpaced Permian Basin Production<sup>(1)(2)</sup>



### Higher GORs Benefit Targa's Capture of Permian NGL Supply<sup>(1)</sup>



<sup>(1)</sup> Source: EIA Drilling Productivity Report – April 2021; GOR is gas-to-oil ratio

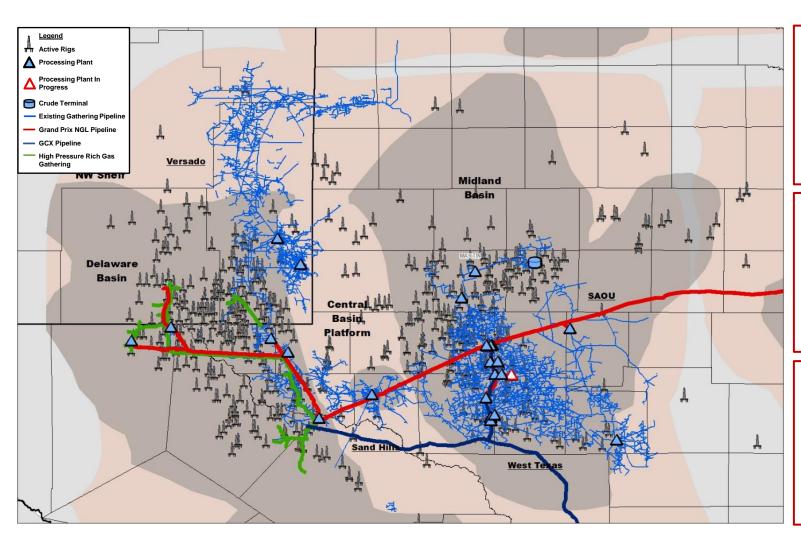
Targa Permian inlet volumes returned to pre-winter storm levels later in 1Q21

<sup>(3)</sup> Source: Baker Hughes

## **Targa's Premier Permian Asset Footprint**



Super-system across the Midland and Delaware Basins with significant access to NGL supply



Multi-plant, multi-system Permian footprint, complemented by Grand Prix and GCX pipeline integration

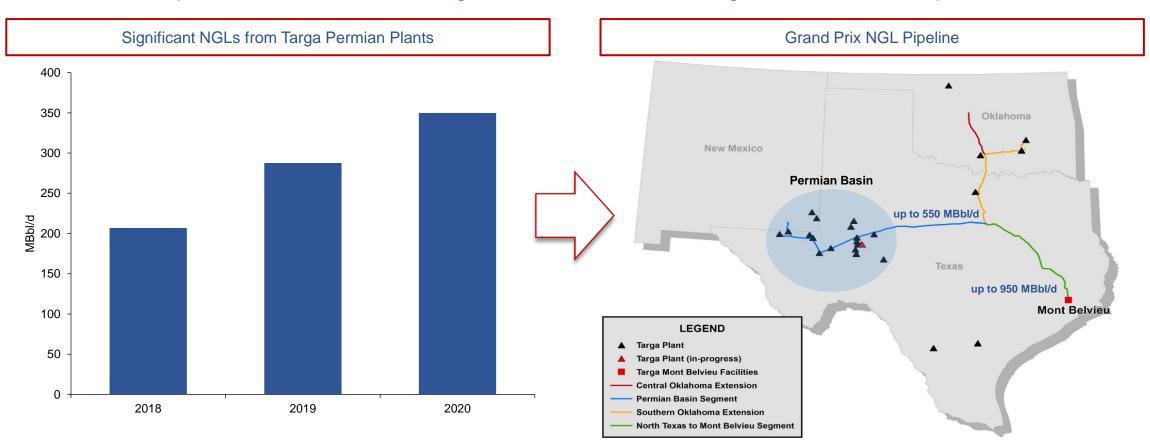
One of the largest Permian G&P positions supports significant acreage dedications from diverse producer group

24 plants with ~3.8 Bcf/d<sup>(1)</sup> of total gross natural gas processing capacity

## **NGL Production Feeds Logistics & Transportation Assets**



Grand Prix NGL Pipeline connects and directs significant NGL volumes to Targa's fractionation complex in Mont Belvieu



- Targa is one of the largest daily movers of NGLs in the Permian Basin
- Targa can direct the vast majority of its NGL production to its fractionation facilities in Mont Belvieu

- Grand Prix connects supply to the NGL market hub and to Targa Downstream assets
- Grand Prix is positioned to benefit from growth in Permian supply and NGL production from Targa plants and from third-parties

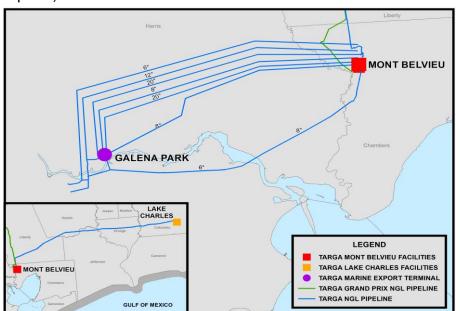
### **NGL Market Hub With Global Reach**



### Logistics assets exceedingly difficult to replicate, fee-based businesses, with significant take-or-pay

#### Premier Fractionation Ownership Position in Mont Belvieu

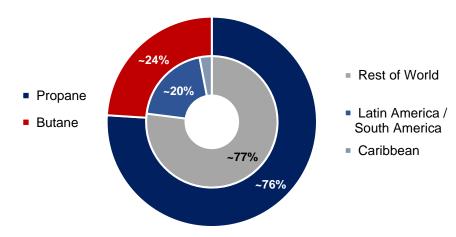
- Mont Belvieu is the U.S. NGL market hub developed over decades of industry investment
- 813 MBbl/d<sup>(1)</sup> gross fractionation capacity in Mont Belvieu; 55 MBbl/d in Lake Charles
- 54 MMBbls of storage capacity in Mont Belvieu
- Superior connectivity to demand (U.S. petrochemical complex and exports)



#### LPG Export Services Business Connects to Global Demand

- Effective LPG export working capacity ~12.5 MMBbl/month (nameplate loading capacity up to ~15 MMBbl/month)(2)
- Targa advantage connected to fractionation, storage, supply/market interconnectivity, refrigeration, and de-ethanizers
- Differentiated facility due to commercial and operational flexibility on vessel size and cargo composition
- LPG exports provide critical source of cleaner fuels for developing nations

#### LPG Exports by Destination & Product Mix<sup>(3)</sup>



- (1) Includes 40 MBbbl/d of back-end capacity and does not include Targa's equity interest in GCF; GCF facility was idled in January 2021 but is available for reactivation subject to prevailing market conditions and agreement with our partners
  - Effective capacity based on current product mix of ~70%/30% propane/butane; nameplate operational capacity up to ~15 MMBbl/month based on supply availability, product mix, vessel schedule, among other factors
- Trailing twelve months ended March 31, 2021



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## Targa Sustainability and ESG



### Our operations are essential to the delivery of energy safely and reliably for everyday life







- Targa's operations connect natural gas and NGL to markets with growing demand for cleaner fuel and feedstocks
- We believe that natural gas, NGLs and LPG will continue to play an important role in the energy transition to a lower carbon future for decades to come
  - Source of cheap and reliable energy with lower emissions that offset coal, and
  - Fills the gap in energy demand that renewable energy cannot meet
- We are focused on capturing opportunities and managing risk to continue to create long term value for our shareholders, our partners, and our communities

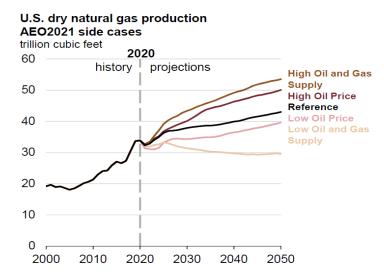
- Safety & operational excellence
- ✓ Environmental stewardship & community engagement
- ✓ ) Human capital management
- ✓ Strong alignment with shareholders

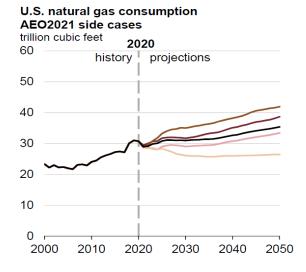
## **Demand for Natural Gas Continues Domestically and Globally**

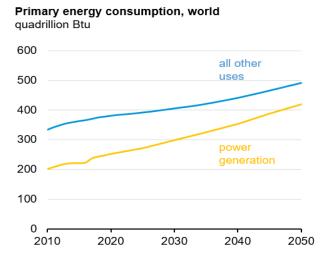


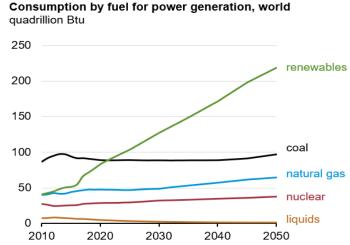
### Targa helps deliver efficient and reliable energy to the U.S. and to the rest of the world

- Abundant natural gas supply has provided the U.S. and the world with a source of cheap, reliable energy that continues to increase in demand
  - Domestic demand for natural gas continues to grow
  - Despite renewable capacity growth, natural gas projected to remain an integral part of the global power generation mix
- Even in rapid or "net zero" scenarios including the SDS scenarios developed by the IEA, natural gas continues increase in demand over 2020
  - Natural gas and other low-emission / cleaner energy fuels to support economic growth and social advancement in developing nations









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## Targa is Well-Positioned to Support Global Energy Needs



Targa's facilities exported ~4.6 billion gallons of LPGs globally in 2020 and helped reduce global CO<sub>2</sub> emissions

- Through its integrated asset platform, Targa directs its growing NGL supply to its downstream complex in Mont Belvieu and its LPG export facilities in Galena Park
- LPGs are replacing biomass in many rural communities, and LPG demand is growing in China, India, Indonesia, Bangladesh and across many countries in Africa
  - Where electricity is not available, the use of LPGs have a positive impact on the health and prosperity for local people in these nations by offering a cleaner energy cooking solution
  - LPGs are a reliable energy source that is easily transported and stored with significantly lower emissions

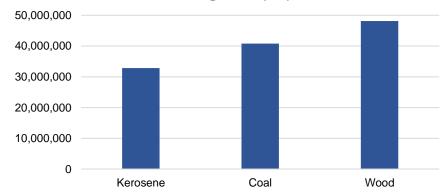


- 70% fewer net CO<sub>2</sub> emissions than wood
- 45% fewer CO<sub>2</sub> emissions than coal
- 18% fewer GHG emissions than kerosene





Targa's 2020 LPG Exports Displaced Higher CO<sub>2</sub> **Emitting Fuels (MT)**<sup>(2)</sup>



Source: World LPG Association (WLPGA) - Based on difference in CO2 emissions from average of propane and butane versus wood, coal, and kerosene.

Represents the total CO<sub>2</sub> equivalent for each fuel source relative to the 4.6 billion gallons of LPGs, in aggregate, exported from Targa's facilities in 2020. Each fuel source converted to million British Thermal unit (MMBtu) based on its respective heating value (Btu equivalent) and then applied its respective CO2 emissions as determined by EPA (40 CFR Part 98; 40 CFR Part 89), EIA, and Utah State Forestry Extension



# **Financial Highlights**





## **Increasing FY2021 Financial Estimates**



### 2021 Adjusted EBITDA is now estimated to be 13% higher than 2020

Financial Metrics	Original Guidance	Revised Outlook	Change
Adjusted EBITDA	\$1,675 - \$1,775 million <b>\$1,800 - \$1,900 m</b> i		+7% (midpoint)
Net Growth Capex	\$350 - \$450 million	\$350 - \$450 million	Unchanged
Net Maintenance Capex	\$130 million	\$130 million	Unchanged
Year-End Consolidated Leverage	~4.25x	~4.00x	Improved 0.25x
Fee-Based Margin	~85%	~85%	Unchanged
Segment Operating Margin Mix (G&P/L&T)	~45% / ~55%	~45% / ~55%	Unchanged

Operational Metrics (unchanged)	2021 Estimates			
Permian G&P Inlet Volume Growth	5% to 10% increase y/y			
Total Field G&P Inlet Volume Growth	flat y/y			
Grand Prix NGL Pipeline	25%+ increase y/y			

Commodity	<b>Price</b>	<b>Assumptions</b>
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Wtd Avg NGL (\$/Gal)	\$0.60
HH Nat Gas (\$/MMBtu)	\$2.75
Waha Nat Gas (\$/MMBtu)	\$2.65
WTI Crude Oil (\$/Bbl)	\$60.00

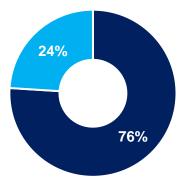
## **Risk Management**



### Hedging program and credit risk management framework further strengthens cash flow stability

	2021 Hedges			2022 Hedges		Com	modity Price S	Sensitivity <sup>(4)</sup>		
Commodity	Volumes Hedged <sup>(1)</sup>	Exposure Hedged (%) <sup>(1)</sup>	Wtd. Avg. Hedge Price <sup>(2)</sup>	Commodity	Volumes Hedged <sup>(1)</sup>	Exposure Hedged (%) <sup>(1)</sup>	Wtd. Avg. Hedge Price <sup>(2)</sup>	Commodity	Price Sensitivity	2021E Adj EBITDA Impact
Natural Gas (MMBtu/d)	167,093	~90%	\$1.77	Natural Gas (MMBtu/d)	100,856	~55%	\$1.72	Natural Gas (\$/MMBtu)	+/- \$0.25	+/- \$0 to \$3 million
NGLs <sup>(3)</sup> (Bbl/d)	29,500	~70%	\$0.46	NGLs <sup>(3)</sup> (Bbl/d)	23,468	~55%	\$0.42	NGLs (\$/Gal)	+/- \$0.05	+/- \$15 to \$25 million
Condensate (Bbl/d)	5,480	~90%	\$52.67	Condensate (Bbl/d)	3,585	~60%	\$49.12	Condensate (\$/Bbl)	+/- \$5.00	+/- \$1 to \$3 million

### Revenue from Top 25 Customers<sup>(5)</sup>



- ~76% of revenue from top 25 customers is investment grade ("IG") or backed by a Letter of Credit ("LC")
- ▶ Top 25 customers represent ~65% of total revenue(5)
- Non-IG or Non-LC Backed IG or LC Backed

### Revenue from Top 25 Customers<sup>(5)</sup>

- Gathering & Processing
  - Targa is predominantly in a net payable position to its G&P customers
  - Diverse group, with many IG and large well capitalized producers
- **Logistics & Transportation** 
  - Targa is predominantly in a net payable position to customers in its NGL transportation and fractionation businesses
  - Diverse group, primarily IG and large well capitalized firms
  - LPG export customers are either IG or required to post an LC to cover exposure
- Includes hedges executed through March 31, 2021, and based on an estimated average daily equity volumes for 2021
- Weighted average hedge prices assume put prices for collars
- Targa's composite NGL barrel comprises 43% ethane, 32% propane,12% normal butane, 4% isobutane and 9% natural gasoline
  - Overall commodity price sensitivity inclusive of a number of factors, including fee floor arrangements, NGL barrel composition and recovery economics
- Based on consolidated revenue for the three months ended March 31, 2021



## Reconciliations

### **Non-GAAP Financial Measures**



This presentation includes the Company's non-GAAP financial measures: Adjusted EBITDA, distributable cash flow, free cash flow, gross margin and operating margin. The following tables provide reconciliations of these non-GAAP financial measures to their most directly comparable GAAP measures. These non-GAAP financial measures should not be considered as alternatives to GAAP measures such as net income, operating income, net cash flows provided by operating activities or any other GAAP measure of liquidity or financial performance.

The Company utilizes non-GAAP measures to analyze the Company's performance. Gross margin, operating margin, Adjusted EBITDA, distributable cash flow, and free cash flow are non-GAAP measures. The GAAP measure most directly comparable to these non-GAAP measures is net income (loss) attributable to TRC. These non-GAAP measures should not be considered as an alternative to GAAP net income attributable to TRC and have important limitations as analytical tools. Investors should not consider these measures in isolation or as a substitute for analysis of the Company's results as reported under GAAP. Additionally, because the Company's non-GAAP measures exclude some, but not all, items that affect net income, and are defined differently by different companies within the Company's industry, the Company's definitions may not be comparable with similarly titled measures of other companies, thereby diminishing their utility. Management compensates for the limitations of the Company's non-GAAP measures as analytical tools by reviewing the comparable GAAP measures, understanding the differences between the measures and incorporating these insights into the Company's decision-making processes.

#### Adjusted EBITDA

Adjusted EBITDA is defined as net income (loss) attributable to TRC before interest, income taxes, depreciation and amortization, and other items that the Company believes should be adjusted consistent with the Company's core operating performance. The adjusting items are detailed in the Adjusted EBITDA reconciliation table and its footnotes. Adjusted EBITDA is used as a supplemental financial measure by the Company and by external users of the Company's financial statements such as investors, commercial banks and others to measure the ability of the Company's assets to generate cash sufficient to pay interest costs, support the Company's indebtedness and pay dividends to the Company's investors.

#### Distributable Cash Flow and Free Cash Flow

Distributable cash flow is defined as Adjusted EBITDA less distributions to TRP preferred limited partners, cash interest expense on debt obligations, cash tax (expense) benefit and maintenance capital expenditures (net of any reimbursements of project costs). The Preferred Units issued by the Partnership in October 2015 were redeemed in December 2020 and are no longer outstanding as of the end of the year. Free cash flow is defined as distributable cash flow less growth capital expenditures, net of contributions from noncontrolling interest and net contributions to investments in unconsolidated affiliates. Distributable cash flow and free cash flow are performance measures used by the Company and by external users of the Company's financial statements, such as investors, commercial banks and research analysts, to assess the Company's ability to generate cash earnings (after servicing the Company's debt and funding capital expenditures) to be used for corporate purposes, such as payment of dividends, retirement of debt or redemption of other financing arrangements.

## **Segment Operating Margin Comparative Results**



G&P (\$MM)	1Q20	2Q20	3Q20	4Q20
Gross Margin	\$367.8	\$336.5	\$363.1	\$380.0
Operating Expenses	112.1	99.3	102.1	116.1
Operating Margin	\$255.7	\$237.2	\$261.0	\$263.9

L&T (\$MM)	1Q20	2Q20	3Q20	4Q20
Gross Margin	\$363.6	\$297.1	\$342.1	\$399.2
Operating Expenses	69.6	65.6	61.7	77.2
Operating Margin	\$294.0	\$231.5	\$280.4	\$322.0

Beginning in the first quarter of 2021, Targa is reporting certain fuel and power costs previously included in Operating Expenses in Product Purchases and Fuel to better reflect the direct relationship of these costs to Targa's revenue-generating activities and align with Targa's evaluation of the performance of the business. Prior periods as presented above have been updated to reflect this change.

### **Non-GAAP Measures Reconciliation**



Reconciliation of estimated net income attributable to TRC to estimated Adjusted EBITDA	Full Year 2021E			
	(In millions)			
Net income attributable to TRC	\$	435.0		
Interest expense, net		375.0		
Income tax expense		90.0		
Depreciation and amortization expense		870.0		
Equity earnings		(60.0)		
Distributions from unconsolidated affiliates and preferred				
partner interests, net		115.0		
Compensation on equity grants		60.0		
Risk management activities and other		15.0		
Noncontrolling interests adjustments <sup>(1)</sup>		(50.0)		
TRC Estimated Adjusted EBITDA	\$	1,850.0		

### **Non-GAAP Measures Reconciliation**



	Year Ended December 31,			ıber 31,
		2020		2019
	(In millions)			
Reconciliation of Net Income (Loss) attributable to TRC to Adjusted EBITDA, Distributable Cash Flow and Free Cash Flow				
Net income (loss) attributable to TRC	\$	(1,553.9)	\$	(209.2)
Income attributable to TRP preferred limited partners		15.1		11.3
Interest (income) expense, net		391.3		337.8
Income tax expense (benefit)		(248.1)		(87.9)
Depreciation and amortization expense		865.1		971.6
Impairment of long-lived assets		2,442.8		225.3
(Gain) loss on sale or disposition of business and assets		58.4		71.1
Write-down of assets		55.6		17.9
(Gain) loss from sale of equity-method investment		_		(69.3)
(Gain) loss from financing activities (1)		(45.6)		1.4
Equity (earnings) loss		(72.6)		(39.0)
Distributions from unconsolidated affiliates and preferred partner interests, net		108.6		61.2
Change in contingent considerations		(0.3)		8.7
Compensation on equity grants		66.2		60.3
Risk management activities		(228.2)		112.8
Severance and related benefits (2)		6.5		_
Noncontrolling interests adjustments (3)		(224.3)		(38.5)
TRC Adjusted EBITDA	\$	1,636.6	\$	1,435.5
Distributions to TRP preferred limited partners		(15.1)		(11.3)
Interest expense on debt obligations (4)		(388.9)		(342.1)
Cash tax refund		44.4		_
Maintenance capital expenditures		(109.5)		(141.7)
Noncontrolling interests adjustments of maintenance capital expenditures		5.3		6.8
Distributable Cash Flow	\$	1,172.8	\$	947.2
Growth capital expenditures, net (5)		(597.9)		(2,281.7)
Free Cash Flow	\$	574.9	\$	(1,334.5)

<sup>(1)</sup> Gains or losses on debt repurchases or early debt extinguishments.

Represents one-time severance and related benefit expense related to the Company's cost reduction measures.

Noncontrolling interest portion of depreciation and amortization expense (including the effects of the impairment of long-lived assets on non-controlling interests).

<sup>(4)</sup> Excludes amortization of interest expense.

<sup>(5)</sup> Represents growth capital expenditures, net of contributions from noncontrolling interests and net contributions to investments in unconsolidated affiliates.





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