

# Targa Resources Corp.

**Third Quarter 2022 Earnings Supplement November 3, 2022** 



### **Forward Looking Statements**



Certain statements in this presentation are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in this release that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, are forward-looking statements.

These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of uncertainties, factors and risks, many of which are outside the Company's control, which could cause results to differ materially from those expected by management of the Company. Such risks and uncertainties include, but are not limited to, weather, political, economic and market conditions, including a decline in the price and market demand for natural gas, natural gas liquids and crude oil, the impact of pandemics or any other public health crises, commodity price volatility due to ongoing or new global conflicts, actions by the Organization of the Petroleum Exporting Countries ("OPEC") and non-OPEC oil producing countries, the timing and success of business development efforts, and other uncertainties.

These and other applicable uncertainties, factors and risks are described more fully in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K, and any subsequently filed Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. The Company does not undertake an obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

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### Strategic Update – 3Q 2022



Set up for continued success: record EBITDA, increasing return of capital to shareholders, and strong balance sheet

# Strong Operational and Financial Execution

- Record adjusted EBITDA of \$769 million<sup>(1)</sup> in 3Q22 driven by record Permian natural gas inlet volumes and record NGL transportation and fractionation volumes
- Delaware Basin acquisition fully integrated
- Strong momentum for 4Q22 and 2023

Continuing to
Invest in Attractive
Integrated
Growth Projects

- Targa's new Legacy and Red Hills VI plants in the Permian came online during 3Q22 and already highly utililized
- Construction continues on Legacy II and Greenwood plants (+550 MMcf/d) in Permian Midland and Midway plant in Permian Delaware (+110 MMcf/d)<sup>(2)</sup>
- Announced new 275 MMcf/d Wildcat II plant in Permian Delaware in response to strong producer activity levels
- Announced new Daytona NGL Pipeline to handle anticipated NGL supply growth from Targa's Permian systems and third parties

# Continuing to Return Incremental Capital to Shareholders

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- Repurchased \$73 million of Targa common stock in 3Q22; \$197 million repurchased YTD through the end of 3Q22
- Declared \$0.35/share common dividend for 3Q22 (\$1.40/share annualized)

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<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure. Please see the section of this presentation entitled "Non-GAAP Financial Measures" for a discussion of adjusted EBITDA and a reconciliation of such measure to its most directly comparable GAAP financial measure.

<sup>(2)</sup> Net additional processing capacity in connection with the idling of the Sand Hills plant.

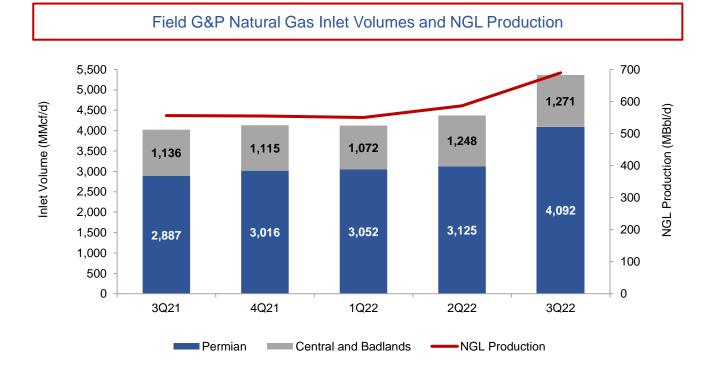
## **Operational Performance – Gathering & Processing Segment**



#### **3Q22 Highlights:**

Field G&P Natural Gas Inlet Volumes

- Record Targa volumes in the Permian Basin attributable to:
  - Contributions from Targa's Delaware Basin acquisition
  - Robust activity levels across Targa's Permian Midland and Permian Delaware systems
  - Targa's new 275 MMcf/d Legacy plant in Permian Midland and 230 MMcf/d Red Hills VI plant in Permian Delaware came online in 3Q22
- Higher Central and Badlands volumes due to acquisition of certain assets in South Texas and solid activity levels in Oklahoma, North Texas, South Texas, and the Badlands, partially offset by contract expiration in SouthOK



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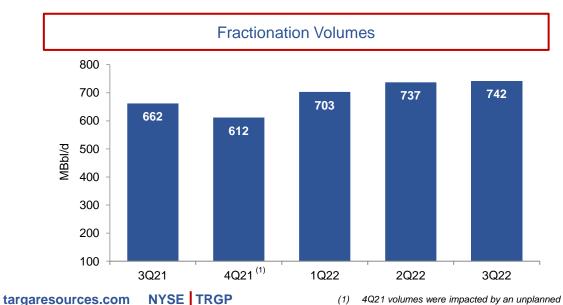
### **Operational Performance – Logistics & Transportation Segment**

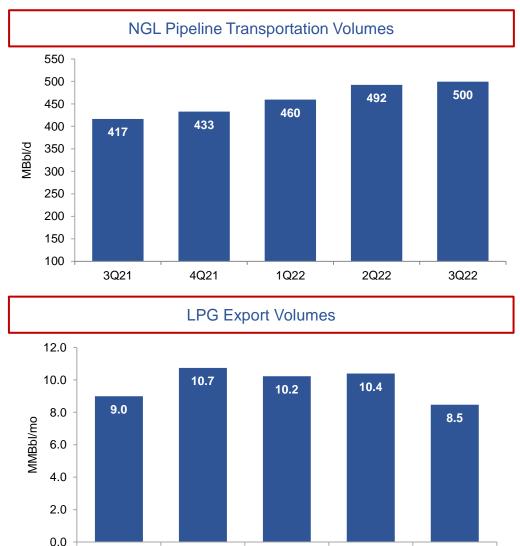


#### **3Q22 Highlights:**

NGL Transportation, Fractionation, and LPG Export Services

- Record NGL pipeline transportation and fractionation volumes driven by higher supply primarily from Targa's Permian G&P systems and from third parties
- 3Q22 volumes were partially impacted by ethane rejection and timing of downstream maintenance
- Export volumes sequentially lower due to lower spot volumes and impact of volatility in global commodity markets





1Q22

3Q21 (2)

4Q21

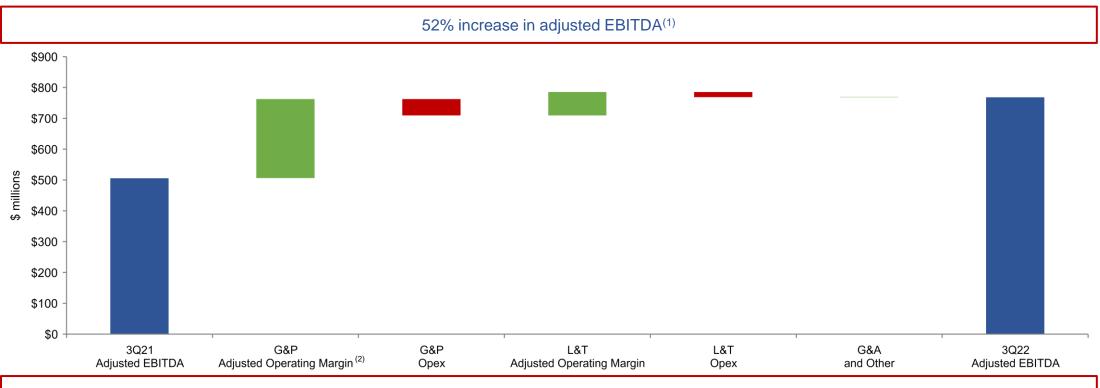
3Q22

2Q22

<sup>4</sup>Q21 volumes were impacted by an unplanned outage and associated repairs and maintenance.

### Financial Performance – 3Q 2022 vs. 3Q 2021





#### **Segment Operating Margin**

#### G&P segment operating margin increased \$203 million<sup>(2)</sup>

- Higher natural gas inlet volumes, higher realized commodity prices
- Higher Permian and Central volumes driven by acquisition of certain assets in the Delaware Basin and South Texas, and increased producer activity levels supported by the addition of the Legacy Plant in 3Q22
- Higher operating expenses due to acquisition of certain assets in the Delaware Basin and South Texas, system expansions in the Permian, increased activity levels, and inflation

#### L&T segment operating margin increased \$60 million

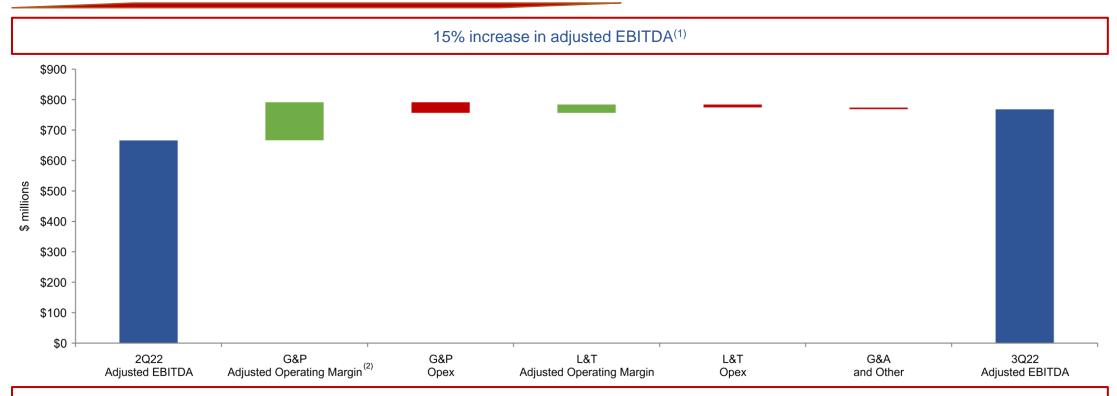
- Higher NGL pipeline transportation and fractionation volumes
- Higher marketing margin
- Lower LPG export margin
- Higher operating expenses due to repairs and maintenance

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<sup>(1)</sup> Adjusted EBITDA and adjusted operating margin are non-GAAP measures. Please see the section of this presentation entitled "Non-GAAP Financial Measures" for a discussion of adjusted EBITDA and adjusted operating margin and a reconciliation of adjusted EBITDA to its most directly comparable GAAP financial measure.

### Financial Performance – 3Q 2022 vs. 2Q 2022





#### **Segment Operating Margin**

#### G&P segment operating margin increased \$90 million(2)

- Higher natural gas inlet volumes
- Higher Permian and Central volumes driven by acquisition of certain assets in the Delaware Basin and South Texas, addition of the Legacy Plant in 3Q22, and increased produced activity
- Lower NGL and condensate prices
- Higher operating expenses due to acquisition of certain assets in the Delaware Basin, increased activity levels, system expansions in the Permian, and inflation

#### L&T segment operating margin increased \$18 million

- Higher marketing margin
- Higher NGL transportation and fractionation volumes
- Lower LPG export margin
- Higher operating expenses due to repairs and maintenance

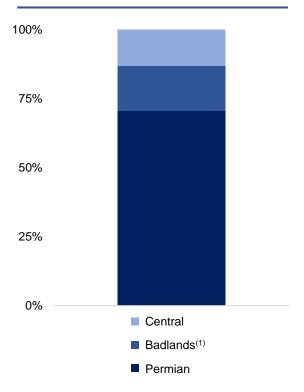
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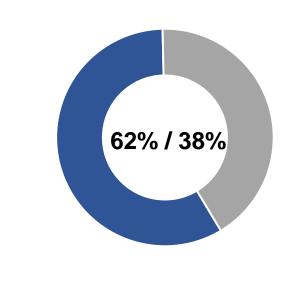
### **Business Mix – 3Q 2022**



# Field Gathering & Processing Operating Margin

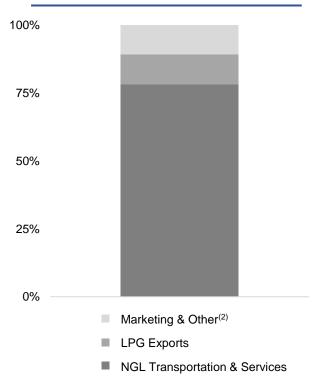


### Business Mix – Segment Operating Margin



■ Gathering & Processing<sup>(1)</sup> ■ Logistics & Transportation

# **Logistics & Transportation Operating Margin**





### **Full Year 2022 Financial Estimates**



### On-track to deliver significant year-over-year estimated adjusted EBITDA growth

Financial Metrics	2022 Estimates
Adjusted EBITDA <sup>(1)</sup>	\$2,850 - \$2,950 million
Net Growth Capex	\$1,100 - \$1,200 million
Net Maintenance Capex	\$150 million
Segment Operating Margin Mix (G&P/L&T)	~60% / ~40%

Announced Major Capital Projects	Estimated In-Service Date		
Permian Midland			
Legacy II Plant	2Q23		
Greenwood Plant	4Q23		
Permian Delaware			
Midway Plant	2Q23		
Wildcat II Plant	1Q24		
Logistics & Transportation			
Train 9	2Q24		
Daytona NGL Pipeline	End of 2024		



## Reconciliations

### **Non-GAAP Financial Measures**



This presentation includes the Company's non-GAAP financial measures: adjusted EBITDA and adjusted operating margin (segment). The following tables provide reconciliations of adjusted EBITDA to its most directly comparable GAAP measure.

The Company utilizes non-GAAP measures to analyze the Company's performance. Adjusted EBITDA and adjusted operating margin (segment) are non-GAAP measures. The GAAP measures most directly comparable to these non-GAAP measures are income (loss) from operations, Net income (loss) attributable to Targa Resources Corp. and segment operating margin. These non-GAAP measures should not be considered as an alternative to GAAP measures and have important limitations as analytical tools. Investors should not consider these measures in isolation or as a substitute for analysis of the Company's results as reported under GAAP. Additionally, because the Company's non-GAAP measures exclude some, but not all, items that affect income and segment operating margin, and are defined differently by different companies within the Company's industry, the Company's definitions may not be comparable with similarly titled measures of other companies, thereby diminishing their utility. Management compensates for the limitations of the Company's non-GAAP measures as analytical tools by reviewing the comparable GAAP measures, understanding the differences between the measures and incorporating these insights into the Company's decision-making processes.

#### **Adjusted EBITDA**

The Company defines adjusted EBITDA as Net income (loss) attributable to Targa Resources Corp. before interest, income taxes, depreciation and amortization, and other items that the Company believes should be adjusted consistent with the Company's core operating performance. The adjusting items are detailed in the adjusted EBITDA reconciliation table and its footnotes. Adjusted EBITDA is used as a supplemental financial measure by the Company and by external users of the Company's financial statements such as investors, commercial banks and others to measure the ability of the Company's assets to generate cash sufficient to pay interest costs, support the Company's indebtedness and pay dividends to the Company's investors.

#### **Adjusted Operating Margin**

The Company defines adjusted operating margin for our segments as revenues less product purchases and fuel. It is impacted by volumes and commodity prices as well as by our contract mix and commodity hedging program.

Gathering and Processing adjusted operating margin consists primarily of:

• service fees related to natural gas and crude oil gathering, treating and processing; and revenues from the sale of natural gas, condensate, crude oil and NGLs less producer settlements, fuel and transport and the Company's equity volume hedge settlements.

Logistics and Transportation adjusted operating margin consists primarily of:

• service fees (including the pass-through of energy costs included in fee rates); system product gains and losses; and NGL and natural gas sales, less NGL and natural gas purchases, fuel, third-party transportation costs and the net inventory change.

Adjusted operating margin for the Company's segments provides useful information to investors because it is used as a supplemental financial measure by management and by external users of our financial statements, including investors and commercial banks, to assess:

• the financial performance of the Company's assets without regard to financing methods, capital structure or historical cost basis; the Company's operating performance and return on capital as compared to other companies in the midstream energy sector, without regard to financing or capital structure; and the viability of capital expenditure projects and acquisitions and the overall rates of return on alternative investment opportunities.

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### **Non-GAAP Measures Reconciliation**



	Three Months Ended,					
	Septem	ber 30, 2022		June 30, 2022	S	eptember 30, 2021
Reconciliation of Net income (loss) attributable to Targa Resources Corp. to Adjusted EBITDA				(in millions)		
Net income (loss) attributable to Targa Resources Corp.	\$	193.1	\$	596.4	\$	182.2
Interest (income) expense, net		125.8		81.2		91.0
Income tax expense (benefit)		12.0		87.1		2.0
Depreciation and amortization expense		287.2		269.9		222.8
(Gain) loss on sale or disposition of assets		(6.5)		(0.6)		(1.5)
Write-down of assets		2.7		0.5		0.5
(Gain) loss from financing activities (1)		_		33.8		
(Gain) loss from sale of equity method investment		_		(435.9)		_
Transaction costs related to business acquisitions (2)		20.3		_		_
Equity (earnings) loss		(1.7)		(1.4)		(14.3)
Distributions from unconsolidated affiliates and preferred						
partner interests, net		2.4		6.8		28.2
Compensation on equity grants		14.4		13.8		14.7
Risk management activities		112.2		4.5		(12.6)
Noncontrolling interests adjustments (3)		6.7		10.3		(7.1)
Adjusted EBITDA	\$	768.6	\$	666.4	\$	505.9

Gains or losses on debt repurchases or early debt extinguishments.
 Includes financial advisory, legal and other professional fees, and other one-time transaction costs.
 Noncontrolling interest portion of depreciation and amortization expense.

### **Non-GAAP Measures Reconciliation**



		Full Year 2022E		
	(in millions)			
Reconciliation of Estimated Net Income attributable to Targa Resources				
Corp. to Estimated Adjusted EBITDA				
Net income attributable to Targa Resources Corp.	\$	1,245.0		
Interest expense, net		400.0		
Income tax expense		340.0		
Depreciation and amortization expense		1,050.0		
Gain from sale of equity method investment		(440.0)		
Loss from financing activities (1)		50.0		
Equity earnings		(14.0)		
Distributions from unconsolidated affiliates and preferred partner interests, net		40.0		
Compensation on equity grants		55.0		
Risk Management and other		180.0		
Noncontrolling interests adjustments (2)		(6.0)		
Estimated Adjusted EBITDA	\$	2,900.0		







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